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## Small Business Subcontracting Directory



Directorate of Small and Disadvantage Business Utilization Office of The Secretary of Defense

Washington, D.C. 2030



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## FOREWORD

This directory is published as an aid to small business and small disadvantaged business concerns seeking subcontracting opportunities with Department of Defense (DoD) prime contractors. It also has as its purpose to expand this country's industrial base by involving a greater share of this nation's small business community in providing the products and services required by the Military Departments and the Defense Logisitics Agency for national security purposes.

The DoD requires large business prime contractors and subcontractors receiving contracts valued over \$1 million for construction, \$500,000 for all other contracts, as a specific term and condition of such contracts, to establish plans and goals for subcontracting with small business and small disadvantaged business firms. This requirement results in a significant subcontract opportunity market. For example, in FY 1983, DoD prime contractors made \$39.8 billion in subcontract awards, \$15.6 billion or 39.2% of which they awarded to small business firms.

The DoD is concerned about the erosion of the Defense industrial base, particularly at the subcontractor level, which is made up primarily of small business concerns. This base can be improved, both qualitatively and quantitatively, by a larger number of small business and small disadvantaged business exploring the subcontract opportunities existing with DoD prime contractors.

To assist the small business and small disadvantaged business firm, this directory is arranged alphabetically, by state, and includes the name and address of the DoD prime contractor, the name and telephone number of the Small Business Liaison Officer, and the product or service being provided to the DoD.

Contact should be made with the Small Business Liaison Officer who has knowledge as to what the firm has purchased in the past, is presently purchasing and what it may be planning to purchase in the future. This person can inform you as to how your firm may joint the prime's subcontractor vendor team.

Small business and small disadvantaged business concerns should not overlook the procurement opportunities existing on a prime contract award basis at every DoD acquisition activity. During FY 1983, the DoD awarded \$22.8 billion in prime contracts to this nation's small business and small disadvantaged business firms. Information regarding such opportunities can be readily obtained by contacting the Small and Disadvantaged Business Utilization Specialist at the closest military installation. The specialist can provide information on procurement opportunities existing at that activity, and, very often can provide information regarding products and services being purchased at other military installations and activities. The specialist can also inform you as to the procedures to be followed to have your firm placed on the military installation's bidder's mailing list.



COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KNIK CONSTRUCTION CO INC P O BOX 433 BETHEL AK 99559	HARRY J REKERS VICE PRESIDENT 206-575-9618	CONSTRUCTION
MORRISON-KNUDSEN CO INC 212 EAST 51ST AVENUE ANCHORAGE AK 99503	DAROLD HAUG BUSINESS MANAGER 907-279-0651	CONSTRUCTION
ROGERS & BABLER 1301 E 64TH AVENUE ANCHORAGE AK 99502	CLIFF OLMSTEAD PROJECT SUPERINTENDENT 907-344-4547	CONSTRUCTION
ALGERNON BLAIR INC P O BOX 749 MONTGOMERY AL 36192	ILA H WOOD ADMIN-PERS & OFC SVCS, EEO OFC 205-279-7300	GENERAL CONTRACTOR - CONSTRUCTION
AVCO CORPORATION ELECTRONICS DIVISION 4807 BRADFORD DRIVE NW HUNTSVILLE AL 35805	J H MOORE PURCHASING DIR-ELECTRONICS DIV 205-837-6500	DATA ACQUISITION SYSTEMS COMMERCIAL OEM PRODUCTS
BLOUNT BROTHERS CORPORATION P O BOX 949 MONTGOMERY AL 36116	HANK WILLIFORD CONTRACT ENGINEER 205-272-8000	CONSTRUCTION
BLOUNT INTERNATIONAL LTD 4457 EXECUTIVE PARK DRIVE MONTGOMERY AL 36116	KENNETH J SEXTON OFFICE MANAGER 601-585-3170	CONSTRUCTION
CASTLE CONSTRUCTION COMPANY INC P O BOX 4927 MONTGOMERY AL 36197	NELYA J MCKENZIE ADMIN PERSONNEL & OFFICE SVCS 205-271-1700	GENERAL CONTRACTOR
CHRYSLER CORPORATION MILIT PUB ELECT SYS 102 WYNN DRIVE HUNTSVILLE AL 35805	G G TAYLOR PURCHASING SUPERVISOR 205/895-1162	ELECTRONIC SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DAWSON CONSTRUCTION COMPANY P O BOX 830 GADSDEN AL 35999	PATRICIA TEAGUE SMALL BUSINESS PLAN ADMIN 205-547-2560	BUILDING CONTRACTOR
DOSTER CONSTRUCTION COMPANY INC P O BOX 66326 BIRMINGHAM AL 35213	MARC H DEMPSEYBS CONTRACT MANAGER 205-956-5902	CONSTRUCTION
F M C CORP BOX 1030 ANNISTON AL 36202	VERNON THOMPSON BUYER 205-237-2841	STEEL FORGINGS STEEL CASTING
GRAHAM JOHN CO-SHERLOCK SMITH & ADAMS P O DRAWER 11006 MONTGOMERY AL 36198	ROBERT SMITH ASSISTANT PROJECT DIRECTOR 205-271-3310	ARCHITECTURE-ENGINEERING
HAYES INTERNATIONAL CORP 1943 NORTH 50TH STREET BIRMINGHAM AL 35212	STEPHEN E OWEN SMALL BUSINESS LIAISON OFFICER 205-592-0011	AIRCRAFT OVERHAUL AND MODIFICATION
HAYES INTERNATIONAL CORP DOTHAN DIVISION P O BOX 929 DOTHAN AL 36302	C H PETERSEN MANAGER OF PURCHASING 205-983-4571	OVERHAUL & REPAIR OF AIRCRAFT
HAYES INTERNATIONAL CORP TARGETS DIV 1371 BORDEN AVENUE LEEDS AL 35094	M J DENARD MGR, CONTRACT ADMINISTRATION 205-699-6151	AERIAL TOW TARGETS
INTERGRAPH CORPORATION ONE MADISON INDUSTRIAL PARK HUNTSVILLE AL 35807	WILLIAM D. LYLE MGR OF CONTRACTS, FED. SYS. DIV 205/837-9623	INTERACTIVE GRAPHICS DESIGN ENGINEERING SUPPORT SERVICES
KENTRON INTERNATIONAL INC 2003 BYRD SPRING ROAD HUNTSVILLE AL 35802	PAULA A ALLEN LIAISON OFFICER 205-883-9690	ENGINEERING AND TECHNICAL MISSILE RANGE SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAW ENGINEERING TESTING COMPANY 3608 7TH COURT SOUTH P O BOX 10244 BIRMINGHAM AL 35202	JOHN D APPERSON PROJECT PRINCIPAL 205-252-9901	GEOTECHNICAL AND CONSTRUCTION MATERIALS ENGINEERS
NORTHROP SERVICES INC 7266 GOVERNORS DRIVE WEST P O BOX 1484 HUNTSVILLE AL 35807	R B DONOVAN MANAGER, ADMINISTRATIVE SVCS 205-837-0580	ENGINEERING SUPPORT SERVICES
ROHM & HAAS COMPANY HUNTSVILLE DEFENSE 723-A ARCADIA CIRCLE HUNTSVILLE AL 35801	JAMES G THOMAS ADMINISTRATIVE OFFICER 205/539-7784	EVALUATE PERFORMANCE & PERFORM FAILURE & SAFETY ANALYSIS OF MISSILE SYSTEMS
RUST INTERNATIONAL CORP SPECIAL PROJECTS POST OFFICE BOX 101 BIRMINGHAM AL 35201	JOHN P WOLFINGER JR PROJECT MANAGER 250-254-4077	ENGINEERING DESIGN
S C I SYSTEMS INC HUNTSVILLE DIV 5000 TECHNOLOGY DRIVE HUNTSVILLE AL 35802	BOB SALLIS SUBCONTRACT ADMINISTRATOR 205-882-4608	AVIONICS SYSTEMS TELEMETRY SYSTEMS COMPUTER SYSTEMS
SOUTHERN RESEARCH INSTITUTE P O BOX 3307-A BIRMINGHAM AL 35255	SYLVIA PUCKETT MANAGER OF PURCHASING 205-323-6592	CONTRACT RESEARCH
SPERRY CORP SYSTEMS MANAGEMENT 1112 CHURCH STREET HUNTSVILLE AL 35801	JOHN LEOPARD PURCHASING SUPERVISOR 205-533-3700	TRAINING DEVICES
TELEDYNE BROWN ENGINEERING 300 SPARKMAN DRIVE HUNTSVILLE AL 35807	M W ASHLEY SUBCONTRACT ADMINISTRATOR 205-532-1451	SYSTEMS ENGINEERING MILITARY TRAINING SYSTEMS MILITARY SYSTEMS DESIGN & MFG
TELEDYNE CONTINENTAL MOTORS P O BOX 90 MOBILE AL 36601	D M BARONE PROCUREMENT ADMIN 205-438-3411	AIRCRAFT ENGINES & PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
THIOKOL CORPORATION HUNTSVILLE DIVISION REDSTONE ARSENAL HUNTSVILLE AL 35807	E E PRUITT CHIEF PURCH & SUBCONTRACTING 205-882-8129	SOLID PROPELLANT ROCKET MOTORS R & D IN SOLID PROPELLANTS
UNITED TECHNOLOGIES CORP U S BOOSTER 140 SPARKMAN DRIVE N W HUNTSVILLE AL 35807	ROBERT L HILL SMALL BUSINESS LIAISON OFFICER 205/830-1200	MARK-30 PROGRAM AIR FORCE SHUTTLE PROGRAM
WYLE LABORATORIES 7800 GOVERNORS DRIVE WEST HUNTSVILLE AL 35807	DAVE MCGUINESS PURCHASING AGENT 205/837-4411	TESTING ENGINEERING RESEARCH
ADDISON SHOE COMPANY P O BOX 38 WYNNE AR 72396	G M REEVE PURCHASING AGENT 501-238-2331	BOOTS SHOES
AMERICAN FUEL CELL & COATED FABRICS CO P O BOX 887 MAGNOLIA AR 71753	JIMMY CHEATHAM SENIOR BUYER 501-234-3381	FUEL CELLS FOR AIRPLANES
CARGO CARRIERS INC P.O. BOX 9067 PINE BLUFF AR 71611	STEVE P. LUX ASST V.P. 501/535-8372	CAUSEWAY CONSTRUCTION
FOREMOST-MCKESSON INC FOREMOST FOODS 222 EAST EMERSON PARAGOULD AR 72450	VIRGINIA R SMITH ACCOUNTANT 501/236-7618	FLUID DAIRY PRODUCTS CULTURED DAIRY PRODUCTS ICE CREAM
JONES J A CONSTRUCTION P O BOX 854 LAKE VILLAGE AR 71653	JOHNNY W HAYES PURCHASING AGENT 501-265-3841	CONSTRUCTION
LABARGE INC ELECTRONICS DIVISION P O BOX 66 HUNTSVILLE AR 72740	FARRELL MORLAN MATERIAL MANAGER 501-738-2191	ELECTRONIC ASSEMBLIES FUSE PRODUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TRACOR INC M B ASSOCIATES P O BOX 3297 EAST CAMDEN AR 71701	E WILLIAMS PROCUREMENT MANAGER 501-574-1712	PYROTECHNICS ORDNANCE
BELL TECHNICAL OPERATIONS CORPORATION 1050 EAST VALENCIA ROAD TUCSON AZ 85706	GEORGE O JOHNSON MANAGER ADMINISTRATION 602-294-2651	ENGINEERING SCIENTIFIC AND TECHNICAL SERVICES
BURR-BROWN RESEARCH CORPORATION P O BOX 11400 TUCSON AZ 85734	THOMAS R CASTELLANOS FINANCIAL ANALYST 602-746-7365	ELECTRONIC COMPONENTS
GARRETT PNEUMATIC SYSTEMS DIVISION 111 SOUTH 34TH STREET PHOENIX AZ 85034	DAN MILNE GENERAL SUPERVISOR PURCHASING 602-893-5279	AIRCRAFT VALVES AIRCRAFT ACTUATORS AIRCRAFT STARTERS
GARRETT TURBINE ENGINE COMPANY 111 SOUTH 34TH STREET PHOENIX AZ 85034	LOUISE RYAN ASSOCIATE PURCHASING SUPPLIER 602-267-4214	GAS TURBINE ENGINES TURBO-FAN ENGINESS TURBO-PROP ENGINES
HEXCEL CORPORATION P O BOX 66 CASA GRANDE AZ 85222	HORACIO ESINOSA PURCHASING AGENT 602-836-8761	MANUFACTURING OF STRUCTURAL HONEYCOMB
I T T CORP CANNON ELECTRIC DIVISION 2801 AIRLANE PHOENIX AZ 85034	W S GRAY SMALL BUSINESS LIAISON OFFICER 602-275-4792	HERMETIC & RF CONNECTORS FILTER CONNECTORS SPECIAL PRODUCTS
KENTRON INTERNATIONAL INC P O BOX 2368 SIERRA VISTA AZ 85635	PATRICIA E GUTIERREZ SMALL BUSINESS PROGRAM ADMIN 602-458-7991	SATELLITE SYSTEMS ENGINEERING AUTOMATED DRAFTING SERVICES RISK MANAGEMENT ANALYSIS
LITTON SYSTEMS INC ELECTRON TUBE DIV 1215 SO 52ND STREET TEMPE AZ 85251	C K MURRAY MANAGER, PURCHASING 602-968-4471	NIGHT VISION GOGGLES IMAGE INTENSIFIER TUBES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED AIRCRAFT SERVICE COMPANY BUILDING 308 LUKE AFB AZ 85309	JACK FLYNN BUYER 602-856-6452	SERVICE AND MAINTAIN F104G AIRCRAFT FOR GERMAN AIR FORCE
MOTOROLA INC GOVERNMENT ELECTRONICS DIV 8201 EAST MCDOWELL ROAD SCOTTSDALE AZ 85257		SPACE EQUIPMENT AIRBORNE ELECTRONICS TACTICAL ELECTRONICS
OMNI SPECTRA INC MICROWAVE SUBSYSTEM DIV 2626 S HARDY DRIVE TEMPE AZ 85282	ROBERT PAMACHINA MATERIALS MANAGER 602-966-1471	MICROWAVE SUBSYSTEMS OSCILLATORS
TALLEY INDUSTRIES OF ARIZONA INC P O BOX 849 MESA AZ 85201	JAMES S JONES MGR OF MATERIEL 602-898-2503	SOLID PROPELLANT ROCKET MOTORS, ROCKET CATAPULT BALLISTIC DEVICES
UNIDYNAMICS PHOENIX INC 1000 NORTH LITCHFIELD ROAD GOODYEAR AZ 85338	B E PEARCE MATERIEL MANAGER 602-935-8649	ELECTRONIC EXPLOSIVE DEVICES
UNIVERSAL PROPULSION COMPANY INC BOX 1140 BLACK CANYON STAGE #1 PHOENIX AZ 85027	BILL KROLL PURCHASING AGENT 602-869-7039	EMERGENCY BALLISTIC POWER SYSTEMS
UNIVERSITY OF ARIZONA OPTICAL SCIENCE TUCSON AZ 85721	FLOYD LANCE MANAGER BUSINESS AFFAIRS 602-621-6996	RESEARCH & DEVELOPMENT
ABEX CORPORATION AEROSPACE DIVISION 3151 WEST ∉IFTH STREET OXNARD CA 93030	E I TIBBETTS PURCHASING MANAGER 805-985-0217	AIRBORNE HYDRAULIC @UMPS AND MOTORS AIRBORNE SERVOVALVE CONTROLS
ABEX CORPORATION REMCO HYDRAULICS DIV 934 S MAIN STREET WILLITS CA 95490	RON MITCHELL SBA LIAISON OFFICER 707-459-5301	HYDRAULIC CYLINDERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AEROJET-GENERAL CORP AEROJET ELECTROSYS 1100 W HOLLYVALE STREET AZUSA CA 91702	H N WALTERS ADMIN SOCIO ECONOMIC PROGRAMS 213-334-6211	SENSOR SURVEILLANCE SAT SYSTMS TARGET ACTIVATED MUNITIONS SYS REAL TIME DATA SYSTEMS DEFENSE
AEROJET-GENERAL CORP AEROJET ORD & MFG 9236 E HALL ROAD DOWNEY CA 90241	L COBB SMALL BUSINESS PROGRAMS OFFCR 213-923-7511	AMMUNITIONS MUNITIONS HEAVY METALS
AEROJET-GENERAL CORP AEROJET STRAT PROP P O BOX 15699C SACRAMENTO CA 95813	M MOORE JR DIRECTOR OF PROCUREMENT 916-355-4673	SOLID FUEL ROCKET MOTORS RESEARCH AND DEVELOPMENT ON ABOVE
AEROJET-GENERAL CORP TACTICAL SYSTEMS CO P O BOX 13400 SACRAMENTO CA 95813	V L CRACKEL SMALL BUSINESS ADMINISTRATOR 916-355-5745	SOLID PROPELLANT ROCKET MOTORS
AEROJET-GENERAL CORP TECHSYSTEMS CO P O BOX 13222 SACRAMENTO CA 95813	J J RACZAY MGR, SMALL BUSINESS PROGRAMS 916-355-3568	AEROSPACE-ROCKET ENGINES MARINE-PROPULSION SYSTEMS NAVAL WEAPONS
AEROSPACE CORPORATION P O BOX 92957 LOS ANGELES CA 90009	H F PLATZ ADMIN, SML & DISADV BUSINESS 213-648-7302	GENERAL SYSTEMS ENGINEERING AND INTEGRATION TECHNICAL DIRECTION
AIRESEARCH MANUFACTURING COMPANY 18700 CRENSHAW BOULEVARD TORRANCE CA 90509	R A JONES MANAGER OF PURCHASING 213-512-2550	AEROSPACE MAJOR SUBSYSTEMS AND COMPONENTS INDUSTRIAL POWER SYSTEMS
ALLIED CORPORATION MICROMEGA BUNKER RAMO 31717 LATIENDA DRIVE WESTLAKE VILLAG CA 91359	TERRI GASPAR BUYER 213/889-2211 EXT 2941	R.F. AMPLIFIERS MICROWAVE SIGNAL SOURCES FERRITE ISOLATORS
AMERICAN PRESIDENT LINES LTD 1950 FRANKLIN STREET OAKLAND CA 94612	D J TONGE ASSISTANT PURCHASING MANAGER 415-271-8157	TRANSPORTATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMETEK INC STRAZA INDUSTRIES DIVISION 790 GREENFIELD DRIVE EL CAJON CA 92021	LAURIE BRAYMAN SUBCONTRACT PLAN ADMINISTRATOR 619-588-3307	AEROSPACE ELECTRONICS NUCLEAR
AMPEX CORPORATION 401 BROADWAY REDWOOD CITY CA 94063	J A MADRID CORPORATE MANAGER, PROCUREMENT 415-367-2962	AUDIO/VIDEO EQUIPMENT MAGNETIC TAPE EQUIPMENT DATA PROCESSING PRODUCTS
ATKINSON GUY F CONSTRUCTION CO P O BOX 593 SOUTH SAN FRAN CA 94080	J F MINNEMAN BUSINESS MANAGER 803/567-3266	CONSTRUCTION
AUBURN CONSTRUCTORS JV P O BOX 515 3085 SKAGGS SPRINGS ROAD GEYSERVILLE CA 95441	RUTH ANDERSON ASSISTANT OFFICE ENGINEER 707-433-7241	CONSTRUCTION CONTRACTOR
AUSTIN COMPANY THE WESTERN DISTRICT 18800 VON KARMAN AVENUE IRVINE CA 92713	WILLIAM H TAPPAN DIRECTOR BUSINESS DEVELOPMENT 714/752-9500	FACILITIES DESIGN ENGINEERING AND CONSTRUCTION
AVANTEK INC 3175 BOWERS AVENUE SANTA CLARA CA 95051	E J BASANESE PURCHASING MANAGER 408-727-0700	SEMICONDUCTORS AND AMPLIFIERS MICROWAVE COMMUNICATION SYSTEM AND TEST EQUIPMENT
AVANTEK INC 3175 BOWERS AVENUE SANTA CLARA CA 95051	EDWARD J BASANESE DIRECTOR OF PURCHASING 408/727-0700	SEMICONDUCTORS AMPLIFIERS & OSCILLATORS TELECOMMUNICATIONS EQUIPMENT
AYDIN CORP ENERGY SYSTEMS DIVISION 640 CLYDE COURT MTN VIEW CA 94043	DONALD N CLEVELAND MATERIALS MANAGER 415-968-7680	WORLDWIDE TELECOMMUNICATIONS
AYDIN CORP MICROWAVE DIVISION 75 E TRIMBLE ROAD SAN JOSE CA 95131	IAN R MALLACE PURCHASING MANAGER 408-946-5600	TELECOMMUNICATIONS HIGH POWER AMPLIFIERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BALL BALL AND BROSAMER INC P O BOX 1007 DANVILLE CA 94526	MARIANO GONZALEZ SUBCONTRACTING ADMINISTRATOR 415-837-0231	GENERAL ENGINEERING CONTRACTORS (PAVING OF RUNWAY)
BASIC AMERICAN FOOD COMPANY 455 CALIFORNIA STREET SAN FRANCISCO CA 94104	J S JOHNSON PURCHASING MANAGER 509-765-8601	POTATOES WHITE INSTANT GRANULE
BAUSCH AND LOMB HERRON OPTICAL DIVISION 2035 E 223RD STREET LONG BEACH CA 90810	JOHN VIGGIANO GENERAL MANAGER 213-830-5404	OPTICAL ASSEMBLIES, COMPONENTS AND COATINGS
BECHTEL NATIONAL INC P O BOX 3965 SAN FRANCISCO CA 94105	ROBERT N DOWS PROCUREMENT MANAGER 415-882-1328	ENGINEERING CONSTRUCTION CONSTRUCTION MANAGEMENT SVCS
BENDIX CORPORATION ELECTRODYNAMICS DIV 11600 SHERMAN WAY NORTH HOLLYWOOD CA 91605	DONNA W M JONES PURCHASING ADMINISTRATOR 213-765-1010	AIRCRAFT HYDRAULIC SYSTEMS SUBMARINE HYDRAULIC SYSTEMS
BENDIX CORPORATION OCEANICS DIVISION 15825 ROXFORD STREET SYLMAR CA 91342	EDNA E SAGE SMALL BUSINESS ADMINISTRATOR 213-367-0111	UNDERWATER DETECTION AND GUIDANCE SYSTEMS
BORG WARNER CORPORATION JACKSON PUMP DIV P O BOX 2017 TERMINAL ANNEX LOS ANGELES CA 90051	R LINDA HOWARD SMALL BUSINESS LIAISON OFFICER 213-587-6171	CENTRIFUGAL PUMPS
BORG-WARNER CORPORATION FLUID CONTROLS 7500 TYRONE AVENUE VAN NUYS CA 91409	LARRY E BAUMAN PURCHASING MANAGER 213-781-4000	VALVES
BRUNSWICK CORPORATION DEFENSE DIVISION 3333 HARBOR BOULEVARD COSTA MESA CA 91626	PATRICK M WALSH MANAGER PROCUREMENT 714-546-8030	ELECTRONIC/AEROSPACE SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BUNKER RAMO CORP ELECTRONIC SYSTEMS DIV 31717 LA TIENDA DRIVE WESTLAKE VIL CA 91359	I R KOERITZ SMALL BUSINESS ADMINISTRATOR 213-889-2211	COMMAND CONTROL SYSTEMS OCEAN SURVEILLANCE SYSTEMS ELECTRONIC WARFARE SYSTEMS
C & H SUGAR CO ONE CALIFORNIA STREET SAN FRANCISCO CA 94111	R J MASIE ADMINISTRATIVE SALES 415/772-3874	C & H BRAND SUGAR
CAL CONSTRUCTORS POST OFFICE BOX 629 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	GENERAL CONTRACTOR
CALIFORNIA MICROWAVE INC DEFENSE PRODS 990 ALMANOR AVENUE SUNNYVALE CA 94087	G W MCHALE SB-SDB COORDINATOR 408/720-6283	RADAR TESTERS DEFENSE COMMUNICATIONS X BAND RADAR SIMULATORS
CARNATION COMPANY 5045 WILSHIRE BOULEVARD LOS ANGELES CA 90036	KATHERINE L TODD DIRECTOR, EEO AFFAIRS 213/932-6643	CONSUMER PRODUCTS HUMAN FOOD PRODUCTS ANIMAL FEED
COMPUTER SCIENCES CORP APPLIED TECH DIV 4045 HANCOCK STREET SAN DIEGO CA 92110	MARTIN LEIDEMER DIRECTOR FINANCE & ADMIN 714-225-8401	SYSTEMS ENGINEERING COMPUTER PORGRAMMING SYSTEMS ANALYSIS GEN & SUPPORT
CONRAC CORPORATION SYSTEMS WEST DIVISION 1600 S MOUNTAIN AVENUE DUARTE CA 91010	CONNIE MCKERNAN SMALL BUSINESS ADMINISTRATOR 213-359-9141	AEROSPACE ELECTRONIC INSTRUMENTS
CONTINENTAL HELLER CORPORATION 555 CAPITOL MALL SUITE 801 SACRAMENTO CA 95814	D J LEWIS MANAGER SMALL BUSINESS AFFAIRS 916-444-7980	GENERAL CONSTRUCTION
CRANE COMPANY HYDRO-AIRE DIVISION 3000 WINOMA AVENUE BURBANK CA 91510	BERNIE HODGINS PROCUREMENT MANAGER 213-842-6121	AIRCRAFT ACCESSORIES INCLUDING PUMPS, VALVES, ANTI-SKID SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CROWLEY MARITIME SALVAGE INC PIER 1 BERTH 47-49 LONG BEACH CA 90731	DEANNE DILLENBECK CONTRACT ADMINISTRATOR 213/491-4749	DIVING & SALVAGE
CROWLEY MARITIME SALVAGE INC BERTH 213 SAN PEDRO CA 90731	DEANNE DILLENBECK CONTRACT ADMINISTRATOR 213-832-6437	MARINE TRANSPORTATION DIVING & SALVAGE
CUBIC CORPORATION DEFENSE SYSTEMS DIV 9233 BALBOA AVENUE SAN DIEGO CA 92123	V CORDER DIRECTOR OF OPERATIONS 714-277-6780	ELECTRONIC SIMULATION SYSTEMS
CUTTER LABORATORIES INC 2200 POWELL STREET EMERYVILLE CA 94662	MICHAEL MIRGON SENIOR BUYER 415-420-5390	PLASMA PRODUCTS HOSPITAL SOLUTIONS NUTRITIONAL PRODUCTS
DATA DESIGN LABORATORIES 7925 CENTER AVENUE CUCAMONGA CA 91730	R J POLICKY CONTRACT ADMINISTRATOR 714-987-2511	ENGINEERING SERVICES
DATRON SYSTEM E E M C O DIVISION 4585 ELECTRONICS PLACE LOS ANGELES CA 90039	KEN PALMER PURCHASING MANAGER 123-247-7060	ACTUATORS MOTORS
DEL MONTE CORPORATION P O BOX 3575 SAN FRANCISCO CA 94119	PATRICIA L LANE DIR EEO-AFFIRMATIVE ACTION 415-442-4998	CANNED AND FROZEN FOODS FRESH FRUIT
DOUGLAS AIRCRAFT COMPANY 3855 LAKEWOOD BOULEVARD LONG BEACH CA 90846	W A ROSENTHAL MGR SM BUS DISADV BUS PROGRAMS 213-593-5021	COMMERCIAL AIRCRAFT MILITARY AIRCRAFT
DYNALECTRON CORP NORCO DIVISION P O BOX 398 NORCO CA 91760	A WHITE LIAISON OFFICER 714-735-3300	DATA PROCESSING ENGINEERING SUPPORT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
E S D CORPORATION 600 MERIDIAN AVENUE SAN JOSE CA 95129	PATRICK J HOLDREDGE PURCHASING MANAGER 408-289-3384	SPECIAL MACHINERY DEVELOPMENT
EASTMAN KODAK CO DATAAPE INC 360 SIERRA MADRE VILLA PASADENA CA 91109	ALEX P KARRES SMALL BUSINESS LIAISON OFFICER 213-796-9381	TAPE RECORDERS DEGAUSSERS ELECTRONIC INSTRUMENTATION
EATON CORP COMMUNICATIONS PRODS DIVISION 785 PALOMAR AVENUE SUNNYVALE CA 94086	EARLE F WILKINGS PROCUREMENT MANAGER 408-245-6810	SOLID STATE MICROWAVE PRODUCTS MICROWAVE COMPONENTS SEMICONDUCTOR DEVICES
DATA SYSTEMS SERVICES DIV	ANN BURCHETTE MATERIEL MANAGER 213-215-0853	MAINTENANCE OF DATA PROCESSING EQUIPMENT
EMERSON ELECTRIC CO INDUSTRIAL CONTROLS 3300 S STANDARD STREET SANTA ANA CA 92702	R N GREGORY SUPERVISOR OF BUYING 714-641-5214	INSTRUMENTATION RECORDERS UNINTERRUPTABLE POWER SUPPLY SYSTEMS
EMERSON ELECTRIC CO RANTEC DIVISION 9401 OSO AVENUE CHATSWORTH CA 91311	E J SULLIVAN MATERIAL MANAGER 213-347-5446	POWER SUPPLIES
EMM SESCO SEVERE ENVIRONMENT SYSTEMS CO 20630 PLUMMER STREET CHATSWORTH CA 91311	R KUIPER SMALL BUSINESS LIAISON OFFICER 213-998-9090	MICROCOMPUTER SYSTEMS TAPE SYSTEMS MEMORY SYSTEMS
F M C CORP ORDNANCE DIVISION OPERATIONS 1125 COLEMAN AVENUE SAN JOSE CA 95103	BEN D GARDNER SMALL BUSINESS LIAISON OFFICER 408-289-2976	ARMORED TRACKED VEHICLES PERSONNEL CARRIERS SPARE PARTS OF ABOVE
F M C CORP ORDNANCE ENGINEERING DIVISION 1105 COLEMAN AVENUE SAN JOSE CA 95108	JOEL D REYES SMALL BUSINESS ADMINISTRATOR 408-289-3448	TRACTOR VEHICLES DESIGN & DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FAIRCHILD CONTROL SYSTEMS COMPANY 1800 ROSECRANS AVENUE MANHATTAN BEACH CA 90266	RON SPRICK ADMINISTRATOR- SMALL BUSINESS 213-675-9111	TURBINE ENGINES - AIRCRAFT HEAT EXCHANGERS SPACE SHUTTLE FLUID HARDWARE
FANSTEEL PRECISION SHEET METAL 5235 WEST 104TH STREET LOS ANGELES CA 90045	GEORGE L ITTNER SMALL BUSINESS OFFICER 213-670-1030	AIRCRAFT COMPONENTS MISSILE COMPONENTS
FEDERAL-MOGUL CORP ARROWHEAD PRODUCTS 4411 DATELLA AVENUE LOS ALAMITOS CA 90720	JUDY STEINER BUYER 714-828-7770	DUCTING BELLOWS FUEL LINES
FIGGIE INTERNATIONAL SCOTT AVIATION 123 E MONTECITO AVENUE SIERRA MADRE CA 91024	RON BERIA MATERIAL CONTROLS MANAGER 213-355-4281	FLIGHT SAFETY EQUIPMENT
FORD AERO COMM CORP AERONUTRONIC DIV FORD ROAD NEWPORT BEACH CA 92663	D W COULTER MGR,SOCIO-ECONOMIC SUBCONTRACT 714-720-4593	WEAPON SYSTEMS/AIR DEFENSE SYS OPITCAL & ORDNANCE SYSTEMS ADVANCED RESEARCH AEROSPACE
FORD AERO COMM CORP DIVAD DIVISION 2300 SOUTH MAIN STREET IRVINE CA 92715	J J GILLESPIE MGR, MATERIEL ANALYSIS & SVCS 714-641-2624	DIVAD GUN SYSTEM
FORD AERO COMM CORP WESTERN DEV LABS 3939 FABIAN WAY PALO ALTO CA 94303	C C LYNCH SUPERVISOR MATERIAL ANALYSIS 415/852-6315	ANTENNAS SATELLITES COMMUNICATION SYSTEMS
FOREMOST-MECKESSON DAIRY DIVISION 1 POST STREET SUITE 1800 SAN FRANCISCO CA 94104	MICHAEL T WARD SR OPERATIONS ACCOUNTANT 415-983-9334	DAIRY PRODUCTS
G & H TECHNOLOGY INC 1649 17TH STREET SANTA MONICA CA 90404	P M WANBAUGH LIAISON OFFICER 213-450-0561	ELECTROMECHANICAL CONNECTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
G A TECHNOLOGIES POST OFFICE BOX 81608 SAN DIEGO CA 92138	R S CLARK SMALL BUSINESS LIAISON OFFICER 714-455-3424	ENERGY RELATED & VARIOUS DOD RESEARCH & DEVELOPMENT
G T E COMMUNICATIONS PRODS WESTERN DIV 100 FERGUSON DRIVE MOUNTAIN VIEW CA 94042		ELECTRONIC SYSTEMS
GENERAL DYNAMICS CORP CONVAIR DIVISION 3302 PACIFIC HIGHWAY SAN DIEGO CA 92138		AEROSPACE
SAN DIEGO CA 92130	F R COVERT MANAGER OF PURCHASING 714-579-4825	
SAN DIEGO CA 92101	R J ARCHIBALD DIRECTOR OF PROCUREMENT 714-692-7118	
GENERAL DYNAMICS CORP POMONA DIVISION 1675 WEST MISSION BOULEVARD POMONA CA 91769		
GENERAL ELECTRIC CO AVIATION SERVICE OPN ONTARIO INTERNATIONAL AIRPORT ONTARIO CA 91761		
GENERAL ELECTRIC CO SPACE DIV-WESTERN 1277 ORLEANS DRIVE SUNNYVALE CA 94086	408-734-4980	COMPUTER SOFTWARE
GENERAL MOTORS CORP DELCO ELECTRONICS 6767 HOLLISTER AVENUE GOLETA CA 93117	W FARLEY PURCHASING MANAGER 805-961-5159	DIGITAL AVIONICS SYSTEMS INERTIAL GUIDANCE & NAV EQUIP COMBAT VEHICLE FIRE CONTROL EQ

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GLOBAL ASSOCIATES 2010 WEBSTER STREET SUITE 300 OAKLAND CA 94604	R L MAXEY PROCUREMENT MANAGER 415-834-8242	LOGISTICS SUPPORT SERVICE CONTRACT
GOULD INC NAVCOM SYSTEMS DIVISION 4323 ARDEN DRIVE EL MONTE CA 91731	T J NULTY MANAGER OF PROCUREMENT 213-442-0123	COMMUNICATION EQUIPMENT/SYSTEM NAVIGATION EQUIPMENT/SYSTEMS ALTIMETER EQUIPMENT
GRANITE CONSTRUCTION CO HEAVY CONSTRUCT P O BOX 699 WATSONVILLE CA 95077	MATT A KELSEY DIVISION CONTRACTS MANAGER 408-722-2716	HEAVY CONSTRUCTION
GULF & WESTERN MFG CO KOCH & SONS DIV 5410 E LA PALMA AVENUE ANAHEIM CA 92807	HENRY KOWALSKI PURCHASING AGENT 714-779-7000	LIFE SUPPORT EQUIPMENT
GULTON INDUSTRIES 1644 WHITTIER AVENUE COSTA MESA CA 92627	JERRY HAAG PURCHASING SUPERVISOR 714-642-2400	TRANSDUCERS CONNECTORS
GULTON INDUSTRIES ENGINEERED MAGNETICS 13041 CERISE AVENUE HAWTHORNE CA 90250	H E MITCHELL PURCHASING AGENT 213-679-0111	POWER SUPPLIES INVERTERS BATTERY CHARGERS
H I T C O 1600 W 135TH STREET GARDENA CA 90249	W G LYONS MANAGER OF MATERIEL 213-321-8080	AEROSPACE/AIRCRAFT COMMERCIAL PART AND COMPONENT FABRICATOR
HENNINGSON DURHAM & RICHARDSON INC P O BOX 2040 SANTA BARBARA CA 93120	HERMAN W FORTENBERRY CONTROLLER 805-965-5214	ENVIRONMENTAL IMPACT STATEMENTS
HEWLETT PACKARD COMPANY 3000 HANOVER STREET PALO ALTO CA 94303	GORDON OLSON MANAGER CORPORATE MATERIALS 415-857-4485	ELECTRONIC TEST & MEASUREMENT ELECTRONIC DATA PRODUCTS MEDICAL & ANALYTICAL INSTRMNTN

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HI-SHEAR CORPORATION 2830 WEST LOMITA BOULEVARD TORRANCE CA 90505	STEVE BLOCK BUYER 213-326-8110	SECURITY LOCKS
HOLMES AND NARVER INC 999 TOWN AND COUNTRY ROAD ORANGE CA 92368	D M FERRON SR SUBCONTRACT ADMINISTRATOR 714-973-1100	ARCHITECT-ENGINEERING SERVICES CONSTRUCTION MANAGEMENT
HONEYWELL INC TNG & CONTROL SYS OPNS 1200 E SAN BERNARDINO ROAD WEST COVINA CA 91790	JAMES K SKORY PROCUREMENT MANAGER 213-331-0011	TRAINING SYSTEMS A F & NAVY FIRE CONTROL SYSTEMS ASROC SYSTEMS & COMPONENTS
HUGHES AIRCRAFT COMPANY 200 N SEPULVEDA BLVD EL SEGUNDO CA 90245	JUDY A DIEMAR CORP SMALL & DISADVT ADMINISTR 213-484-6895	AIRBORNE SYSTEMS SPACE & MISSILE SYSTEMS GROUND SYSTEMS
HUGHES HELICOPTERS INC CENTINEL AVENUE AND TEALE STREET CULVER CITY CA 90230		
I T T CORP CARTER J C COMPANY 671 W 17TH STREET COSTA MESA CA 92627		PUMPS VALVES REGULATORS
I T T CORP GILFILLAN INC 7821 ORION AVE VAN NUYS CA 91406	R E DRESSLER SML DIS BUS LIAISON OFFICER 213-988-2600	RADAR MANUFACTURE
INTERSTATE ELECTRONICS CORPORATION 1001 E BALL ROAD ANAHEIM CA 92803	EARL A MELANDER PURCHASING DIRECTOR 714-772-2811	DATA ACQUISITION SYSTEMS SIGNAL PROCESSING SYSTEMS COMPUTER PERIPHERAL
JOHNSON AXEL ENGINEERING CORPORATION 666 HOWARD STREET SAN FRANCISCO CA 94105	GAIL TURNER OPERATIONS COORDINATOR 415-777-3800	PUMPS VALVES TURBINES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KAISER AEROSPACE & ELECTRONICS CORP 300 LAKESIDE DRIVE OAKLAND CA 94612	K G HEINZ SECRETARY 415-835-5554	ELECTRONIC NAVIGATION AVIONICS SOLID ROCKET MOTOR NOZZLES ROCKET MOTOR CASES
KAISER ENGINEERS-KAISER STEEL CORP JV P O BOX 500 LOMPOC CA 93438	S K MILLER PROJECT PROCUREMENT MANAGER 805/734-4347	ARCHITECTURAL-ENGINEERING CONSTRUCTION
KAISER RAYMOND ENGINEERS INC P O BOX 23210 OAKLAND CA 94623	H W FLIPPEN PROJECT MANAGER 415-271-6826	ENGINEERING SERVICES
KERN FOODS INC P O BOX 1207 CITY OF INDSTRY CA 91749	RALPH ABRAHAM DIRECTOR OF PURCHASING 213-962-5111	PEANUT BUTTER CHEESE SPREAD JAMS JELLIES
LEAR SIEGLER INC ASTRONICS DIVISION 3171 SOUTH BUNDY DRIVE SANTA MONICA CA 90406	J BAKER SUBCONTRACT PLANS ADMINISTRATR 213-452-6761	FLIGHT CONTROL COMPUTERS NORTH SEEKING GYROSCOPE MUZZLE VELOCITY RADAR
LEAR SIEGLER INC ENERGY PRODUCTS DIV 2040 E DYER ROAD SANTA ANA CA 92705	J W BARTHOLMEY SMALL BUSINESS LIAISON OFFICER 714-540-3210	NUCLEAR COMPONENTS WING TANK A/C COMPONENTS CRYOGENIC VALVES
LEAR SIEGLER INC MOBILE AIR CONDITIONING 11135 CONDOR AVENUE FOUNTAIN VALLEY CA 92708	EARL C JUST PURCHASING MANAGER 714-546-3060	MOBILE AIR CONDITIONING
LITTON SYSTEMS INC AERO PRODUCTS DIV 6700 ETON AVENUE CANOGA PARK CA 91303	W R SMITH SMALL BUSINESS LIAISON OFFICER 213-716-2550	INERTIAL NAVIGATION SYSTEMS OMEGA NAVIGATION SYSTEMS
LITTON SYSTEMS INC APPLIED TECHNOLOGY 645 ALMANOR AVENUE SUNNYVALE CA 94086	BURT A ELIAS SMALL BUSINESS LIAISON OFFICER 408-732-2710	MILITARY AIRBORNE ELECTRONIC COUNTERMEASURES EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON SYSTEMS INC DATA SYSTEMS DIVISION 8000 WOODLEY AVENUE VAN NUYS CA 91409	J W PUORTO MANAGER OF MATERIEL 213-781-8211	COMMAND & CONTROL TACTICAL AIR OPNS SYSTEM ADVANCED DISPLAY SYS & EQUIPMT
LITTON SYSTEMS INC ELECTRON TUBE DIV 960 INDUSTRIAL ROAD SAN CARLOS CA 94070	C SMITH PURCHASING MANAGER 415-591-8411	ELECTRONIC COMPONENTS
LITTON SYSTEMS INC GUIDANCE & CNTRL SYS 5500 CANOGA AVENUE WOODLAND HILLS CA 91365	W L WEGNER ADMINISTRATOR 213-715-3360	INERTIAL NAVIGATION SYSTEMS
LOCKHEED AIRCRAFT SERVICE COMPANY P O BOX 33 ONTARIO CA 91761	G O PADEN SMALL DISADVANTAGED BUS OFFICE 714-988-2486	AIRCRAFT MAINTENANCE AND MODIFICATION FLIGHT RECORDERS
LOCKHEED CORP LOCKHEED CALIFORNIA CO P O BOX 551 BURBANK CA 91520		AIRCRAFT COMPONENTS SUPPORT ITEMS
LOCKHEED MISSILES & SPACE COMPANY INC P O BOX 504 SUNNYVALE CA 94086	M MCGILVRAY COMPANY MATERIEL DIRECTOR 408-742-3232	GUIDED MISSILES SPACE VEHICLES DEEP SUBMERGENCE VEHICLES
LOGICON INC TACTICAL & TRAINING SYS DIV 4010 SORRENTO VALLEY BOULEVARD SAN DIEGO CA 92121	NATHAN R SEGEL PURCHASING AGENT 714-455-1330	AUTOMATED TRAINING SYSTEMS ENGINEERING SERVICES
LORAL DATA SYSTEMS 9020 BALBOA AVENUE SAN DIEGO CA 92123	RON SIMENTAL SMALL BUSINESS LIAISON OFFICER 714-279-9411	TRANSMITTERS RECEIVERS SIGNAL CONDITIONING
LORAL ELECTRO OPTICAL SYSTEMS INC 600 E BONITA AVENUE POMONA CA 91767	H O CRANE MGR PROCUREMENT SERVICES 714/624-8021	ELECTRO OPTICAL ASSEMBLIES FOR MILITARY APPLICATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
M A COM LINKABIT INC 3033 SCIENCE PARK ROAD SAN DIEGO CA 92121	ALLEN COZART SMALL BUSINESS LIAISON OFFICER 714-453-7007	MD 1035/A UHF DUAL MODEM AN/NSC-64 TERMINAL TRI-MODEM KY883B/GSC ENCODER/DECODER
MAGNAVOX ADVANCED PRODUCTS & SYSTEMS CO 2829 MARICOPA STREET TORRANCE CA 90503	BOB KILPATRICK SMALL BUSINESS ADMINISTRATOR 213-618-7016	ELECTRONIC COMMINICATIONS NAVIGATION SYSTEMS
MARINE TERMINALS CORPORATION 920 PIER A AVENUE P O BOX 1068 LONG BEACH CA 90801	MAX E TEED MANAGER GOVERNMENT CONTRACTS 415-986-6576	STEVEDORING AND TERMINAL SERVICES
MARQUARDT COMPANY C C I 16555 SATICOY STREET VAN NUYS CA 91409	M E KECHTER SMALL BUSINESS ADMINISTRATOR 213-989-6418	AEROSPACE ORDNANCE MANUFACTURING
MATSON NAVIGATION COMPANY 333 MARKET STREET SAN FRANCISCO CA 94105	L R JOHNSON GENERAL PURCHASING MANAGER 415-957-4571	TRANSPORTATION
MCDONNELL DOUGLAS ASTRONAUTICS COMPANY 5301 BOLSA AVENUE HUNTINGTON BCH CA 92647	A J REESE MANAGER 714-896-2062	AEROSPACE PRODUCTS UNDERSEA PRODUCTS DEFENSE SYSTEMS
MCMULLEN JOHN J ASSOCIATES INC 2021 SPERRY AVENUE VENTURA CA 93003	JOSEPHINE G EGOLD SMALL BUSINESS, ADMINISTRATOR 805-656-3200	MARINE ENGINEERING WEAPON SYSTEM SPECIALISTS
MENASCO INC CALIFORNIA DIVISION FIRST & CEDAR STREETS BURBANK CA 91510	CHARLES V DEDIOS SMALL BUSINESS ADMINISTRATOR 213-847-9237	AIRCRAFT LANDING GEAR
MITSUBISHI FOODS INC 2010 JIMMY DURANTE BOULEVARD SUITE 220 DEL MAR CA 92014	MICHAEL E DUNN VICE PRESIDENT PROCUREMENT 619-481-4001	CANNED TUNA

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MONTGOMERY JAMES M CONSULTING ENGRS INC PASADENA CA 91101	BONNIE D KIMBLE SENIOR BUYER 213-796-9141	CONSULTING ENGINEERS
MORRISON-KNUDSEN CO INC 402 STEVENS ROAD MOUNTAIN VIEW CA 94043	J P REX PROJECT MANAGER 415-966-5993	CONTRACTORS ENGINEERS DEVELOPERS
N I INDUSTRIES VERNON DIVISION 5212 S BOYLE AVENUE LOS ANGELES CA 90058	MIGUEL A CINTRON SMALL BUSINESS ADMINISTRATOR 213-588-7111	MILITARY ORDNANCE PARTS MILITARY ROCKET PARTS MILITARY TANK WHEELS
N I INDUSTRIES INC RIVERBANK ARMY PLANT P O BOX 856 RIVERBANK CA 95367	LINDA RUSSELL SMALL BUSINESS LIAISON OFFICER 209-529-8100	OPERATION AND MAINTENANCE OF GOCO FACILITY 81MM M374A1 MORTAR PRODUCTION
NATIONAL AIRMOTIVE CORPORATION 7200 LOCKHEED STREET OAKLAND CA 94614	J V WALTERS DIRECTOR OF MARKETING 415-635-1500	ENGINE OVERHAUL
NATIONAL STEEL & SHIPBUILDING CO P O BOX 80278 SAN DIEGO CA 92138	G W PHELPS PURCHASING AGENT 714-232-4011	SHIPBUILDING SHIP REPAIR
NORTHROP CORP 1800 CENTURY PARK EAST LOS ANGELES CA 90067	JAY COOPER CORPORATE SMALL BUS DIRECTOR 213/970-6745	AIRCRAFT SERVICES ELECTRONICS COMMUNICATIONS
NORTHROP CORP ELECTRO-MECH DIV 500 E ORANGETHORPE AVENUE ANAHEIM CA 92801	J J BLONK MANAGER PROCUREMENT 714-871-5000	ELECTRO-OPTICAL SYSTEMS HAWK MISSILE SYSTEMS
NORTHROP CORP VENTURA DIVISION 1515 RANCHO CONEJO BOULEVARD NEWBURY PARK CA 91320	L E LOPEZ SMALL BUSINESS OFFICER 805-498-3131	UNMANNED TARGET AIRCRAFT F/A-18 SUBASSEMBLIES F-5 SUBASSEMBLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
OCEAN TECHNOLOGY INC 2835 N NAOMI STREET BURBANK CA 91504	T D BRYANT VICE PRESIDENT 213-849-7111	SPECIAL PURPOSE SIGNAL CONVER- SION & PROCESSING EQUIPMENT COMMS & HI-REL ELECTRONIC EQPT
OPTICAL COATING LABORATORY INC 2789 NORTHPOINT PARKWAY SANTA ROSA CA 95401	KENNETH D PIETRELLI CORPORATE MATERIALS MANAGER 707-525-7520	THIN FILM COATINGS
PAN AM WORLD SVCS INC SACRAMENTO ARMY P.O. BOX 28371 SACRAMENTO CA 95828	BERNARD G LANZ CONTRACT SPECIALIST 916-388-3170	BASE SUPPORT ACTIVITIES
PARKER HANNIFIN CORP AIR AND SPACE DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715	R W OJA DIRECTOR OF CONTRACTS 714/851-3205	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER HANNIFIN CORP FUEL PRODUCTS DIV 18321 JAMBOREE BOULEVARD IRVINE CA 92715	R W OJA DIRECTOR OF CONTRACTS 714/833-3000	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER-HANNIFIN CORP AEROSPACE HYDR 18321 JAMBOREE BOULEVARD IRVINE CA 92715	R W OJA DIRECTOR OF CONTRACTS 714-833-3000	FLUID CONTROL DEVICES FOR AEROSPACE APPLICATIONS
PARKER-HANNIFIN CORP CONTROL SYSTEMS DIV 18001 VON KARMAN AVENUE IRVINE CA 92715	RICHARD W OJA DIRECTOR OF CONTRACTS 714-851-3205	HYDRAULIC FLIGHT CONTROL UNITS
PARSONS CORPORATION 100 WEST WALNUT STREET PASADENA CA 91124	GEORGE F JUROSKY MANAGER OF SUBCONTRACTING 213-440-2604	ARCHITECT/ENGINEERING CONSTRUCTION MANAGEMENT
PASCOE STEEL CORPORATION 1301 E LEXINGTON AVENUE POMONA CA 91766	ROY C BEER CORPORATE MANAGER OF CONTRACTS 714-623-1411	PRE ENGINEERED METAL BUILDINGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PERKIN-ELMER CORP AEROSPACE DIVISION 2771 N GAREY AVENUE POMONA CA 91769	ARTHUR CUMMINGS MANAGER - MATERIAL 714-593-3581	ANALYTICAL SYSTEMS/MASS SPECTROMETRY RECORDERS CAMERA SYSTEMS
PHYSICS INTERNATIONAL CO 2700 MERCED STREET SAN LEANDRO CA 94577	R G WILSON MANAGER PROCUREMENT & MATERIEL 415-577-7106	RESEARCH & DEVELOPMENT
POTASHNICK CONSTRUCTION INC P O BOX 1709 SAN PEDRO CA 90733	CHARLES H HOPPE M B E LIAISON OFFICER 314-334-3081	DREDGING CONTRACTOR
PUROLATOR TECHNOLOGIES INC 950 RANCHO CONEJO BOULEVARD NEWBURY PARK CA 91320	GARY FRANCIS SMALL BUSINESS ADMINISTRATOR 805-499-2661	FILTRATION EQUIPMENT ELECTRO-MECHANICAL VALVES
RAMTEK CORP 2211 LAWSON LANE SANTA CLARA CA 95050	SHERRY CROSSNO PURCHASING MANAGER 408/988-2211	COMPUTER GRAPHICS
RAND CORPORATION THE 1700 MAIN STREET SANTA MONICA CA 90406	C C COY CONTRACT OPERATIONS 202/393-0411	RESEARCH & DEVELOPMENT
RANDTRON SYSTEMS 130 CONSTITUTION DRIVE MENLO PARK CA 94025	JIM COPELAND PURCHASING SUPERVISOR 415-326-9500	MICROWAVE ANTENNA EQUIPMENT
ROCKWELL INTL CORP COLLINS COMM SYSTEMS 3731 W WARNER AVENUE SANTA ANA CA 92704	H J AGUAS SMALL & DISADVANTAGED ADMIN 714-833-4792	ELECTRONICS
ROCKWELL INTL CORP SCIENCE CENTER 1049 CAMINO DOS RIOS P O BOX 1085 THOUSAND OAKS CA 91360	W T LANAHAN MANAGER, MATERIAL 805/498-4545	RESEARCH AND DEVELOPMENT IN PHYSICAL SCIENCES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ROCKWELL INTL CORP SPACE SYSTEMS GROUP 12214 LAKEWOOD BLVD DEPT 753 ML CD SN30 DOWNEY CA 90241	R M SALDANA JR SMALL&DISADVANTAGED BUS ADMIN 213-594-3686	NAVIGATIONAL SATELLITES SATELLITE & MISSILE SENSOR SYS SHUTTLE PAYLOAD INTEGRATION
ROHR INDUSTRIES INC P O BOX 878 CHULA VISTA CA 92012	K D GENTRY DIRECTOR PURCHASING 714-575-6528	MANUFACTURER OF AEROSPACE ASSEMBLIES & COMPONENTS
ROLM CORPORATION 4900 OLD IRONSIDES DRIVE SANTA CLARA CA 95050	JAMES K MEER MANAGER, CONTRACTS 408-988-2900	MIL-SPEC COMPUTERS TELECOMMUNICATIONS
S R I INTERNATIONAL 333 RAVENSWOOD AVENUE MENLO PARK CA 94025	DOROTHY SNOWDEN SM BUSINESS COORDINATOR 415-859-4509	RESEARCH
S Y V A 900 ARASTRADE RD, PO BOX 10058 PALO ALTO CA 94303	DOUGLAS KIRWAN SALES CONTRACT ADMINISTRATOR 415-493-2200	THERAPEUTIC DRUG ASSAYS CLINICAL ANALYZERS
SANTA FE ENGINEERS INC P O BOX 831 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	GENERAL CONTRACTOR
SANTA FE ENGINEERS INC P O BOX 831 LANCASTER CA 93534	RICHARD C BUTLER ADMINISTRATIVE ASSISTANT 805-948-4747	CONTRACTOR
SARGENT INDUSTRIES HUNTINGTON PARK DIV 2533 E. 56TH ST HUNTINGTON PARK CA 90255	L. H. WOOD SUB-CONTRACT PLAN ADMINISTRATO 213/583-4161 EXT. 339	HYDRAULIC VALVES COCKPIT CONTROLS BALL SCREW ACTUATORS
SARGENT-FLETCHER COMPANY 9400 E FLAIR DRIVE EL MONTE CA 91731	GENE GREGORY PA/SBLO 213-443-7171	EXTERNAL AIRCRAFT FUEL TANKS INFLIGHT REFUELING SYSTEMS MISCELLANEOUS TYPE PRODUCTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SCIENCE APPLICATIONS INC 1200 PROSPECT STREET LA JOLLA CA 92038		APPLICATIONS OF SCIENCE AND TECHNOLOGY
SCIENTIFIC-ATLANTIC INC SAN DIEGO GROUP 4075 RUFFIN ROAD P O BOX 671 SAN DIEGO CA 92112	TAYLOR C DAVIS PURCHASING AGENT 714-268-7006	ELECTRONIC INSTRUMENTATION
SIGNETICS CORP MILITARY PRODUCTS DIV 4130 S MARKET CT SACREMENTO CA 95834	LEE SMITH BUYER 916-924-6040	INTEGRATED CIRCUITS
SINGER COMPANY LIBRASCOPE DIVISION 833 SONORA AVENUE GLENDALE CA 91201	J E HACHTEL PROCUREMENT MANAGER 213-244-6541	ACOUSTIC COUNTERMEASURE SYS ARMY FIELD COMM EQUIPMENT MILITARY MASS MEMORY SYSTEMS
	W L PETERSON PURCHASING MANAGER 408-732-3800	
SOLAR TURBINES INC 2200 PACIFIC HIGHWAY SAN DIEGO CA 92138		GAS TURBINES GAS COMPRESSORS HEAT RECOVERY SYSTEMS
SOLAR TURBINES INC TURBOMACH DIVISION 4400 RUFFIN ROAD SAN DIEGO CA 92123		GAS TURBINE ENGINES
SPACE VECTOR CORP 19631 PRAIRIE STREET NORTHRIDGE CA 91324		
STANFORD UNIVERSITY 40 ENCINA HALL STANFORD CA 94305	M H GEISTLINGER DIRECTOR OF PROCUREMENT 415-497-3276	EDUCATION RESEARCH

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STANWICK CORP ADVANCED MAINTENANCE TECH 3503 ARUNDELL CIRCLE VENTURA CA 93003	DIANA HUGHES SUBCONTRACTING PLAN ADMIN 805-656-3110	ENGINEERING AND TECHNICAL FIELD SERVICES
STAR-KIST FOODS INC 582 TUNA STREET TERMINAL ISLAND CA 90731	GEORGE D WARDY MILITARY SALES MGR 213-548-4411	CANNED TUNA CANNED PET FOOD CANNED MACKEREL
SYSTEM DEVELOPMENT CORPORTION 2500 COLORADO AVENUE SANTA MONICA CA 90406	K L BERRY DIRECTOR OF MATERIEL 213-820-4111	MAN MACHINE COMPUTER BASED SYSTEMS
SYSTRON DONNER CORP INSTRUMENT DIVISION 2727 SYSTRON DRIVE CONCORD CA 94518	J D WISEMAN PURCHASING MANAGER 415-671-6449	ELECTRONIC TEST INSTRUMENTATION
SYSTRON-DONNER CORP INERTIAL DIVISION 2700 SYSTRON DRIVE CONCORD CA 94518	PEGGIE BURGER SR BUYER 415-671-6513	INERTIAL INSTRUMENTS
SYSTRON-DONNER CORP SAFETY SYSTEMS DIV 935 DETROIT AVENUE CONCORD CA 94518	PHILIP G BOOMER PURCHASING AGENT 415-671-67110	FIRE OVERHEAT DETECTION SYSTEMS FIRE EXTINGUISHING SYSTEMS
T R E CORP COMPOSITE STRUCTURES DIVISION 801 ROYAL OAKS DRIVE MONROVIA CA 91016	G R WHITELY MANAGER OF ADMINISTRATION 213-358-3211	ADHESIVELY BONDED STRUCTURAL ASSEMBLIES
T R W INC E S L INC 495 NAVA DRIVE	P KIM SMALL BUSINESS LIAISON OFFICER 408-743-6400	DEFENSE ELECTRONICS DIRECTION FINDING SYSTEMS RECCONNAISSANCE SYSTEMS

T R W INC
ELECTRONICS & DEFENSE SECTOR
ONE SPACE PARK
REDONDO BEACH CA 90278

H E CYPERT JR
SMALL BUSINESS LIAISON OFFICER
213-535-3516

CA 94086

SUNNYVALE

RESEARCH AND DEVELOPMENT UNMANNED SPACECRAFT SATELLITE COMMUNICATION SYSTEM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
T R W MICROWAVE INC 825 STEWART DRIVE SUNNYVALE CA 94086		
TELEDYNE BATTERY PRODUCTS 840 W BROCKTON AVE REDLANDS CA 92373	BILL TURNPAUGH DIR OF CONTRACTS 714-793-3131	BATTERIES ELECTRIC STORAGE DRY
TELEDYNE CAMERA SYSTEMS 131 N FIFTH AVE ARCADIA CA 91006	RICHARD HERBERT VICE PRESIDENT - MATERIAL 213-359-6691	AIRBORNE FILM CAMERAS AIRBORNE FILM RECORDERS GLASS LENSES & LENS ASSEMBLIES
TELEDYNE CONTROLS 12333 WEST OLYMPIC BOULEVARD LOS ANGELES CA 90064	CINDY MADDEN SBLO 213-820-4616	AIRCRAFT SUBSYSTEMS COMMUNICATIONS CONTROL CONDITION MONITORING
TELEDYNE ELECTRONICS 649 LAWRENCE DRIVE NEWBURY PARK CA 91320	JOYCE ROOTS SMALL BUSINESS ADMINISTRATOR 805-498-3621	IFF EQUIPMENT 8,
TELEDYNE INET 2750 WEST LOMITA BOULEVARD TORRANCE CA 90504	J V ESPOSITO PURCHASING MANAGER 213-325-5040	POWER CONVERTERS FREQUENCY CONVERTERS MOTOR GENERATORS
TELEDYNE MCCORMICK SELPH 3601 UNION ROAD HOLLISTER CA 95023	KIM CRUZ SMALL BUSINESS ADMINISTRATOR 408-637-3731	EXPLOSIVE ORDNANCE AIRCRAFT SAFETY SYSTEMS CHEMICALS
TELEDYNE MEC 3165 PORTER DRIVE PALO ALTO CA 94303	ANNE L FRANCO LIASON OFFICER 415-962-6859	TRAVELING WAVE TUBES HIGH POWER AMPLIFIERS MICROWAVE SUBSYSTEMS
TELEDYNE MICRONETICS 7155 MISSION GORGE ROAD SAN DIEGO CA 92120	JOHN C DULLAGHAN DIRECTOR OF PROCUREMENT 619-583-3525	RADAR AND MICROWAVE SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE MICROWAVE 1290 TERRA BELLA AVENUE MT VIEW CA 94043	LINDA WHITE PURCHASING SUPERVISOR 415-968-2211	COAXIAL SWITCHES OSCILLATORS FILTERS
TELEDYNE RYAN AERONAUTICAL 2701 HARBOR DRIVE SAN DIEGO CA 92138	W R HIRST DIRECTOR OF MATERIAL 714-291-7311	AERIAL TARGET DRONES AIRCRAFT STRUCTURES FIELD SERVICE SUPPORT
TELEDYNE RYAN ELECTRONICS 8650 BALBOA AVENUE SAN DIEGO CA 92123	R L SERRANO VP MFG OPERATIONS 714-560-6400	DOPPLER NAVIGATION SYSTEMS RADAR ANTENNAS MICRO PROCESSORS
TELEDYNE SYSTEMS COMPANY 19601 NORDHOFF STREET NORTHRIDGE CA 91324	IVY ESTRADA SMALL BUSINESS LIAISON OFFICER 213-886-2211	COMPUTERS
TEXTRON INC BELL AEROSPACE CO-DALMO VIC 1515 INDUSTRIAL WAY BELMONT CA 94002	MICHAEL E STEPHEN SMALL BUSINESS ADMINISTRATOR 415-595-1414	ELECTRONIC WARFARE
TEXTRON INC HYDRAULIC RESEARCH DIVISION 25200 W RYE CANYON ROAD VALENCIA CA 91355	J D CLOTHIER SMALL DISADVANTAGED BUS ADMIN 805-259-4030	HYDRAULIC CONTROLS SYSTEMS & SUBSYSTEMS
TODD SHIPYARDS CORP SAN FRANCISCO DIV FOOT OF MAIN ST ALAMEDA CA 94501	C C DRISKILL CHIEF PURCHASING AGENT 415-523-0321	SHIP CONVERSION & REPAIR INDUSTRIAL MACHINING
TRACOR INC M B ASSOCIATES P O BOX 196 SAN RAMON CA 94583	JOSEPH SPURLIN SM DISADVANTAGED BUS LIAISON 415-837-7201	PASSIVE COUNTERMEASURES SYTEMS ORDNANCE AUTOMATED ORDNANCE HANDLING EQ
TRI-VALLEY GROWERS 100 CALIFORNIA STREET SAN FRANCISCO CA 94106	C B NAGLE VICE PRESIDENT PURCHASING 209-578-0111	CANNED FOOD

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SAN DIEGO CA 92101	R BRASHER SENIOR BUYER 619/695-3840	INDUSTRIAL PURIFICATION SYSTEMS & COMPONENTS
U R S COMPANY BERGER 348 W HOSPITALITY LANE SUITE 300 SAN BERNARDINO CA 92408	DANIEL W DELOGE SR DIRECTOR OF CONTRACTS 714/381-1674 EXT 202	RESEARCH AND DEVELOPMENT
UNITED AIRLINES SAN FRANCISCO INTERNATIONAL AIRPORT SAN FRANCISCO CA 94128	A R BLACKWELL BUYER 415-876-4354	TRANSPORTATION
UNITED TECHNOLOGIES CORP CHEMICAL SYS 600 METCALF ROAD SAN JOSE CA 95138	J H RUGGERI SM DISV WOM-OWND BUS LAIS OFCR 408-778-4654	PROPELLANTS PROPULSION SYSTEMS SPACE BOOSTER SYSTEMS
UNIVERSITY OF CALIFORNIA - BERKELEY 200 CALIFORNIA HALL BERKELEY CA 94720	FRED DAVIS ASST MATERIEL MANAGER 415-642-3291	RESEARCH
VARIAN ASSOCIATES 611 HANSEN WAY PALO ALTO CA 94303	MATT PAULY S-SDB LIAISON OFFICER 415-493-4000	ELECTRON TUBES; VACUUM TUBES ELECTRICAL INSTRUMENTATION TRANSISTORS&MED LINEAR ACCELRS
WATKINS-JOHNSON COMPANY 3333 HILLVIEW AVENUE PALO ALTO CA 94304	JOHN WOOLDRIDGE SMALL BUSINESS LIAISON OFFICER 415-493-4141	MICROWAVE SYSTEMS & DEVICES
WESTERN GEAR CORP APPLIED TECHNOLOGY DIV 14724 E PROCTOR AVENUE CTY OF INDUSTRY CA 91744	S A WINSTON PURCHASING MANAGER 213-968-6525	GEAR ACTUATING DEVICES HOISTS & WINCHES ELECTRIC MOTORS
WESTERN GEAR CORP POWER TRANSMISSION DIV 2600 E IMPERIAL HWY LYNWOOD CA 90262	JOHN PENTA PURCHASING SUPERVISOR 213-638-7821	POWER TRANSMISSIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP MARINE DIV 401 E HENDY AVENUE SUNNYVALE CA 94088	D W GLOVER SMALL BUSINESS LIAISON OFFICER 408-735-2145	MISSILE LAUNCHING SYSTEMS TURBINE GENERATOR SETS MX LAUNCH CANNISTER
WHITTAKER CORP BERMITE DIVISION 22116 W SOLEDAD CANYON ROAD SAUGUS CA 91350	W R STEPHENS VICE PRESIDENT OPERATIONS 805-259-2241	SIDEWINDER/CHAPARRAL ROCKET MOTORS SIGNAL CARTRIDGE MK4 MOD 3
WHITTAKER CORP ELECTRONIC RESOURCES DIV 100 E TUJUNGA AVE BURBANK CA 91502	J KEN TRAVERS MANAGER, MATERIEL 213-843-5777	HI TEMP COAXIAL CABLE
WHITTAKER CORP TASKER SYSTEMS DIVISION 20131 SUNBURST STREET CHATSWORTH CA 91311	NORMAN PETERSON DIRECTOR OF PURCHASING 213-341-3010	RADAR SYSTEMS ELECTRONIC COUNTERMEASURE SYSTEMS
XEROX CORP ELECTRO-OPTICAL SYSTEMS DIV 300 NORTH HALSTEAD STREET PASADENA CA 91107	S TULACZ PROCUREMENT MANAGER 213-351-2351	ELECTRO-OPTICAL & ELECTR ASSBL LASERS DEEP SPACE & MILITARY APPLICAT
XEROX CORP SPECIAL INFORMATION SYSTEMS 250 N HALSTEAD STREET PASADENA CA 91109	S T TULACZ PROCUREMENT MANAGER 213/351-2351	SPECIAL HIGH TECHNOLOGY SYSTEMS FOR SCIENCE AND INDUSTRY
AMERICAN COLEMAN COMPANY 5802 S NEVADA STREET LITTLETON CO 80160	J D MONELLO JR VICE PRESIDENT & CONTROLLER 303-794-1561	MB4 TOWING TRACTORS
BALL AEROSPACE SYSTEMS DIVISION P O BOX 1062 BOULDER CO 80306	M SWOBODA SMALL BUSINESS LIAISON OFFICER 303-441-5311	SATELLITES SPACE INSTRUMENTS SPACE AGE LUBRICATED PRODUCTS
DYNAMICS CORP OF AMERICA POWER SOURCES 3850 OLIVE STREET DENVER CO 80207	D W FORCE CONTROLLER 303/388-4836	SILVER ZINC BATTERIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FORD AERO COMM CORP COLORADO SPRS OPER 10440 STATE HIGHWAY 83 COLORADO SPGS CO 80908	E J CONNELL SUPV, ADMINISTRATION & ANALYSIS 303-594-1067	ANTENNAS COMMUNICATION EQUIPMENT SATELLITES
HENSEL PHELPS CONSTRUCTION COMPANY P O BOX 0 GREELEY CO 80632	DROJECT ENCINEED	CONSTRUCTION
HONEYWELL INC TEST INSTRUMENTS DIVISION 4800 EAST DRY CREEK ROAD LITTLETON CO 80122	E C MCGALLIARD PROCUREMENT MANAGER 303-773-4418	TAPE RECORDERS
KAMAN SCIENCES CORPORATION 1500 GARDEN OF THE GODS ROAD COLORADO SPRGS CO 80907	DAVID A POOLE CONTRACT ADMINISTRATOR 303-599-1704	RESEARCH & DEVELOPMENT COMPUTER SERVICES
MARTIN MARIETTA CORP AEROSPACE DIV P O BOX 179 DENVER CO 80201	H L WATKINS MGR SOCIOECONOMIC PROGRAMS 303-977-4455	SATELLITES SOLAR SYSTEMS LAUNCH VEHICLES
P C L CONSTRUCTION LTD 200 FILLMORE STREET #300 DENVER CO 80206	R E TAYLOR REGIONAL VICE PRESIDENT 303/321-3300	GENERAL CONTRACTOR
SINTON DAIRY COMPANY 3801 N SINTON RD COLORADO SPRGS CO 80901	JOHN KEATING ADMINISTRATIVE ASSISTANT 303-633-3821	MILK MILK PRODUCTS
STEARNS-ROGER ENGINEERING CORPORATION P O BOX 5888 DENVER CO 80217	J B MAGUIRE SMALL BUSINESS LIAISON OFFICER 303-692-3156	ENGINEERING CONSTRUCTION
T R W INC COLORADO ELECTRONICS 3650 NORTH NEVADA AVENUE COLORADO SPRGS CO 80907	WILLIAM R SNOVER DIRECTOR OF MATERIEL 303-475-0660	COMMUNICATIONS EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNITED STATES ENGINEERING COMPANY P O BOX 905 LOVELAND CO 80537	CURTIS M HUNTER VICE PRESIDENT 303-669-1666	MECHANICAL CONTRACTOR
WOODWARD GOVERNOR COMPANY 1000 EAST DRAKE ROAD FORT COLLINS CO 80525	GENE GOODALL PURCHASING MANAGER 303/482-5811	CONTROLS FOR DIESEL ENGINES STEAM TURBINES GAS TURBINES & OTHER INDUSTRIAL APPLICATIONS
YARDNEY ELECTRIC CORP POWER SOURCES DIV 3850 OLIVE ST DENVER CO 80207	D W FORCE CONTROLLER 303-388-4836	SILVER ZINC BATTERIES
ANALYSIS & TECHNOLOGY, INC. ROUTE 2 NO STONINGTON CT 06359	ROBIN S TALLARDY CONTRACT ADMINISTRATOR 203-599-3910	TECHNICAL MANUALS
AUTOMATION INDUSTRIES SPERRY PRODUCTS SHELTER ROCK ROAD DANBURY CT 06810	LARRY SCHUK PURCHASING AGENT 203-796-5000	300 KVP X-RAY UNIT
AVCO CORPORATION LYCOMING DIVISION 550 SOUTH MAIN STREET STRATFORD CT 06497	J S MACDONALD SMALL DISADVANTAGED BUS OFFICE 203-385-2521	GAS TURBINE ENGINES GROUND SUPPORT EQUIP
BARDEN CORP PRECISION BEARINGS DIVISION 200 PARK AVENUE DANBURY CT 06810	PAUL A AMORY MATERIALS MANAGER 203-744-2211	MANUFACTURE OF PRECISION BALL BEARINGS
CHANDLER EVANS INC ONE CHARTER OAK BOULEVARD W HARTFORD CT 06101	A C GAUDETTE PURCHASING AGENT 202-236-0651	FUEL PUMPS FUEL CONTROLS ENGINE ACCESSORIES
COLT INDUSTRIES INC OPERATING CORP 15 JUYSHOPE AVENUE HARTFORD CT 06107	R J BRUNEAU MATERIALS MANAGER, MILITARY 203-236-6311	M16A1 RIFLE M16A1 PARTS & ACCESSORIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMBUSTION ENGINEERING COMPANY INC 1000 PROSPECT HILL ROAD WINDSOR CT 06095	TOM MARTIN MANAGER CORP PURCH & MAT 203-688-1911	BOILER & HEAVY INDUSTRIAL EQUI
CONDEC CORP CONDIESEL MOBILE EQUIP DIV 1700 E PUTNAM AVENUE OLD GREENWICH CT 06870	PETER CARPENTER SMALL BUSINESS LIAISON OFFICER 203-637-6063	AIR FORCE R-9 REFUELERS M39/M198 HOWITZER CARRIAGES RIBBON BRIDGE SYSTEMS
CONTROL DATA CORP PROFESSIONAL SERVICES 124 HEBRON AVENUE GLASTONBURY CT 06033	S E SUNDERLAND PLAN ADMINISTRATOR 203-633-6781	CONSULTANCY SYSTEMS ANALYSIS
DATAPRODUCTS OF NEW ENGLAND INC BARNES PARK NORTH WALLINGFORD CT 06492	BRIAN O'CONNOR PURCHASING AGENT 203-265-7151	PRINTERS TELECOMMUNICATIONS AEROSPACE
DYNAMICS CORP OF AMERICA FERMONT DIV 141 NORTH AVENUE BRIDGEPORT CT 06606	R L KIELY DIRECTOR OF PURCHASING 203-366-5211	POWER GENERATING SYSTEMS
GENERAL DYNAMICS CORP ELECTRIC BOAT DIV EASTERN POINT ROAD GROTON CT 06340	C B HAINES JR DIRECTOR OF PURCHASING 203-446-3335	SUBMARINES
KAMAN AEROSPACE CORPORATION OLD WINDSOR ROAD BLOOMFIELD CT 06002	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203-243-7076	AIRCRAFT PARTS
KAMATICS CORPORATION 1335 BLUE HILLS AVENUE EXIT BLOOMFIELD CT 06002	RALPH C FIORE SMALL BUSINESS LIAISON OFFICER 203-242-7076	SELF LUBRICATED BEARINGS KAFLEX DRIVE SHAFTS
L F E CORP FLUID CONTROL DIVISION 100 SKIFF ST HAMDEN CT 06517	JACK EVANS CONTRACTS ADMINISTRATOR 203-281-8099	REFRIGERATION AIR CONDITIONING SMALL HYDRAULIC PUMPS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LAPOINTE INDUSTRIES 155 WEST MAIN STREET ROCKVILLE CT 06066	MARY STEELE WARNER MATERIALS MANAGER 203-872-8581	ELECTRONIC PRODUCTS CAPACITORS PRINTED CIRCUITS
MILES PHARMACEUTICALS 400 MORGAN LANE WEST HAVEN CT 06516	RICHARD D TONI MANAGER, PURCHASING 203-934-9221	PHARMACEUTICALS
NORDEN SYSTEMS INC P O BOX 5300 NORWALK CT 06856	HENRY C BANACH SMALL BUSINESS LIAISON OFFICER 203-852-4940	AIRCRAFT & SHIPBOARD RADAR MINI COMPUTERS
PERKIN-ELMER CORP MAIN AVENUE NORWALK CT 06856	RICHARD J DEANGELO MGR NATL PURCHASING AGREEMENTS 203-762-4349	ELECTRO-OPTICAL SYSTEMS LITHOGRAPHY SYSTEMS OPTICAL COATINGS
PIONEER PARACHUTE COMPANY INC HALE ROAD MANCHESTER CT 06040	IRVING M SOBOLOV VICE PRESIDENT, ADMINISTRATION 203-644-1581	PARACHUTES
PIONEER RECOVERY SYSTEMS INC HALE ROAD MANCHESTER CT 06040	IRVING M SOBOLOV VICE PRESIDENT, ADMINISTRATION 203-644-1581	PARACHUTES
STANADYNE DIESEL SYSTEMS 92 DEERFIELD ROAD WINDSOR CT 06095	BOB WRIGHT, CPM SENIOR BUYER 203-525-0821	DIESEL FUEL INJECTION EQUIPMNT
TERRY CORPORATION INDUSTRIAL ROAD NIANTIC CT 06357	C T POMPEA MANUFACTURING MANAGER 203-739-6271	STEAM GENERATORS
TIMEX CORPORATION PARK ROAD EXTENSION MIDDLEBURY CT 06762	WILLIAM J ANDERSON PROCUREMENT MANAGER 203-573-6858	GYROSCOPES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIROYAL INC WORLD HEADQUARTERS MIDDLEBURY CT 06749	JAMES MCGRATH MGR GOVT CONTRACT PROGRAM 203-573-2873	HOSE ASSEMBLY 6 INCH
UNITED TECHNOLOGIES CORP HAMILTON STAND BRADLEY FIELD ROAD WINDSOR LOCKS CT 06096	C MCMEANS SMALL BUSINESS LIAISON OFFICER 203-623-1621	AEROSPACE PRODUCTS
UNITED TECHNOLOGIES CORP POWER SYS DIV P O BOX 109 SOUTH WINDSOR CT 06074	R R ANDERSON PROCUREMENT ADMIN SOCIO ECO 203-727-2462	FUEL CELLS
UNITED TECHNOLOGIES CORP PRATT & WHITNEY 400 MAIN STREET EAST HARTFORD CT 06108	VINCENZO A FALCETTA COOR SM & SM DISV BUS UTLZTION 203-565-3382	AIRCRAFT ENGINES & COMPONENTS
UNITED TECHNOLOGIES CORP RESEARCH CENTER SILVER LANE EAST HARTFORD CT 06108	PETER C NOVEMBER MANAGER MATERIEL 203-727-7028	RESEARCH AND DEVELOPMENT LASER SYSTEMS
UNITED TECHNOLOGIES CORP SIKORSKY ACFT NORTH MAIN ST STRATFORD CT 06497	RICHARD EVANS SM & DIS BUS CONCERNS OFFFICER 203-386-6607	HELICOPTERS
YARDNEY ELECTRIC CORP YARDNEY ELECTRIC 82 MECHANIC STREET PAWCATUCK CT 60379	BEN LAZEV MANAGER OF MATERIEL 203-599-1100	SILVER ZINC BATTERIES
SYSCON CORPORATION 1000 THOMAS JEFFERSON STREET NW WASHINGTON DC 20007	THOMAS J PEARSON SUBCONTRACTING PLAN ADMIN 202-342-4137	ENGINEERING AND TECHNICAL SERVICES
THOMPSON J WALTER COMPANY 1156 15TH ST NW WASHINGTON DC 20005	JANICE P CALLAN GOVERNMENT COMPLIANCE REP 202-861-8581	ADVERTISING FOR RECRUITMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALL AMERICAN ENGINEERING COMPANY 725 DAWSON DRIVE NEWARK DE 19711	J E CANNON PURCHASING MANAGER 302-453-8100	AIRCRAFT ARRESTING GEAR AERIAL RECOVERY DRONE LAUNCH
AMETEK INC HAVEG DIVISION 900 GREENBANK ROAD WILMINGTON DE 19808	PAUL REYNIER PURCHASING AGENT 302-995-0445	SILTEMP THERMAL BARRIER CHEMICAL PROCESS EQUIPMENT CHEMTITE PIPING SYSTEMS
I L C INDUSTRIES INC I L C DOVER DIV P O BOX 266 FREDERICA DE 19946	H D TUCK CONTRACTS ADMINISTRATOR 302-335-3911	SHUTTLE SPACE SUITS EOD ENSEMBLES TANK ASSENBLIES
AIRCRAFT POROUS MEDIA INC 6301 49TH STREET NORTH PINELLAS PARK FL 33565	DAVID C EGGLESTON SMALL BUSINESS LIAISON OFFICER 813-522-3111	AIRCRAFT FILTRATION
AMSTAR TECHNICAL PRODUCTS CO KELTEC FLA P O BOX 2917 FT WALTON BEACH FL 32549	ROSEMARY HILLYER CONTRACT ADMINISTRATOR 904-651-1210	POWER SUPPLIERS RF AMPLIFIERS
AUTOMATION INDUSTRIES INC VITRO SERVICES INDUSTRIAL PARK FT WALTON BEACH FL 32548	O B LITTLEFIELD JR CONTRACTS MANAGER 904-244-7711	RADAR & ASSOC ELECTRONIC EQUIP INTRUSION DETECTION SYSTEMS ELECTRONIC O&M SVC CONTRACTS
BENDIX CORPORATION AVIONICS DIVISION 2100 N W 62ND STREET FT LAUDERDALE FL 33310	RAYMOND R REESE PURCHASING SUPERVISOR 305-776-4100	RADAR COMMUNICATION/NAVIGATION SYS AUTO PILOT SYSTEMS
BENDIX CORPORATION ENGINE PRODUCTS DIV 7575 BAYMEADOWS WAY JACKSONVILLE FL 32216	GLEN E STAPLES MANAGER PROCUREMENT 904/739-4451	IGNITION SYSTEMS
BRUNSWICK CORPORATION DEFENSE DIVISION 2000 BRUNSWICK LANE DE LAND FL 32720	RON LAMBERT SENIOR BUYER 904-736-1700	CAMOUFLAGE CHEMICAL BIOLOGICAL SYSTEMS RESEARCH AND DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
C D I MARINE COMPANY 9951 ATLANTIC BOULEVARD JACKSONVILLE FL 32211	ROGER A PICARD SUBCONTRACTING OFFICER 904-724-9700	DESIGN SERVICES, MARINE
E R K MANUFACTURING INC 1730S US #1 STUART FL 33494	CLIFFORD HARTNACK PURCHASING AGENT 305-287-7770	AIRCRAFT ENGINE PARTS
E-SYSTEMS INC COMMUNICATIONS MFG DIV P O BOX 33101 ST PETERSBURG FL 33733	GLENN I EGGLESTON SML DISADV BUS LIAISON OFCR 813-381-1155	COMMUNICATIONS EQUIPMENT
E-SYSTEMS INC ECI DIVISION 1501 72ND STREET NORTH ST PETERSBURG FL 33733	DONNA M ZIEGLER SMALL DISADV BUS LIAISON OFCR 813-381-2000	SPACE SYSTEMS AIRBORNE/GROUND SYSTEMS KEYBOARDS/TELEPRINTERS
E-SYSTEMS INC MEMCOR DIVISION P O BOX 23500 TAMPA FL 33623	W M KOENIG, JR SUPERVISOR MATERIAL ADMINISTR 813-885-7000	MILITARY COMMUNICATIONS EQUIPMENT RADAR DETECTION EQUIPMENT
EMERSON ELECTRIC CO ELECTRONICS & SPACE 440 PLUMOSA AVENUE CASSELBERRY FL 32707	LETICIA VELA SMALL BUSINESS LIAISON OFFICER 305-831-2800	J-SIIDS MULTIPLEXERS BATTERY ASSEMBLIES
ENTERPRISES BUILDING CORPORATION P O BOX 1118 DUNEDIN FL 34296	JOHN R KIKER EXECUTIVE VICE PRESIDENT 813/784-8583	BUILDING CONSTRUCTION
ENVIRONMENTAL SCIENCE & ENGINEERING INC P O BOX ESE GAINESVILLE FL 32602	KATERINE H PIERCE CONTROLLER, ASST SEC TREAS 904-372-3318	STUDIES & CONSULTING SERVICES IN ENVIRONMENTAL SCIENCES AND ENGINEERING
FAIRCHILD INDUSTRIES INC ACFT SVC DIV P O BOX 1177 CRESTVIEW FL 32536	B C WOODY PURCHASING AGENT 904-682-2746	AIRCRAFT SPARES GROUND HANDLING EQUIPMENT AIRCRAFT STRUCTURAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
FAIRCHILD WESTON INC P O BOX 3041	G L BOWERS SENIOR BUYER	TELEMETRY TAPE RECORDERS
SARASOTA FL 33578	813-377-5567	INDUSTRIAL CONTROLS
GENERAL ELECTRIC CO	KYLE SORRELL	DIGITAL CONTROL SYSTEMS
SIMULATION P O BOX 2500	SMALL BUSINESS LIAISON OFFICER 904-258-2808	SIMULATION SYSTEMS
DAYTONA BEACH FL 32015		
GOULD INC S E L COMPUTER SYSTEMS DIV	T D WHITMAN MANAGER, PURCHASING	COMPUTER SYSTEMS
6901 W SUNRISE BOULEVARD PLANTATION FL 33313	305-587-2900	
GREENHUT CONSTRUCTION COMPANY INC	THOMAS T ATTEBERRY JR	GENERAL CONTRACTOR
P O BOX 12603 PENSACOLA FL 32574	VICE PRESIDENT 904-433-5421	BUILDING CONSTRUCTION
HARRIS COMPUTER SYSTEMS DIVISION 2101 WEST CYPRESS CREEK RD P O BOX 6200	FRANK D'AMICO SR CONTRACT ADMINISTRATOR	AUTOMATIC DATA PROCESSING EQUIPMENT
FT LAUDERDALE FL 33310	305-973-5202	
HARRIS CORP	P B DUBEY	COMMUNICATIONS ELECTRONICS
GOVT SYSTEMS GROUP OPNS P O BOX 37 MELBOURNE FL 32901	MANAGER,SMALL BUSINESS PROGRAM 305-727-5866	INFORMATIONS SYSTEMS AND EQUIPMENT
HARRIS CORP HARRIS SEMICONDUCTOR GROUP P O BOX 883	GARY W BOBLETER DIRECTOR MATERIEL 305-729-5269	MANUFACTURE OF SEMICONDUCTORS
MELBOURNE FL 32901	305-729-5269	
HONEYWELL INC AVIONICS DIVISION	J C BOLL	NAVIGATION SYSTEMS
13350 U S HIGHWAY 19 CLEARWATER FL 33516	SMALL BUSINESS LIAISON OFFICER 813-531-4611	ELECTRONIC/ELECTRO-MECHANICAL COMPONENTS
	EDUAN D. ODECHAM	COMMUNICATIONS FOUTDMENT
HONEYWELL INC TAMPA DIVISION 10901 MALCOLM MCKINLEY DRIVE	EDWIN B GRESHAM PROCUREMENT MANAGER ELECTRONIC 813-977-8511	COMMUNICATIONS EQUIPMENT PERIPHERAL COMPUTER BOARDS
TAMPA FL 33682		

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INTERNATIONAL LASER SYSTEMS INC 3404 N ORANGE BLOSSOM TRAIL ORLANDO FL 32804	R S LAWRENCE SUBCONTRACT ADMINISTRATOR 305-295-4010	LASER RANGE FINDERS WEAPONS SIMULATION SYSTEMS LASER TARGET DESIGNATORS
JACKSONVILLE SHIPYARDS INC P O BOX 2347 750 E BAY STREET JACKSONVILLE FL 32203	PHILIP M COOKE MANAGER OF PLANNING 904-355-1711	SHIP REPAIR SHIP DRYDOCKING INDUSTRIAL WORK
MAKO COMPRESSORS INC 1634 S W 17TH STREET OCALA FL 32670	JACQUELINE LUNGHI MATERIALS MANAGER 904-732-2268	COMPRESSORS, HIGH PRESSURE
MARTIN ELECTRONICS INC ROUTE 1 BOX 700 PERRY FL 32347	T A HERIG DIRECTOR OF MATERIAL 904-584-2634	ORDNANCE PRODUCTS
MARTIN MATIETTA CORP AEROSPACE DIVISION P O BOX 5837 ORLANDO FL 32855	DAVID M JONES SOCIO-ECONOMICS PROG ADMINIST 305/352-4682	MISSILE SYSTEMS LASER TARGET DESIGNATION SYS COMMUNICATION SYSTEMS
MCDONNELL DOUGLAS CORP TITUSVILLE DIV P O BOX 600 TITUSVILLE FL 32780	J E NEAL SMALL BUSINESS ADMINISTRATOR 305-268-7382	WEAPON SYSTEMS
ST MARKS FL 32355	NELSON D LUNN PURCHASING AGENT 904-925-6111	
PAN AM WORLD SVCS INC ENGINEERING 1325 NORTH ATLANTIC AVENUE COCOA BEACH FL 32931	ELLEN K JACOBS MANAGER, ADMINISTRATIVE SVCS 305-783-4010	DOCUMENTATION ARCHITECTURAL ENGINEERING INFORMATION MANAGEMENT SYSTEMS
PAN AMERICAN WORLD AIRWAYS INC EAST TEST P O BOX 4608 PATRICK AFB FL 32925	H F MCKENZIE MANAGER SUBCONTRACTS 305-494-2725	ADMINISTRATIVE AND LOGISTICAL SUPPORT OF TEST FACILITIES OF EASTERN TEST RANGE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PIPER AIRCRAFT CORPORATION 3000 MEDULLA ROAD LAKELAND FL 33803	THOMAS A COOK SMALL BUSINESS LIAISON OFFICER 813-646-2911	AIRCRAFT MANUFACTURER
SMITHS INDUSTRIES INC P O BOX 5389 CLEARWATER FL 33518	NANCY T BECK CONTRACTS ADMINISTRATOR 813-531-7781	AIRCRAFT INSTRUMENT FABRICATION REPAIR AND SPARES
SPERRY CORP GYROSCOPE DIVISION P O BOX 4648 CLEARWATER FL 33518	V P LANGERE PROCUREMENT MANAGER 813-577-1900	AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT
SPERRY CORP MICROWAVE ELECTRONICS DIV P O BOX 4648 CLEARWATER FL 33518	V P LANGERE PROCUREMENT MANAGER 813-577-1900	AUTOMATIC TEST EQUIPMENT RADAR EW MILLIMETER WAVE EQUIPMENT
TRACOR MARINE INC P O BOX 13107 PORT EVERGLADES FL 33316	TIM LAND DIRECTOR OF MATERIALS 305-463-1211	SHIP REPAIR OCEANOGRAPHIC RESEARCH METAL FABRICATION
UNITED TECHNOLOGIES CORP LEXAR CORP 1034 NORTH ORLANDO AVENUE ORLANDO FL 32789	A J RIOLA MANAGER CONTRACTS 305-628-9884	TELEPHONE COMMUNICATIONS
UNITED TECHNOLOGIES CORP PRATT & WHITNEY P O BOX 2691 WEST PALM BEACH FL 33402	J P MCQUAID SM DISADV BUS LIAISON OFFICER 305-840-5549	DESIGN DEV & TEST JET ENGINES SERVICE SPARES & OVERHAUL GROUND FIELD PRODUCT SUPPORT
WOLLARD AIRPORT EQUIPMENT, INC 6950 NW 77TH COURT MIAMI FL 33166	DELL W. KOOP MGR OF PURCHASING 305/592-5450	AIRCRAFT GROUND SUPPORT EQUIPM
GULFSTREAM AEROSPACE CORPORATION P O BOX 2206 SAVANNAH GA 31402	PAULA E VOPELAK SMALL BUSINESS COORDINATOR 912/964-3381	AIRCRAFT MANUFACTURING & MAINTENANCE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LIVSEY & COMPANY INC 4487 PARK DRIVE SUITE E NORCROSS GA 30093		
LOCKHEED CORP LOCKHEED GEORGIA COMPANY 86 SOUTH COBB DRIVE MARIETTA GA 30063	J M ANDERSON JR DIRECTOR OF MATERIEL 404-424-2501	C130 AIRCRAFT PRODUCTION C141 MODIFICATION PROGRAM C5 WING MODIFICATION PROGRAM
MARCONI AVIONICS INC 4500 N SHALLOWFORD ROAD ATLANTA GA 30338	NORM NOVAK SMALL BUSINESS LIAISON OFFICER 404-394-7800	AVIONICS SYTEMS
PAN AMERICAN WORLD AIRWAYS INC FT GORDON P O BOX 7506 FT GORDON GA 30905	D E ZIMMERMAN SUBCONTRACT ADMINISTRATOR 404-791-3992	BASE SUPPORT SERVICES
PATTERSON PUMP COMPANY P O BOX 790 TOCCOA GA 30577	ALBERT F HUBER CONTRACT ADMINISTRATOR 404-886-2101	PUMPS
REPUBLIC-CROWDER JV P O BOX 6079 ELBERTON GA 30635	BRIAN P ROBINSON ASSISTANT PROJECT MANAGER 404-283-8392	HEAVY CONSTRUCTION
ROCKWELL INTL CORP MISSILE SYSTEMS DIV 1800 SATELLITE BOULEVARD DULUTH GA 30136	E P SAMS JR STAFF ADMINISTRATOR 404-476-4191	MISSILE RESEARCH & DEVELOPMENT MISSILE PRODUCTION
S A F T CORP P O BOX 1886 VALDOSTA GA 31603	STANLEY ALLEN DIR MANUFACTURING SERVICES 912-247-2331	NICKEL-CADMIUM BATTERIES
SCIENTIFIC-ATLANTA INC 1 TECHNOLOGY PARKWAY ATLANTA GA 30348	FRANK G BUCHHEIT JR CORPORATE PURCHASING MANAGER 404/441-4715	COMMUNICATIONS SYSTEMS INSTRUMENTATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STANDARD CONTAINER COMPANY HWY 84 WEST HOMERVILLE GA 31634	TROY RIBERON PURCHASING MANAGER 912/487-5341	METAL AMMUNITION BOXES
WESTINGHOUSE ELECTRIC CORP ELEC UTIL SAL P O BOX 4808 ATLANTA GA 30302	HUGH H CONSTANCE JR PROJECT MANAGER 404/885-5287	TRANSFORMERS GENERATORS CIRCUIT BREAKERS
WESTPOINT PEPPERELL INDUSTRIAL FABRICS P O BOX 71 WEST POINT GA 31833	GEORGE T STROTHER DIRECTOR OF MARKETING STD PROD 205/756-7111	TEXTILES
WEYHER LIVSEY CONSTRUCTORS INC 4487 PARK DRIVE SUITE E NORCROSS GA 30093	MARVIN GULLATT MANAGER CONTRACT ADMIN 404-923-3950	GENERAL CONTRACTOR
MORTENSON M A COMPANY GENERAL DELIVERY TRIPLER ARMY MEDICAL CT HONOLULU HA 96859	GIL FLEISCHHACKER PROJECT MANAGER 808-833-8829	GENERAL CONTRACTOR
CASTLE & COOKE FOODS HAWAIIAN PINEAPPLE 650 IWILEI ROAD HONOLULU HI 96817	PAUL G SINK PRODUCTION SERVICES 415/986-3000	CANNED PINEAPPLE CANNED PINEAPPLE JUICE
DYNALECTRON CORP PACIFIC OPERATIONS DIV P O BOX 428 WAIMEA HI 96796	XAVIER F IGNACIO LOGISTICS MANAGER 808-335-4321	MAINTENANCE OF MISSILE RANGE INSTRUMENTATION AND NAVAL BASE FACILITIES
GLOBAL ASSOCIATES-ISMF PEARL HARBOR JV WAIPAI ACCESS ROAD WAIPAHU HI 96797	G M GIGANTI PROJECT MANAGER 808/455-2211	FACILITIES OPERATIONS & MAINTENANCE EQUIPMENT OPER & MAINTENANCE
KIEWIT PETER SONS COMPANY P O BOX 938 WAIPAHU HI 96797	P A INGALLS OFFICE MANAGER 808-682-1391	HEAVY CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHAMBERLAIN MFG CORP RESEARCH & DEV 550 ESTHER STREET WATERLOO IA 50704		GOVERNMENT ORDNANCE (RESEARCH AND DEVELOPMENT)
CHAMBERLAIN MFG CORP WATERLOO DIVISION 550 ESTHER STREET WATERLOO IA 50704	RICHARD L WEBER SMALL BUSINESS LIAISON OFFICER 319-291-1615	GOVERNMENT ORDNANCE
CLIFTON PRECISION INSTRUMTS&LIFE SUPPORT 2734 HICKORY GROVE ROAD DAVENPORT IA 52808	ANTHONY J SKEETE PURCHASING MANAGER 319-383-6401	AIRCRAFT INSTRUMENTS BOTTLE CLEANING/CHARGING STA TEST EQUIPMENT
MASON & HANGER-SILAS MASON COMPANY INC IOWA ARMY AMMUNITION PLANT MIDDLETOWN IA 52638	JAMES L GARNJOBST MANAGER, MANAGEMENT DIVISION 310-753-7105	AMMUNITION
ROCKWELL INTL CORP AIR TRANSPORT DIV 400 COLLINS ROAD NE CEDAR RAPIDS IA 52498	D L STIGERS PURCHASING DATA SUPERVISOR 319/348-1946	AVIONICS EQUIPMENT FAB OPERATIONS
ROCKWELL INTL CORP COLLINS GOVT AVIONICS 400 COLLINS RD NE CEDAR RAPIDS IA 52498	V HUNSTAD MANAGER CGAD PURCHASING SVCS 319-395-3630	AVIONICS EQUIPMENT COMMUNICATIONS EQUIPMENT AUTOMATED TEST EQUIPMENT
ROCKWELL INTL CORP TELECOMMUNICATIONS 855 45TH ST NE CEDAR RAPIDS IA 52498	K J REASOR MANAGER, PLANNING AND CONTROL 319-395-4570	HF COMMUNICATIONS EQUIPMENT UHF COMMUNICATIONS EQUIPMENT
	ROBERT J KOSCIELNIAK PURCHASING MANAGER 312/437-9300	

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN GAGE & MACHINE SIMPSON ELEC DIV 853 DUNDEE AVENUE ELGIN IL 60120	JAMES A WERNER PURCHASING MANAGER 312-697-2260	ELECTRONIC MEASURING INSTRUMENTS
AUSTIN COMPANY MGMT CONSULTING DIV 820 DAVIS ST., SUITE 220 EVANSTON IL 60201	JEAN L. NOBLE SMALL BUSINESS PLAN ADMIN. 312/869-3130	ENGINEERS, DESIGNERS & BUILDERS MANAGEMENT CONSULTANTS
BELL & HOWELL COMPANY 7100 MCCORMICK ROAD CHICAGO IL 60645	RAYMOND H NELSON PURCHASING MGR, OPTICS DIV 312-673-3300	MILITARY OPTICAL COMPONENTS ENGINEERING DESIGN-PROTOTYPE COMMERCIAL OPTICAL PRODUCTS
BORG-WARNER CORPORATION ROCKFORD DIV 1200 WINDSOR ROAD ROCKFORD IL 61101	W G BOGEN MANAGER, PURCHASING 815-633-7460	UNIVERSAL JOINTS AND DRIVESHAFTS
CATERPILLAR TRACTOR COMPANY 100 N E ADAMS STREET PEORIA IL 61629	W E PIERSON CORPORATE PURCHASING COORD 309-675-5071	ENGINES EARTHMOVING EQUIPMENT
COLT INDUSTRIES OPERATING CORP 6402 ROCKTON ROAD ROSCOE IL 61073	TIMOTHY W KNUDSEN MANAGER OF MATERIALS 815-389-3660	MAGNETOS IGNITION SYSTEMS
DEERE & COMPANY JOHN DEERE ROAD MOLINE IL 61265	T H WHITE ADMIN COORDINATED PURCHASES 309-752-5365	CONSTRUCTION EQUIPMENT FORESTRY EQUIPMENT
G A T X CORP GARD INC 7449 N NATCHEZ NILES IL 60648	S J CHRAPKOWSKI CONTRACT ADMINISTRATOR 312-647-9000	RESEARCH & DEVELOPMENT
GENERAL SIGNAL SOLA ELECTRIC 1717 BUSSE ROAD ELK GROVE VIL IL 60007	JACK MALLARD ASST MATERIAL MANAGER 312/439-2800	CONSTANT VOLTAGE REGULATORS POWER SUPPLIES BALLASTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL SIGNAL CORP LINDBERG 2450 W HUBBARD STREET CHICAGO IL 60612	ROBERT PAUSCH PRODUCT MANAGER 312-942-2501 EXT 511	HEAT TREATING FURNACES INDUCTION HEATING EQUIPMENT
GOULD INC GOULD RESEARCH CENTER 40 GOULD CENTER ROLLING MEADOWS IL 60008	MARK GODISH PURCHASING AGENT 312-640-4444	ELECTRONIC MATERIALS & DEVICES ELECTROCHEMISTRY AND MATERIALS SCIENCE
GROVES S J & SONS COMPANY P O BOX 2009 SPRINGFIELD IL 62705	RONALD L LAWYER OFFICE MANAGER 601/369-4121	HEAVY CONSTRUCTION
GROVES-ATKINSON-BALL P O BOX 174 ALTON IL 62002	KAREN A COPUS ASST OFFICE MGR 314/899-0888	CONSTRUCTION
HUGHES OPTICAL PRODUCTS INC 7100 MCCORMICK ROAD CHICAGO IL 60645	RAYMOND NELSON PURCHASING MANAGER 312-673-3790	MILITARY OPTICAL COMPONENTS ENGINEERING DESIGN PROTOTYPED COMMERCIAL OPTICAL PRODUCTS
I I T RESEARCH INSTITUTE 10 WEST 35TH STREET CHICAGO IL 60616	JOHN W ANDERSON SMALL DISADV BUS LIAISON OFCR 312-567-4030	RESEARCH
IBER C & SONS INC P O BOX 899 PEORIA IL 61652	W JAMES LITWILLER CORPORATE SECRETARY 309-699-7291	GENERAL CONTRACTOR
ILLINOIS TOOL WORKS INC ILLITRON DIV 3601 WEST TOUHY AVENUE LINCOLNWOOD IL 60645	THOMAS A WISNIEWSKI PURCHASING AGENT 312-761-2100	GEAR CHECKING INSTRUMENTS MACHINE TOOL BUILDERS
INTERLAKE INC MATERIAL HANDLING & STORGE 100 TOWER DRIVE BURR RIDGE IL 60521	JOSEPH A KLYCZEK MANAGER OF PURCHASES 312-789-0333	STORAGE RACK AS/RS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
INTERNATIONAL HARVESTER COMPANY 401 NORTH MICHIGAN AVENUE CHICAGO IL 60611	G F BOSKEY MANAGER, PROCUREMENT ADMIN 312-836-2210	TRUCKS CONSTRUCTION EQUIPMENT
IPSEN INDUSTRIES P O BOX 6266 ROCKFORD IL 61125	WILLIAM WAICHULIS PURCHASING MANAGER 815-332-4941	VACUUM HEAT TREATING FURNACES ATMOSPHERE HEAT TREATING EQPMT INDUCTION HARDENING FURNACES
JENKINS & BOLLER COMPANY INC P.O. BOX 1070 WAUKEGAN IL 60085	JEAN E CAMOSY EEO DIRECTOR 312/395-6800	GENERAL CONSTRUCTION
JOAN OF ARC COMPANY 2231 WEST ALTOFER DRIVE PEORIA IL 61615	ROBERT W HUGHES EMPLOYEE RELATIONS MANAGER 309-692-1020	CANNED VEGETABLES
LITTON SYSTEMS INC LITTON PRECISION GEAR 4545 SOUTH WESTERN BOULEVARD CHICAGO IL 60632	J M OLCHAWA DIRECTOR OF MARKETING & ENGRG 312-847-4211	MANUFACTURERS OF AEROSPACE GEARING, TRANSMISSIONS AND DRIVES
LUHR BROS INC P O BOX 69 COLUMBIA IL 62236	WAYNE BARBER JR CONTRACT ADMINISTRATOR 618-281-4106	HEAVY EQUIPMENT CONTRACTORS RIVER CONTRACTOR
MAGNAFLUX SURFACE CONDITIONERS INC 6935 WEST 62ND STREET CHICAGO IL 60638	W WALSCHLAGER PRODUCTION SECRETARY 312-586-8000	CLEANING COMPOUNDS
MORETRENCH AMERICAN CORPORATION P O BOX 662 ALTON IL 62002	JAMES BARBATO ASST PROJECT MGR/GEN SUPT 314-899-0591	CONSTRUCTION DEWATERING AT LOCK AND DAM 26 REPLACEMENT
NI-TEC INC 5600 W JARVIS AVENUE NILES IL 60648	HELEN LANDWER SENIOR BUYER 312/647-7702	IMAGE INTENSIFIER TUBES NIGHT VISION SYSTEMS INFRARED AIMING LIGHTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NORTH AMERICAN TRAILING COMPANY 2122 YORK ROAD OAK BROOK IL 60521	W.E. HANNUM ADMINISTRATIVE MANAGER 312-920-3067	DREDGING
NORTHROP CORP DEFENSE SYSTEMS DIVISION 600 HICKS ROAD ROLLING MEADOWS IL 60008	W J FINN JR MANAGER SMALL BUSINESS LIAISON 312-870-5713	AIRBORNE ELECTRONICS RADAR JAMMING SYSTEMS
OLIN CORPORATION EAST ALTON PLANT SHAMROCK STREET EAST ALTON IL 62024	D L DITTO CPM MANAGER PURCHASING 618-258-2809	AMMUNITION
OLIN CORPORATION TECHNICAL SYSTEMS OPNS P O DRAWER G MARION IL 62959	K R GRAVATT MANAGER MATERIALS 618-985-3721	ORDNANCE DEFENSE PRODUCTS
PETTIBONE CORP 4700 WEST DIVISION STREET CHICAGO IL 60651	R A STASKIEWICZ DIRECTOR OF PURCHASES 312-772-9300	RAILROAD PRODUCTS MATERIAL HANDLING EQUIPMENT ROUGH TERRAIN TRUCKS
RECON OPTICAL INC C A I DIVISION 550 WEST NORTHWEST HIGHWAY BARRINGTON IL 60010	THOMAS F O NEILL MANAGER OF PURCHASES 312-381-2400	AERIAL RECONNAISSANCE CAMERAS AND EQUIPMENT SIGHTING DEVICES
REVERE COPPER & BRASS INC CLINTON DIV SOUTH SHERMAN STREET CLINTON IL 61727	B O MCINTOSH GROUP PURCHASING MANAGER 217-935-3111	STAMPING AND EYELETS COOKING UTENSILS
SHAPPERT ENGINEERING CO P O BOX 157 BELVIDERE IL 61008	CHARLES R MCBRIDE JR EEO OFFICER 815-547-5481	HEAVY CONSTRUCTION
SHURE BROTHERS INCORPORATED 222 HARTREY AVENUE EVANSTON IL 60204	CRAIG E JOHNSON SENIOR BUYER 312-520-4401	MICROPHONES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIMPSON ELECTRIC CO 853 DUNDEE AVENUE ELGIN IL 60120	JAMES WERNER PURCHASING MANAGER 312/697-2260	ELECTRICAL/ELECTRONIC MEASURING INSTRUMENTS
STEWART-WARNER CORP ELECTRONICS DIVISION 1300 N KOSTNER AVENUE CHICAGO IL 60651	VINCENT L RUSSO MANAGER OF PURCHASING 312-292-3070	MILITARY EQUIPMENT LINE TRACER EQUIPMENT INFORMATION DISPLAY
SUNDSTRAND AVIATION OPERATIONS 4747 HARRISON AVENUE ROCKFORD IL 61101	LEE K ZOLLAR SMALL BUSINESS ADMINISTRATOR 815-226-6104	AVIATION PARTS
TALLEY INDUSTRIES ELECTRODYNAMICS INC 1200 HICKS ROAD ROLLING MEADOWS IL 60008	ALEX KWIATKOWSKI PURCHASING MANAGER 312-259-0740	ELECTRONIC CONTROL SYSTEMS ELECTRA MECHANICAL INDICATORS
TELETYPE CORPORATION 5555 W TOUHY AVENUE SKOKIE IL 60077	M.J. ZUCCHERO PURCHASING & TRANS. MANAGER 312/982-2800	DATA COMMUNICATIONS EQUIPMENT STATION EQUIPMENT
THRALL CAR MANUFACTURING COMPANY 26TH AND STATE STREETS CHICAGO HEIGHTS IL 60411	A J SOLHEIM MATERIAL MANAGER 312-757-5900	RAILROAD FREIGHT CARS
UNIROYAL INC JOLIET A A P P O BOX 871 JOLIET IL 60434	A L DOWD JR SENIOR BUYER 815-424-2644	INACTIVE NO PRODUCTION STANDBY MAINTENANCE REHAB OF FACILITIES
VAPOR CORPORATION 6420 WEST HOWARD STREET CHICAGO IL 60648	J F KEMPF PURCHASING MANAGER 312-967-8300	RELAYS DOOR OPERATORS BOILERS
WHITE CONSOLIDATED INDUSTRS MACHINE TOOL 3615 NEWBURG ROAD BELVIDERE IL 61008	ROLAND J TADDEUCCI CONTRACTS MANAGER & SBLO 815-547-5321	NUMERICAL CONTROL MACHINING CENTERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WHITE CONSOLIDATED INDUSTRS MANUF SYS DV 3615 NEWBURG ROAD BELVIDERE IL 61008	ROLAND J TADDEUCCI SBLO 815/547-5321	FLEXIBLE MANUFACTURING
WOODWARD GOVERNOR COMPANY 5001 NORTH SECOND STREET ROCKFORD IL 61111		AIRCRAFT FUEL CONTROLS HYDRO TURBINE CONTROLS
XONICS MEDICAL SYSTEMS INC 515 EAST TOUHY AVENUE DES PLAINES IL 60018	MICHAEL A PROSEN MGR MARKETING ADMINISTRATION 312/296-4488	DIAGNOSTIC MEDICAL X RAY ULTRASOUND APPARATUS SUPPLIES & ACCESSORIES
A M GENERAL CORP 701 WEST CHIPPEWA SOUTH BEND IN 46680	M W RUCKERT SMALL BUSINESS LIAISON OFFICER 219-237-6424	TACTICAL MILITARY VEHICLES MILITARY JEEPS POST OFFICE VEHICLES
BENDIX CORPORATION AIRCRAFT BRAKE&STRUT 3520 WEST WESTMOOR STREET P O BOX 10 SOUTH BEND IN 46624	LAWRENCE D COOK MANAGER OF PURCHASING 219-237-2702	AIRCRAFT WHEELS AND BRAKES STRUTS HELICOPTER TIE BARS
BENDIX CORPORATION ENERGY CONTROLS DIV 717 NORTH BENDIX DRIVE SOUTH BEND IN 46620	R J A RODEN DIRECTOR OF PURCHASING 219-237-2700	FUEL CONTROLS
BENDIX CORPORATION GUIDANCE SYSTEMS DIV 400 SOUTH BEIGER STREET MISHAWAKA IN 46544	M HAUGUEL PURCHASING MANAGER 219-255-2111	MODULAR IMAGE INTERPRETATION SYSTEM (MIIS) VANDAL TARGET MISSILE
CUMMINS ENGINE COMPANY INC BOX 3005 COLUMBUS IN 47201	A L CAMPBELL SUPPLY DIRECTOR-ADMINISTRATION 812-379-8007	DIESEL ENGINES
CUMMINS ENGINE COMPANY INC TECHNICAL CTR BOX NUMBER 3005 COLUMBUS IN 47201	J A RABINO VICE PRESIDENT-RESEARCH & ENGR 812-379-6713	DIESEL ENGINES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DANA CORPORATION SPICER CLUTCH DIVISION FIFTH & BRANDON STREETS AUBURN IN 46706	MARY L HAGAN PLANT MANAGER 219/925-3800	CLUTCH PRODUCTS
DRESSER INDUSTRIES INC ROOTS BLOWER OPNS 900 WEST MOUNT STREET CONNERSVILLE IN 47331	L STAMM MATERIALS MANAGER 317-825-2181	ROTARY BLOWERS CENTRIFUGAL COMPRESSORS
ELI LILLY & COMPANY PHARMACEUTICAL DIV 307 EAST MCCARTY STREET INDIANAPOLIS IN 46285	ROBERT B CORSON SMALL BUS LIAISON OFFICER 317/261-6433	PHARMACEUTICALS
ENGINEERING RESEARCH INC 10930 E 59TH STREET INDIANAPOLIS IN 46236	WANDA G BOX CONTRACT ADMINISTRATOR 317/823-4441	MK 1 SIDEWINDER WING WEU-3/B WARHEADS M650 WARHEADS
EX-CELL-O CORPORATION 2500 SOUTH J STREET ELWOOD IN 46036	FRED E HIBST PURCHASING MANAGER 317-552-7301	JET ENGINE BLADES
EX-CELL-O CORPORATION MCCORD HEAT TRNSFR 500 WEST HARRISON STREET PLYMOUTH IN 46563	W EDWARDS MATERIALS MANAGER 219-936-3171	RADIATORS
FIRESTONE INDUSTRIAL PRODUCTS COMPANY 1700 FIRESTONE BOULEVARD NOBLESVILLE IN 46060	G S JARDINE DIVISIONAL PURCHASING AGENT 317-773-0650	TANK TRACK ORDNANCE WHEELS
GENERAL MOTORS CORP DETROIT DIESEL ALLSN P O BOX 894 INDIANAPOLIS IN 46206	G C LENZ JR SUPERVISOR, PURCHASE ADMIN 317-242-2474	TRUCK TRANSMISSIONS GAS TURBINE ENGINES AND GENERATORS
GEUPEL DEMARS INC 1919 NORTH MERIDIAN STREET P O BOX 887 INDIANAPOLIS IN 46206	HERBERT J WRIGHT VICE PRESIDENT 317-924-9192	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOUSEHOLD INTERNATIONAL CO RICHMOND GEAR 751 SOUTH O STREET RICHMOND IN 47374	BILLY J POSTON MANAGER PURCHASES NONE LISTED	LOOSE GEARING
I C I AMERICAS INC INDIANA AAP HIGHWAY 62 CHARLESTOWN IN 47111	R C CRIAG PURCHASING SUPERINTENDENT 812-282-8961	AMMUNITION CHARGE COMPONENTS
I T T CORP AEROSPACE-OPTICAL DIVISION 3700 EAST PONTIAC STREET P O BOX 3700 FORT WAYNE IN 46801	D D ELLENBERGER MGR PROCUREMENT 219-423-9636	COMMUNICATIONS
JEFFBOAT INC 1030 E MARKET JEFFERSONVILLE IN 47130	NORMAN L ROELKE PROJECT ADMINISTRATOR 812/288-0294	MARINE SHIPBUILDER TOWBOATS AND BARGES MARINE REPAIR
MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT 1313 PRODUCTION ROAD FORT WAYNE IN 46808	R O STINSON SMALL BUSINESS LIAISON OFFICER 219-429-5742	MILITARY ELECTRONICS
MILES LABORATORIES INC AMES DIVISION 1127 MYRTLE STREET P O BOX 40 ELKHART IN 46515	DON H BERRY MGR CORPORATE PURCHASING 219-264-8211	CLINICAL DIAGNOSTIC TEST STRIPS AND TABLETS
MILES LABORATORIES INC CITRO-TECH PRODS 1127 MYRTLE ST ELKHART IN 46514	DON H BERRY MANAGER, CORPORATE PURCHASING 219-264-8211	CITRIC ACID
SCHWITZER 1125 BROOKSIDE AVENUE P O BOX 80-B INDIANAPOLIS IN 46206	TEVIS FIELDS MANAGER PURCHASING 317-269-3391	HEAVY DUTY ENGINE RELATED ACCESSORIES AND COMPONENTS
STEWART-WARNER CORP SOUTH WIND DIVISION 1514 DROVER STREET INDIANAPOLIS IN 46221	P L OSTLER MANAGER OF PURCHASING 317-267-1665	HEAT TRANSFER EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SULLAIR CORPORATION 3700 E MICHIGAN BOULEVARD MICHIGAN CITY IN 46360	B J KETCHUM MANAGER, CORPORATE PURCHASING 219-879-5451	AIR COMPRESSORS
SWANSON-NUNN ELECTRIC COMPANY INC 420 S E 8TH STREET EVANSVILLE IN 47703	DAVID BUTTRUM CORPORATE TREASURER 812-464-3715	ELECTRICAL CONTRACTOR
TOKHEIM CORPORATION 2827 RUPP AVENUE, P O BOX 360 FORT WAYNE IN 46801	R L ARNOLD MGR OF PURCHASES 219-423-2552	GASOLINE PUMPS IN-TANK FUEL PUMPS METERS
HEAVY BEARINGS DIV 3702 WEST SAMPLE STREET P O BOX 1684 SOUTH BEND IN 46634	PURCHASING MANAGER 219-288-9161	ANTI-FRICTION BEARINGS
UNION CARBIDE CORP COATING SERVICES 1500 POLCO STREET INDIANAPOLIS IN 46224	JOHN M PUGH PURCHASING AGENT 317/240-2602	METAL & CERAMIC HARDFACE COATINGS
UNIROYAL INC 312 NORTH HILL ST MISHAWAKA IN 46544	M E BOTTORFF SMALL BUSINESS LIAISON OFFICER 219-256-8322	AIRCRAFT FUEL CELLS CONTAINERS STORAGE TANKS
UNIROYAL INC NEWPORT A A P P O BOX 458 NEWPORT IN 47966	T L WILKEY SENIOR BUYER 317-245-4221	DESIGN PROCUREMENT MAINTENANCE AND OPERATION OF THE NEWPORT ARMY AMMUNITION PLANT
WAVETEK INDIANA INC 5808 CHURCHMAN BEECH GROVE IN 46107	ROBERT T BURNS MGR CONTRACT ADMINISTRATION 317/787-3332	COMMERCIAL ELECTRONIC TEST & MEASUREMENT EQUIPMENT
WAYNE CANDIES INC 1501 EAST BERRY STREET FORT WAYNE IN 46808	ROY SUTPHIN CONTROLLER 219-424-3833	CANDY

	COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WHEELABRATOR-FF M C S DIVISION 400 SOUTH BYRKI MISHAWAKA	IT AVENUE	W V GATZULIS PURCHASING MANAGER 219/256-9604	BLAST CLEANING EQUIPMENT SPECIAL METAL CLEANING EQUIPMT ABRASIVE SHOT
ZIMMER INC P O BOX 708 WARSAW	IN 46580	JOHN BERNHARDT BUYER NONE LISTED	MANUFACTURER OF ORTHOPEDIC & HOSPITAL SUPPLY
BEECH AIRCRAFT P O BOX 2903 WICHITA		J S STEVENS SMALL BUSINESS COORDINATOR 316-681-8312	GENERAL AIRCRAFT MANUFACTURER
CESSNA AIRCRAFT WALLACE DIVISIO P O BOX 7704 WICHITA		JAMES H SOPER CONTRACT ADMINISTRATOR 316-946-6732	MANUFACTURER OF AIRCRAFT
GENERAL ELECTRI P O BOX 797 ARKANSAS CITY		W H HALL SUPERVISOR, PURCHASING 316-442-3600	MAINTENANCE REPAIR JET ENGINES
GULF & WESTERN OTTAWA TRUCK DI 415 EAST DUNDER OTTAWA	IV	FORREST E KITTS PURCHASING MANAGER 913-242-2200	TRUCK TRACTOR
HERCULES INC SUNFLOWER ARMY P O BOX 549 DESOTO	AMMO PLANT KS 66018	M D BLAND SMALL BUSINESS LIAISON OFFICER 913-764-7800	OPERATING CONTRACTOR
I F R INC 10200 W YORK WICHITA	KS 67215	DAVID C ORPIN MATERIAL CONTROL MANAGER 316-522-4981	ELECTRONIC TEST EQUIPMENT
KING RADIO CORF 400 NORTH ROGER OLATHE	RS ROAD	KEVIN J GROWNEY PURCHASING MANAGER 913-782-0400	AVIONICS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PAGE AVJET CORPORATION RFD 1 P O BOX D ATCHISON KS 66002	JOYCE HENDERSON SMALL BUSINESS LIAISON OFFICER 913-367-0458	PORTABLE JET ENGINE TEST STANDS
PORTER H K COMPANY INC THERMOID DIVISION 201 NORTH ALLEN CHANUTE KS 66720	MERRILL R CUNNINGHAM PURCHASING MANAGER 316/431-9100	RUBBER HOSE & DUCTING
ASHLAND PETROLEUM COMPANY P O BOX 391 ASHLAND KY 41101	R D ASHMORE MGR, MINORITY VENDOR PROGRAM 614-889-3195	PETROLEUM PRODUCTS
GENERAL ELECTRIC CO MICROWAVE PRODS DEPT 316 EAST NINTH STREET OWENSBORO KY 42301	A E GROSS SPECIALIST CONTRACT ANALYSIS 502/685-6351	ELECTRON TUBES MICROWAVE TUBES
UNION UNDERWEAR COMPANY INC P O BOX 780 BOWLING GREEN KY 42101	E C FALLER VICE PRESIDENT, PURCHASING 502-781-6400	MENS & BOYS UNDERWEAR
ASHLAND TECHNOLOGY RILEY-BEAIRD P O BOX 31115 SHREVEPORT LA 71130	R K SIMS PURCHASING AGENT 318-865-6351	INDUSTRIAL PRESSURE VESSELS EVAPORATORS
ATLAS CONSTRUCTION COMPANY INC P O BOX 760 VIDALIA LA 71373	JACK H MCLEMORE VICE PRESIDENT 318-336-4248	CONSTRUCTION
ATLAS PROCESSING COMPANY P O BOX 3099 SHREVEPORT LA 71103	B T COCKRELL PURCHASING MANAGER 318-227-7718	REFINED PETROLEUM PRODUCTS
AVONDALE SHIPYARDS INC P O BOX 50280 NEW ORLEANS LA 70150	S L MEREDITH DIRECTOR OF PURCHASES 504/436-2121	SHIPBUILDING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BEAN DREDGING CORPORATION SUITE 3700 ONE SHELL SQUARE NEW ORLEANS LA 70139	VICTORIA G WILSON COST ESTIMATOR 504-581-1583	MARINE CONSTRUCTION
BELL HALTER CORPORATION 6800 PLAZA DRIVE NEW ORLEANS LA 70127	DONALD KENNEY TREASURER 504-245-6629	SURFACE EFFECT SHIPS AIR CUSHION VEHICLES
BCOTS PHARMACEUTICALS INC 6540 LINE AVENUE SHREVEPORT LA 71136	ARTHUR N RANFT PURCHASING MANAGER 318-869-3551	PHARMACEUTICAL PREPARATIONS
C E MAGUIRE INC P O DRAWER 5638 ALEXANDRIA LA 71301	FREDERICK J LAVALLIE CONTRACT ADMINISTRATOR 318-445-6571	CONSTRUCTION INSPECTION SVCS SURVEY SERVICES LABORATORY-TECHNICIAN-TESTING
NEW ORLEANS LA 70130	SLATEN L FINGER SMALL DISADV BUSINESS LIAISON 504-529-5461	STEAMSHIPS
DELTA STEAMSHIP LINES INC P O BOX 50250 NEW ORLEANS LA 70150	LLOYD J MYERS DIRECTOR MATERIALS MANAGEMENT 504/595-3295	TRANSPORTATION
JAMES T L & CO INC P O BOX 10 KENNER LA 70063	L P MATHEWS VICE PRESIDENT 504-467-6000	DREDGING
	L P MATHEWS VICE PRESIDENT 504-466-1637	DREDGING
JONES J A CONSTRUCTION COMPANY HEAVY DIV BOX 82A STAR ROUTE VICK LA 71372	J R NORTON PURCHASING AGENT 318-253-8633	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LYKES BROTHERS STEAMSHIP COMPANY 300 POYDRAS STREET NEW ORLEANS LA 70130	CARL M BRAUN JR TRAINING & DEVELOPMENT COORDIN 504-528-1210	INTERNATIONAL STEAMSHIP
NEW ORLEANS STEVEDORING COMPANY 716 WHITNEY BANK BUILDING NEW ORLEANS LA 70130	WILLIAM J RASE III TERMINAL MANAGER 504-561-1185	STEVEDORING
OVERTON CONSTRUCTORS JOINT VENTURE P O BOX 1551 ALEXANDRIA LA 71309	LARRY EKLUND PROJECT MANAGER 318/443-9535	GENERAL CONSTRUCTION
STUYVESANT DREDGING COMPANY 3525 NORTH CAUSEWAY BLVD SUITE 612 METAIRIE LA 70002	DARRELL GRAHAM ACCOUNTANT 504-831-0880	TRAILER SUCTION HOPPER DREDGING
TEXTRON INC BELL AEROSPACE TEXTRON DIV 1065 S. GAYOSO ST, PO BOX 29307 NEW ORLEANS LA 70127	NAOMI BEGNAUD SMALL/DISADVANTAGED OFFICER 504-245-6642	AIR CUSHION VEHICLES SURFACE EFFECT SHIPS
THIOKOL CORPORATION LOUISIANA ARMY AMMO P O BOX 30058 SHREVEPORT LA 71130	ROBERT G WHIRL SM BUS & SM BUS LIAISON OFCR 318-459-5183	LOAD ASSEMBLE AND PACK AMMUNITION MFG OF AMMUNITION METAL PARTS
UNITED STATES FILTER CORP RILEY-BEAIRD P O BOX 31115 SHREVEPORT LA 71130	R K SIMS PURCHASING AGENT 318-865-6351	INDUSTRIAL PRESSURE VESSELS EVAPORATORS
WATERMAN STEAMSHIP CORPORATION 837 GRAVIER ST NEW ORLEANS LA 70112	P E SIQUEIRA MANAGER, PURCHASING 504-586-0500	OCEAN FREIGHT CARRIAGE
WILLIAMS-MCWILLIAMS CO & JAMES CO JV P O BOX 7730 METAIRIE LA 70010	DOROTHY CONNER EEO OFFICER 504/837-1030	HYDRAULIC DREDGING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WILLIAMS-MCWILLIAMS CO INC P O BOX 7730 METAIRIE LA 70010	DOROTHY CONNER EEO OFFICER 504-837-1030	HYDRAULIC CUTTERHEAD DREDGING
AMERICAN OPTICAL CORPORATION 14 MECHANIC STREET SOUTHBRIDGE MA 01550		
ARCHITECTS COLLABORATIVE INC 46 BRATTLE STREET CAMBRIDGE MA 02138	KENDALL P BATES VICE PRESIDENT 617/868-4200	PROFESSIONAL ARCHITECTURAL SERVICES
AVCO CORPORATION EVERETT RESEARCH LAB 2385 REVERE BEACH PARKWAY EVERETT MA 02149	HAROLD BLOOM DIRECTOR OF MATERIEL 617-389-3000	BASIC & APPLIED RESEARCH
AVCO CORPORATION SPECIAL MATERIALS DIV 2 INDUSTRIAL AVENUE LOWELL MA 01851	ALLEN A NAVARRO DIR CONTRACTS & PURCHASING 617-454-5537	BORON PRODUCTS GRAPHITE PRODUCTS FIRE PRODUCTS
AVCO CORPORATION SYSTEMS DIVISION 201 LOWELL STREET WILMINGTON MA 01887	RICHARD B HOWLAND MGR PURCHASING & SUBCONTRACTS 617-657-3225	R & D STRATEGIC SYSTEMS R & D TACTICAL SYSTEMS ADV RE-ENTRY & SPACE TECHNOLOG
BAIRD CORPORATION 125 MIDDLESEX TURNPIKE BEDFORD MA 01730	R F MORALES PURCHASING MANAGER 617-276-6039	NIGHT VISION, ANALYTICAL, OPTICAL, AND MEDICAL EQUIPMENT
BIO-RAD LABORATORIES INC BLOCK ENGINEERG 19 BLACKSTONE STREET CAMBRIDGE MA 02139	B G PAYTON SMALL BUSINESS COORDINATOR 617-868-6050	INTERFEROMETER/SPECTROMETER RANGE GATED TV SYSTEM INFRARED SIMULATOR
BIRD-JOHNSON COMPANY 110 NORFOLK STREET WALPOLE MA 02081	CARLETON F BRYANT III DIRECTOR OF OPERATIONS 617-668-9610	MARINE PROPELLERS AND LATERAL THRUSTERS HYDRAULIC ACTUATORS AND MOTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOLT BERANEK & NEWMAN INC MOULTON STREET CAMBRIDGE MA 02238	CHRISTIANNE LOUP MATERIALS MGMT DIRECTOR 617-491-1850	CONSULTING RESEARCH & DEVELOP IN INFORMATION SCIENCES & COMPUTER TECHNOLOGY
BOSTON COLLEGE 140 COMMONWEALTH AVENUE CHESTNUT HILL MA 02167	JOHN M O'TOOLE ASSO DIR RESEARCH ADMIN 617-969-0100	RESEARCH
BOSTON UNIVERSITY SCHOOL OF MEDICINE 80 EAST CONCORD STREET BOSTON MA 02118	JOSEPH R DECOURCEY CONTRACT ADMINISTRATION 617-247-6032	EDUCATION RESEARCH
BROWN H H SHOE CO INC COVE SHOE CO DIV 45 GRAND STREET WORCESTER MA 01610	VICTOR SANDERS VICE PRESIDENT 617/756-4681	BOOTS AND SHOES
CHAMBERLAIN MFG CORP NEW BEDFORD DIV 117 KING STREET NEW BEDFORD MA 02745	GERALD EMOND MATERIAL CONTROL MANAGER 617-996-5621	AMMUNITION
CHARLES STARK DRAPER LABS INC 555 TECHNOLOGY SQUARE CAMBRIDGE MA 02139	GEORGE W VLACHOS SUBCONTRACTING PLAN ADMIN 617-258-4020	RESEARCH & DEVELOPMENT IN INERTIAL GUIDANCE
COMPUTERVISION CORPORATION 201 BURLINGTON MA 01730	RICHARD E BRODEUR PURCHASING MANAGER 617/275-1800 EXT 3115	COMPUTER GRAPHICS EQUIPMENT
CRAIG SYSTEMS CORPORATION 360 MERRIMACK STREET LAWRENCE MA 01842	L R BARKER PURCHASING MANAGER 617-688-6961	ELECTRONIC SHELTERS TRANSPORTERS TRANSIT CASES
DIGITAL EQUIPMENT CORPORATION 146 MAIN STREET MAYNARD MA 01754	JOSEPH S COLLENTRO SBLO 617-467-5233	AUTOMATED DATA AND TELE- COMMUNICATIONS SERVICE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNAMICS RESEARCH CORPORATION 60 CONCORD STREET WILMINGTON MA 01887	ARTHUR BROWN MANAGER CONTRACTS 617-658-6100	COMPUTER SOFTWARE GUIDANCE SYSTEMS
G T E LABORATORIES INC 40 SYLVAN ROAD WALTHAM MA 02154		
G T E PRODUCTS CORP STRATEGIC SYSTEMS ONE RESEARCH ROAD WESTBOROUGH MA 01582	ROBERT W MUNGOVAN SMALL-DISADV BUS LIAISON OFCR 617-366-6000	SYSTEMS ENGINEERING C3 COMMUNICATIONS EQUIPMENT LITHIUM POWER SOURCE
G T E SYLVANIA INC COMMUNICATION SYSTEMS 77 A STREET NEEDHAM MA 02194	A M BLACKSTONE SENIOR BUYER 617-449-2000 - EXT 2112	ELECTRONIC COMMUNICATION SYSTEMS
G T E SYLVANIA INC ELECTRONIC SYSTEMS 189 B STREET NEEDHAM MA 02194	EDWIN H KLIGERMAN SMALL BUSINESS LIAISON OFFICER 617-449-2000	ELECTRONICS ENGINEERING
GENERAL DYNAMICS CORP QUINCY SHIPBUILD 97 EAST HOWARD STREET QUINCY MA 02169	L E BENNETT DIRECTOR OF MATERIALS 617-471-4200	SHIPBUILDING SHIP REPAIR & OVERHAUL
GENERAL ELECTRIC CO POWER TRANSFORMER 100 WOODLAWN AVENUE PITTSFIELD MA 01201	A G HOYT JR MANAGER OF PURCHASING 413-494-2144	POWER & APPARATUS TRANSFORMERS LIGHTNING ARRESTERS & BUSHINGS REGULATORS & INDUCTIVE PRODUCT
GENRAD INC 170 TRACER LANE WALTHAM MA 02254	E F FALLON MGR GOVERNMENT AFFAIRS 617/890-4900	ELECTRONIC TEST SYSTEMS
HARBRIDGE HOUSE INC 11 ARLINGTON STREET BOSTON MA 02116	NANCY U AUFFINGER CONTRACT ADMINISTRATOR 617-267-6410	MANAGEMENT CONSULTING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HELIX TECHNOLOGY CORPORATION C T I DIV 266 SECOND AVENUE WALTHAM MA 02254	CHARLES G CHAPPELL PURCHASING MANAGER 617-890-9400	CRYOGENIC PUMPING EQUIPMENT
HONEYWELL INC ELECTRO-OPTICS CENTER 2 FORBES ROAD LEXINGTON MA 02173	R J WESTON PROCUREMENT ADMINISTRATOR 617-863-3632	ELECTRO-OPTICAL INSTRUMENTS INFRARED DETECTORS
HOUDAILLE INDUSTRIES INC WARREN PUMPS BRIDGES AVENUE WARREN MA 01083	MARK KORZEC DIRECTOR OF PURCHASING 413-436-7711	PUMPS & PUMP SPARE PARTS REPAIR PUMPS
ITEK CORPORATION OPTICAL SYSTEMS DIV 10 MAGUIRE ROAD LEXINGTON MA 02173	E R LANDERS MANAGER PURCHASING 617-276-2563	ELECTRO-OPTICAL AND OPTICAL SYSTEMS MIRRORS AND LENSES
KOLLMORGEN CORP ELECTRO-OPITCAL DIVISION 347 KING STREET NORTHAMPTON MA 01060	G DUDLEY PURCHASING AGENT 413-586-2330	PRECISION ELECTRO/OPTICAL INSTRUMENTS
L I S T A INTERNATIONAL CORP 106 LOWLAND STREET HOLLISTON MA 01746	EMERSON R DAVIS VICE PRESIDENT 617/429-1350	COLD ROLLED STEEL CUT PLANK: TOPS CASTERS PAINT HANDLES
LITTLE ARTHUR D INC 20 ACORN PARK CAMBRIDGE MA 02140	HELEN I MACDONALD SUBCONTRACT ADMINISTRATOR 617/864-5770	RESEARCH & DEVELOPMENT MANAGEMENT CONSULTANT ENGINEERING SERVICES
M A COM INC SOUTH AVENUE BURLINGTON MA 01803	RICHARD S BEEBER MANAGER, MATEREIL 617-272-3000 EXT 2360	ELECTRONIC COMPONENTS COMMUNICATION EQUIPMENT
M I T 77 MASSACHUSETTS AVENUE CAMBRIDGE MA 02139	JOHN MAHONEY ASSISTANT DIRECTOR, PURCHASING 617-253-8380	EDUCATIONAL INSTITUTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
M I T LINCOLN LABORATORY 244 WOOD STREET LEXINGTON MA 02173	C W CAHALANE PURCHASING MANAGER 617-862-5500	RESEARCH AND DEVELOPMENT WORK IN ADVANCED ELECTRONICS
MITRE CORPORATION P O BOX 208 BEDFORD MA 01730	HENRY T SPIERS SMALL BUSINESS ADMINISTRATOR 617/271-2471	RESEARCH AND DEVELOPMENT
NORTHEASTERN UNIVERSITY 360 HUNTINGTON AVE BOSTON MA 02115	FRANCINE SOMMERS STAFF ASST 617-437-2124	EDUCATION RESEARCH
NORTHROP CORP PRECISION PRODS 100 MORSE STREET NORWOOD MA 02062	J M SHANNAHAN UNIT MANAGER 617-762-5300	GYROSCOPES NAVIGATION SYSTEMS GUIDANCE SYSTEMS
NORTON CO INDUSTRIAL CERAMICS DIVISION 1 NEW BOND STREET WORCESTER MA 01606	PETER W HAMMETT ICD PURCHASING MANAGER 617-853-1000	REFRACTORIES, CERAMIC COMPONENTS, CRASHWORTHY HELICOPTER ARMOR, SEATS, PANEL
R C A CORP AUTOMATED SYSTEMS P O BOX 588 BURLINGTON MA 01803	R E RANGE MANAGER GOVT PROCUREMENT PROG 617-272-4000	AUTOMATIC TEST SYSTEMS COMMAND & CONTROL ELECTRONIC WARFARE SYSTEMS
	MITCHELL A WOJCIK SMALL BUSINESS COORDINATOR 617-862-6600	ELECTRONICS
UNITED TECHNOLOGIES CORP DIESEL SYSTEMS 3664 MAIN STREET SPRINGFIELD MA 01107	RICHARD HANDEL SMALL BUSINESS LIAISON OFFICER 413-785-6613	DIESEL FUEL INJECTION SYSTEMS
VARIAN ASSOCIATES BEVERLY DIVISION SALEM ROAD BEVERLY MA 01915	CHRIS DELORENZO PURCHASING MANAGER 617-922-6000	MAGETRON TUBE COMPONENTS & EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WYMAN GORDON COMPANY EASTERN DIVISION 244 WORCESTER STREET NORTH GRAFTON MA 01536	JAMES E SHANNON JR SUPERVISOR GENERAL PURCHASING 617-756-5111	CLOSED DIE FORGING
A A I CORPORATION P O BOX 6825 BALTIMORE MD 21204	W N MEYERS CORP DIRECTOR OF PROCUREMENT 301-628-3303	U S GOVT CONTRACTS MIL SALES TO FOREIGN COUNTRIES SALES TO IND & LAW ENFOR GRPS
A R I N C RESEARCH CORPORATION 2551 RIVA ROAD ANNAPOLIS MD 21401	RICHARD L TAYLOR DIRECTOR OF CONTRACTS 301-266-4661	ENGINEERING SERVICES
ARMCO INC STAINLESS STEEL DIVISION P O BOX 1697 BALTIMORE MD 21203	EARL T MULL SUPERVISOR SALES SERVICES 301-563-5644	STAINLESS STEEL BAR AND WIRE STAINLESS STEEL SHEET & STRIP
AUTOMATION INDUSTRIES INC VITRO LABS DIV 14000 GEORGIA AVENUE SILVER SPRING MD 20910	E SCHREIDER SMALL BUSINESS ADMINISTRATOR 301-871-4120	ENGINEERING SERVICES
BATA SHOE COMPANY INC US ROUTE 40 BELCAMP MD 21017	D A GREENBAUM MANAGER OF CONTRACTS 301-272-2000	COLD WEATHER FOOTWEAR
BENDIX CORPORATION COMMUNICATIONS DIV EAST JOPPA ROAD BALTIMORE MD 21204	J R ROSENBERGER PURCHASING MANAGER 301-583-4412	ELECTRONIC COMMUNICATION DEVICES
BENDIX CORPORATION ENVIRONMENTAL SCI DIV 1400 TAYLOR AVENUE BALTIMORE MD 21204	C T COARD PURCHASING MANAGER 301-321-5208	METEOROLOGICAL PRODUCTS TOXIC AGENT DETECTORS
BENDIX FIELD ENGINEERING CORPORATION 9250 ROUTE 108 COLUMBIA MD 21045	S D MORTON MGR-PRCHSG&SUBCONTRACTING ADM 301-730-3700	FIELD ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BOOZ ALLEN & HAMILTON INC 4330 EAST WEST HIGHWAY BETHESDA MD 20814		
E G & G INC WASHINGTON ANALYTCL SVCS CTR 2150 FIELDS ROAD ROCKVILLE MD 20850	FRANK J TILLEN SUPERVISOR CONTRACT ADMIN 301-840-3296	ENGINEERING & MANAGEMENT SVC
ELECTRONIC DATA SYSTEMS FEDERAL CORP 6430 ROCKLEDGE DRIVE BETHESDA MD 20817	BARBARA COSTOPOULOS CONTRACT ADMINISTRATOR 301-897-9600	AUTOMATIC DATA PROCESSING SERVICES LIGHT MANUFACTURING
FAIRCHILD INDUSTRIES INC SPACE & ELEC CO 20301 CENTURY BOULEVARD GERMANTOWN MD 20874	SMALL BUSINESS ADMINISTRATOR 301-428-6441	ELECTRONIC SYSTEMS
GOULD INC DEFENSE ELECTRONICS DIVISION 6711 BAYMEADOW DRIVE GLEN BURNIE MD 21061	JAMES K LUTZ SMALL BUSINESS LIAISON OFFICER 301-787-3887	TOWED SONAR ARRAYS MARINE INSTRUMENTATION
GREAT LAKES DREDGE & DOCK CO 110 WEST ROAD SUITE 310 TOWSON MD 21204		DREDGING
HERCULES INC ALLEGANY BALLISTICS LAB P O BOX 210 CUMBERLAND MD 21502		ROCKET MOTORS
	L STEVENS MATERIAL SUPERVISOR 301/224-4500	ELECTRONIC SIGNAL ANALYSIS
I I T RESEARCH INSTITUTE 185 ADMIRAL COCHRANE DRIVE ANNAPOLIS MD 21401	FREDERICK BROOKS DIRECTOR OF ADMINISTRATION 301-267-2255	RESEARCH AND DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
JOHNS HOPKINS UNIV APPLIED PHYSICS LAB JOHNS HOPKINS ROAD LAUREL MD 20707	ROWLAND M STEVENS SMALL BUSINESS LIAISON OFFICER 301-953-7100	RESEARCH AND DEVELOPMENT
KAISER ALUMINUM & CHEMICAL CORPORATION 2000 HALETHORPE AVENUE BALTIMORE MD 21227	WAYNE L MINCHER PROJECT MANAGER 301-242-2800	ALUMINUM EXTRUSION
LITTON SYSTEMS INC AMECOM DIVISION 5115 CALVERT ROAD COLLEGE PARK MD 20740	L BATA SMALL&SM DISADV BUSINESS ADMIN 301-864-5600	HF COMMUNICATIONS SYSTEMS PASSIVE DETECTION SYSTEMS TACTICAL RECONNAISSANCE SYSTS
MARTIN MARIETTA CORP AEROSPACE 103 CHESAPEAKE PARK PLAZA BALTIMORE MD 21220	W S HALL SMALL BUSINESS ADMINISTRATOR 301/338-5531	NAVAL WEAPONS AIR FORCE AIRCRAFT/MISSILES ARMY MISSILES
MARYLAND SHIPBUILDING & DRYDOCK CO P O BOX 537 BALTIMORE MD 21203	E D NORTHAM MANAGER PURCHASING 301-355-0500	SHIP REPAIR
ORI INC 1400 SPRING STREET SILVER SPRING MD 20910	E W MASSENGALE DIRECTOR OF CONTRACTS 301-588-6180	ENGINEERING SERVICES ANALYTICAL RESEARCH AND DEVELOPMENT
PIZZAGALLI CONSTRUCTION COMPANY POST OFFICE BOX 159 JESSUP MD 20794	GARY B WARNER VICE PRESIDENT 802-658-4100	CONSTRUCTION OF OPERATIONS BUILDING
SINGER COMPANY LINK DIVISION 11800 TECH ROAD SILVER SPRING MD 20904	BRUCE ALESHIRE MANAGER, PURCH & SUBCONTRACT 301-622-3440	SIMULATION AND TRAINING DEVICE
THIOKOL CORPORATION ELKTON DIVISION P O BOX 241 ELKTON MD 21921	M PARKS MANAGER PROCUREMENT 301-398-3000	STAR ROCKET MOTORS MX LEGG & TVC ALTAIR-POSEIDON GAS GENERATORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTAT INC 1650 RESEARCH BLVD ROCKVILLE MD 20850	W MICHAEL BECK VICE PRESIDENT 301-251-1500	STATISTICAL RESEARCH AND ANALYSIS
WESTINGHOUSE ELECTRIC CORP DEF & ELEC P O BOX 1637 BALTIMORE MD 21203	- ROSLYN L SMITH SOCIOECONOMIC PROCURT ADMINIST 301-765-8269	AVIONICS FIRE CONTROL SYSTEMS GUIDANCE SYSTEMS
BATH IRON WORKS CORPORATION 700 WASHINGTON STREET BATH ME 04530	DOUGLAS KENNEDY LIAISON OFFICER 207-443-3311	SHIPBUILDING
BRIDGE CONSTRUCTION CORP 319 WATER STREET AUGUSTA ME 04330	ROBERT O GRAY CHIEF ENGINEER 207/623-3806	HEAVY AND INDUSTRIAL CONSTR
CIANBRO CORPORATION HUNNEWELL SQUARE PITTSFIELD ME 04967	ROBERT J DESJARDINS SENIOR VICE PRESIDENT 207-487-3311	GENERAL CONTRACTOR
MAREMONT CORPORATION SACO DEFENSE SYSTEM 291 NORTH STREET SACO ME 04072	AURILEE L KLOCK SBLO 207/283-3611	ORDNANCE MATERIEL
BECHTEL CONSTRUCTORS CORPORATION 777 EAST EISENHOWER PARKWAY ANN ARBOR MI 48106	R D HAMLIN PROJECT PROCUREMENT MANAGER 313-994-9443	CONSTRUCTION
BENDIX CORPORATION GUIDANCE SYS-COURTER 375 N LAKE STREET BOYNE CITY MI 49712	ROBERT E WEXSTAFF PURCHASING MANAGER 616-582-6526	GYROS INDICATORS/SERVO MECH ACCELEROMETERS
BENDIX CORPORATION MACHINE TOOL 23655 HOOVER ROAD WARREN MI 48089	PAUL OSTBY MANAGER PURCHASING 313/755-6000	BROACHING MACHINE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BROOKS & PERKINS 12633 INKSTER ROAD LIVONIA MI 48150	C O KRISHER SALES ADMINISTRATOR 313-522-2000	CARGO HANDLING SYSTEM AIRCRAFT AEROSPACE COMPONENTS LOMG TERM STORAGE SYSTEM
BROOKS & PERKINS CADILLAC MANUFACTURING 201 HAYNES ST/PO BOX 550 CADILLAC MI 49601	JANICE E BROWN SB & SDB LIASON OFFICER 616-775-9715	AIR CARGO PALLETS
CANONIE OFFSHORE CO P O BOX 728 MUSKEGON MI 49443	GEORGE D DAILY PROJECT MANAGER 912/264-4526	MARINE CONSTRUCTION
ENVIRONMENTAL RESEARCH INSTITUTE OF MICH P O BOX 8618 ANN ARBOR MI 48107	JOSEPH R WELCH MANAGER CONTRACT ADMINISTRATN 313-994-1200	RESEARCH AND DEVELOPMENT
EX-CELL-O CORPORATION AEROSPACE DIV 700 NORTH CENTENNIAL ZEELAND MI 49464	B LONGWORTH MATERIALS MANAGER 616-772-9171	FUEL NOZZLES SPRAY RINGS
EX-CELL-O CORPORATION CADILLAC GAGE DIV 25760 GROESBECK HIGHWAY WARREN MI 48090	D A LINDH DIRECTOR OF PURCHASES 313-777-7100	COMBAT VEHICLE OPERATIONS CONTROL SYSTEMS OPERATIONS
FACET ENTERPRISES INC FUEL DEVICES DIV 696 HART AVENUE DETROIT MI 48214	MICHAEL J BREJNAK GENERAL MANAGER 313-822-7500	NON-AUTOMOTIVE CARBURETORS NON-AUTOMOTIVE FILTERS
GENERAL DYNAMICS LAND SYSTEMS INC P O BOX 1852 WARREN MI 48090	J A DANFORTH CONTRACT COMPLIANCE ADMIN 313-977-4195	MANUFACTURING ENGINEERING ADMINISTRATION
GENERAL MOTORS CORP ROCHESTER PRODUCTS 2100 BURLINGAME SW GRAND RAPIDS MI 49501	L Q CUDDOHY MANAGER OF PURCHASING 616-247-5053	AIRCRAFT FUEL NOZZLES AND PARTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HOWMET CORPORATION MISCO WHITEHALL DIV ONE MISCO DRIVE WHITEHALL MI 49461	R RIEGLER PURCHASING AGENT 616/894-4066	INVESTMENT CASTINGS
JET ELECTRONICS & TECHNOLOGY INC 5353 52ND STREET SE GRAND RAPIDS MI 49508	CLYDE L ECKMAN SMALL BUSINESS LIAISON OFFICER 616-949-6600	AIRCRAFT INSTRUMENTS
KAYDON CORPORATION 2860 MCCRACKEN STREET MUSKEGON MI 49443	DON DAVIS SENIOR BUYER 616-755-3741	BEARINGS
KELSEY-HAYES CO M C DIVISION P O BOX 126 LAKE ORION MI 48035	H C TEEL PURCHASING AGENT 313-693-8311	HYDRAULIC AND PNEUMATIC COMPONENTS FOR MILITARY APPLICATIONS
LAKE SHORE INC P O BOX 809 IRON MOUNTAIN MI 49801	EARL D SATTERLIAND PURCHASING AGENT 906-774-1500	MARINE EQUIPMENT MINING EQUIPMENT
LEAR SIEGLER INC INSTRUMENT DIVISION 4141 EASTERN AVENUE S E GRAND RAPIDS MI 49508	J PHILIP CULL SMALL BUSINESS LIAISON OFFICER 616-241-7691	GYROSCOPES AND GYRO SYSTEMS WEAPON DELIVERY SYSTEMS PERFORMANCE/NAVIGATION
MONROE AUTO EQUIPMENT COMPANY INTERNATIONAL DRIVE MONROE MI 48161	JONATHAN J WINEGARDEN MANPOWER DEVELOPMENT SUPERVISE 313-243-8045	HEAVY DUTY SHOCK ABSORBERS
MOTOR WHEEL CORPORATION 1600 N LARCH STREET LANSING MI 49909	M A NARDELLI CORPORATE PURCHASING MANAGER 517-487-4023	TANK WHEELS
PNEUMO CORP NATIONAL WATER LIFT COMPANY 2220 PALMER AVENUE KALAMAZOO MI 49001	W. B. PIEPER SMALL BUSINESS LIAISON OFFICER 616-345-8641	AIRCRAFT FLIGHT CONTROL SYSTMS JET ENGINE CONTROLS MISSILE FLIGHT CONTROL SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SAMBORN STEKETEE CTIS & EVANS INC OF MI 200 MOTT FOUNDATION BUILDING FLINT MI 48502	ROBERT H THROOP PROJECT MANAGER 313-238-5200	ENGINEERING & ARCHITECTURAL SERVICES
SERV-AIR INC BUILDING 970 SELFRIDGE ANG MI 48048	EDWARD J GLOVIAK DIR OF CONTRACT ADMINISTRATION 313-466-4110	BASE MAINTENANCE & OPERATIONS
SMITH HINCHMAN & GRYLLS ASSOCIATES INC 455 WEST FORT STREET DETROIT MI 48226	KENNETH M MITCHELL AIA VICE PRESIDENT 313-964-3000	ARCHITECTURAL/ENGINEERING SERVICES
SPARTON CORPORATION ELECTRONICS DIVISION 2400 E GANSON JACKSON MI 49202	R OLSEN SMALL BUSINESS ADMINISTRATOR 517-787-8600	MILITARY ELECTRONICS
TELEDYNE CONTINENTAL MOTORS GENERAL PROD 76 GETTY STREET MUSKEGON MI 49442	M C WIEDEMANN CONTRACT ADMINISTRATION 616-724-2863	TANK ENGINES OTHER COMPONENT PARTS
UPJOHN COMPANY 7171 PORTAGE ROAD KALAMAZOO MI 49001	JAMES R. FOSTER SMALL BUSINESS LIAISON OFF. 616-323-5411	PHARMACEUTICALS
WILLIAMS INTERNATIONAL CORPORATION P O BOX 200 WALLED LAKE MI 48088	D M SCALLION MANAGER SUBCONTRACTING 313-624-5200	GAS TURBINE ENGINES ENGINE AND A P U SPARE PARTS RESEARCH AND DEVELOPMENT
AERO SYSTEMS ENGINEERING INC 358 EAST FILLMORE AVENUE ST PAUL MN 55107	GARY D SOMMERLAND MANUFACTURING MANAGER 612-227-7515	JET ENGINE TEST CELLS DATA ACQUISITION COMPUTERS TEST INSTRUMENTS
BRUTGER COMPANIES INC ONE SUNWOOD DRIVE ST CLOUD MN 56302	WALLACE T JOHNSON DIRECTOR HOUSING DIVISION 612/252-6262	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CLEVELAND GEAR COMPANY COLUMBIA GEAR DIV P O BOX 1000 AVON MN 56310	JOHN P ERLEWINE SMALL&SM DISADV BUSINESS COORD 612-356-7301	GEARS DRIVETRAINS & ASSEMBLIES
CONTROL DATA CORP 8100 34TH AVENUE S MINNEAPOLIS MN 55420	J A TOWERS MGR CORPORATE PROCUREMENT 612-853-3010	LARGE COMPUTERS PERIPHERAL PRODUCTS DATA SERVICES
CONTROL DATA CORP GOVT SYSTEMS MFG DIV 3103 SIBLEY MEMORIAL HIGHWAY EAGAN MN 55121	DEAN L SESSIONS SBLO 612-853-874?	COMPUTERS & COMPONENTS
DONALDSON COMPANY INC P O BOX 1299 MINNEAPOLIS MN 55440	PAUL ANDRE SUBCONTRACT & SMALL BUS ADMIN 612-887-3046	VEHICLE FILTRATION PRODUCTS VEHICLE EXHAUST SYSTEMS INDUSTRIAL AIR FILTRATION PROD
F M C CORPORATION NORTHERN ORDNANCE DIV 4800 EAST RIVER ROAD MINNEAPOLIS MN 55421	E A PETRANGELO PURCHASING MANAGER 612-572-6000	NAVAL ORDNANCE
FEDERAL CARTRIDGE CORP TWIN CITIES ARMY NEW BRIGHTON MN 55112	H O HOLMBERG PROCUREMENT COORDINATOR 612-633-2301	STANDBY OPERATING AND MAINTENANCE TENANT SUPPORT
HONEYWELL INC AVIONICS DIVISION 5775 WAYZATA BLVD MINNEAPOLIS MN 55440	N L DORNFIELD SUPERVISOR OF PROCUREMENT 612-542-4816	MILITARY & COMMERCIAL AVIATION GUIDANCE NAVIGATION SPACE & STRATEGIC APPLICATIONS
HONEYWELL INC DEFENSE SYSTEMS DIVISION 600 SECOND STREET N E HOPKINS MN 55343	KELLY J GILBERT MANAGER OF ADMINISTRATION 612-931-7040	AMMUNITION-MINES UNDERSEA SYSTEMS AIR AND SURFACE WEAPONS
HONEYWELL INC SOLID STATE DEVELOPMENT 12001 STATE HWY 55 PLYMOUTH MN 55441	R FRANKENFIELD MANAGER PROCUREMENT 612-541-2022	DESIGN & DEVELOPMENT OF SOLID STATE DEVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HONEYWELL INC UNDERSEAS SYSTEMS DIVISION 600 2ND STREET NE HOPKINS MN 55343	D R JOHANNSEN ADMINISTRATION MANAGER 612-931-6035	TORPEDO SYSTEMS UNDERSEA DEFENSE PRODUCTS
JOHNSON AL CONSTRUCTION COMPANY 3209 WEST 76TH STREET MINNEAPOLIS MN 55431	R D URICH PURCHASING MANAGER 612-831-8151	GENERAL CONTRACTOR
JOHNSON-MASSMAN J V 3209 WEST 76TH STREET EDINA MN 55435	R D URICH PURCHASING MANAGER 612/831-8151	GENERAL CONTRACTOR
MAYO FOUNDATION 200 FIRST STREET SW ROCHESTER MN 55905	DALE C RICHTER PURCHASING AGENT 507-284-5440	MEDICAL CARE
NAPCO INDUSTRIES INC 1600 S SECOND ST HOPKINS MN 55343	ARNIE BONGARD GOVERNMENT SALES 612-931-2553	TANK & AUTOMOTIVE
ROSEMOUNT INC AEROSPACE DIVISION 14300 JUDICIAL ROAD BURNSVILLE MN 55337	JOHN S KENNY MANAGER DIVISION PROCUREMENT 612-435-4250	INSTRUMENTS
SPERRY CORP SPERRY-UNIVAC DEFENSE SYSTEM P O BOX 3525 ST PAUL MN 55165	MICHAEL C FARRELL SMALL BUSINESS LIAISON OFFICER 612-696-4079	LARGE & MEDIUM SCALE COMPUTERS MICRO COMPUTERS INFORMATION HANDLING SYSTEMS
WORLD AEROSPACE CORPORATION 2611 NORTH 2ND STREET MINNEAPOLIS MN 55440	ROBERT E HANSON CHIEF ACCOUNTANT 612-529-9241	MACHINED STRUCTURAL AIRCRAFT COMPONENTS MACHINED FUEL CELL COMPONENTS
BLACK & VEATCH SPECIAL PROJECTS DIVISION P O BOX 8405 KANSAS CITY MO 64114	WILLIAM V HILL DEPT HEAD STRUCTURAL DEPT 913-967-2639	CONSULTING ENGINEERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CHANCE A B COMPANY PITMAN DIVISION 3RD DUCK ROAD GRANDVIEW MO 64030	GENE PASCOE SMALL BUSINESS LIAISON OFFICER 816-763-6000	AERIAL CRANES (HYDRAULIC) MAN LIFT DEVICES (HYDRAULIC) DIGGER DERRICKS (HYDRAULIC)
EAGLE-PICHER INDUSTRIES INC ELCTRNCS DIV P O BOX 47 JOPLIN MO 64802	MARY ANN METSKER SMALL BUSINESS LIAISON OFFICER 417-623-8000	SPECIAL PURPOSE BATTERIES
EMERSON ELECTRIC CO ELECTRONICS & SPACE 8100 WEST FLORISSANT AVENUE ST LOUIS MO 63136	JOHN F MEE SMALL/SOC DISADVANTAGED OFFICR 314-553-2086	I T V WEAPON SYSTEMS TEAMPACK F5 RADAR
	JOSEPH W SIMONS MANAGER OF PROCUREMENT 314-993-5880	
GUARANTEE ELECTRICAL GUARANTEE INSTRUMNT 3445 BENT AVENUE ST LOUIS MO 63116	R C SCHMIDT GOVERNMENT SALES COORDINATOR 314-772-5440	ENGINEERING FABRICATION ELECTRICAL
INTERNATIONAL SHOE COMPANY 1509 WASHINGTON AVENUE ST LOUIS MO 63166	THOMAS J HARTMAN MANAGER PROCUREMENT 314-342-7300	FOOTWEAR
MCDONNELL DOUGLAS CORP ASTRONAUTICS CO P O BOX 516 ST LOUIS MO 63166	J J FINNEGAN SM-DIS BUSINESS&SUPPLIER EVAL 314-232-8722	AEROSPACE PRODUCTS
MCDONNELL DOUGLAS CORP ELECTRONICS CO 2600 N THIRD STREET BOX 426 ST CHARLES MO 63301	J E GILLILAND JR MANAGER PROCUREMENT NEG & ADMI 314-925-4647	ELECTRONICS AVIONICS AUDIO PRODUCTS
REMINGTON ARMS COMPANY INC LAKE CITY AMM. PLANT INDEPENDENCE MO 64051	D L WILDERSON PURCHASING AGENT 816-796-7222	MILITARY SMALL ARMS AMMUNITION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEDYNE NEOSHO P O BOX 648 NEOSHO MO 64850	C K EMMERT BUYER 417-451-1810	GAS TURBINE ENGINE OVERHAUL ENGINE COMPONENT OVERHAUL
UNIDYNAMICS ST LOUIS INC 472 PAUL AVENUE FERGUSON MO 63135	R D HAYS SMALL BUSINESS LIAISON OFFICER 314-522-6700	WEAPONS HANDLING SYSTEMS MARINE ELEVATORS ELECTRONIC COMPUTERS FOR GAS
WILCOX ELECTRIC INC 2001 NE 46TH STREET KANSAS CITY MO 64116	W F HABERMAN JR LIAISON OFFICER 816-453-2600	ELECTRONIC GROUND NAVIGATION EQUIPMENT
BEECH AEROSPACE SERVICES INC 615 STONEWALL JACKSON MS 39213	RODNEY E CROSBY PROCUREMENT COORDINATOR 601-362-0710	SERVICE CONTRACTS - MAINTENANCE & REPAIR
LITTON SYSTEMS INC INGALLS SHIPBUILDING P O BOX 149 PASCAGOULA MS 39567	D C ROTH SMALL BUSINESS LIAISON OFFICER 601-935-5418	NAVY DESTROYERS & CRUISERS OFFSHORE DRILLING RIGS
MASON CHAMBERLAIN INC 200 HIGHWAY 43 EAST PICAYUNE MS 39466	ANDREW J MURRAY PURCHASING SPECIALIST 601-467-8804	MANUFACTURING AND DEVELOPMENT MAINTENANCE SUPPORT ENGINEERING
SIEMENS-ALLIS INC POWER BREAKER DIVISION P O BOX 6289 JACKSON MS 39208-1289	BILLY D FORTENBERRY PURCHASING AGENT 601-939-0550	POWER CIRCUIT BREAKERS
SPERRY CORP SPERRY-VICKERS A M D 5353 HIGHLAND DRIVE JACKSON MS 39206	T F BALMER MINORITY BUSINESS COORDINATOR 601-987-3205	HYDRAULIC COMPONENTS
TENN TOM CONSTRUCTORS P O BOX 378 IUKA MS 38852	DOUGLAS D SCHIEBLER LABOR RELATIONS-EEO OFFICER 601-423-5501	GENERAL CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WASHINGTON CONSTRUCTION CO P O BOX 8989 MISSOULA MT 59806	JAMES A BROUELETTE EEO/SAFETY OFFICERR 406-728-2450	HEAVY CONSTRUCTION
ALLEN D R & SON INC P O DRAWER 1867 FAYETTEVILLE NC 28302	JOAN M SHARPE EEO COORDINATOR-MBE LIAISON 919-868-3151	GENERAL CONSTRUCTION CONTRACTOR
ANGUS FIRE ARMOUR CORPORATION P O DRAWER 879 ANGIER NC 27501	A CAMPBELL SMALL BUSINESS LIAISON OFFICER 919/639-6151	FIRE HOSE & SYSTEMS
BURLINGTON INDUSTRIES INC KLOPMAN DIV P O BOX 21207 GREENSBORO NC 27420	GEORGE MASTALER ANALYST 919-379-4869	TEXTILES
BURROUGHS WELLCOME CO 3030 CORNWALLIS ROAD TRIANGLE PARK NC 27709	ALAN L NOVAK PURCHASING AGENT 919/248-4751	PHARMACEUTICALS
CHEMTRONICS INC 180 OLD BEE TREE ROAD SWANNANOA NC 28778	J LARRY HARDIN VICE PRES OF FINANCE 704-298-7941	CHEMICALS SPECIALTY EXPLOSIVES DEFENSE PRODUCTS
E S B INC 2510 NORTH BOULEVARD RALEIGH NC 27604	LELAND SHELEY SENIOR BUYER 919-834-8465	BATTERIES
INGERSOLL RAND COMPANY 501 SANFORD AVENUE MOCKSVILLE NC 27028	JOHN COTTLE SENIOR BUYER 704-634-3561	PORTABLE COMPRESSORS
IRVIN INDUSTRIES INC 741 LEASBURG ROAD ROXBORO/PERSON NC 27573	PATSY WILKERSON CONTRACTS ADMINISTRATOR 919/599-8329	PARACHUTES RELATED ITEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
STENCEL AERO ENGINEERING CORPORATION P O BOX 1107 ARDEN NC 28704	WILHELMINA B BRATTON SMALL BUSINESS LIAISON OFFICER	PILOT ESCAPE SYSTEMS
P O BOX 1107 ARDEN NC 28704	704-684-8160	
TRACOR INC	DAVID A BLACKMAN	RR170A/I CHAFE CARTRIDGE
TRACOR INC M B ASSOCIATES 608 EAST MCNEIL STREET LILLINGTON NC 27546	DAVID A BLACKMAN MATERIALS MANAGER 919-893-2094	RR141A/L CHAFF CARTRIDGE RR125A TAPED CHAFF PACKAGE
LILLINGTON NC 27546		
TRANSAMERICA DELAVAL INC	C C WALTON JR PURCHASING MANAGER 704-289-6511	ROTARY PUMPS
IMO PUMP DIV P O BOX 447 MONROE NC 28110	704-289-6511	
WESTERN ELECTRIC COMPANY INC I-85 AT MT. HOPE CHURCH RD, PO BOX 25000 GREENSBORO NC 27420	SUPPLIER RELATIONS & DEVELOPMT	TELECOMMUNICATIONS EQUIPMENT
and 27420	313/03/ 3000	
WESTMINSTER COMPANY P O BOX 1167 JACKSONVILLE NC 28540	PHILLIP THOMAS SM&MINORITY BUS ENTERPRISES	RENOVATE-REHAB EXISTING BLDGS
P O BOX 1167 JACKSONVILLE NC 28540	SM&MINORITY BUS ENTERPRISES 919-275-0971	CONSTRUCT NEW BUILDINGS
WESTERN GEAR CORP FLIGHT STRUCTURES DIV	GERALD J TILLMAN PURCHASING MANAGER 701-252-6250	WEAPONS DELIVERY SYSTEMS AIRBORNE CARGO HANDLING SYSTEM
P O BOX 629, HWY 20N JAMESTOWN ND 58401	/01-252-6250	AIRBORNE GALLEY INSERT SYSTEMS
BRUNSWICK CORPORATION	ARNIE MEDNIS	ROCKET MOTOR CASES
DEFENSE DIVISION 4300 INDUSTRIAL AVENUE	ARNIE MEDNIS PURCHASING MANAGER 402-464-8211	BONDED STRUCTURES FILAMENT WINDING
LINCOLN NE 68504		
FRUEHAUF CORPORATION LIQUID & BULK TANK	DUANE PEITZMEIER PURCHASING AGENT	FLOATING BRIDGE
11502 I STREET OMAHA NE 68124	402/333-4900	
HORIZON CONSTRUCTION COMPANY	ROBERT A BLOECHLE	GENERAL CONSTRUCTION OF ALCM
2512 DEER PARK BOULEVARD OMAHA NE 68105	PRESIDENT 402-342-1607	SUPPORT FACILITY PHASE II

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MASON & HANGER-SILAS MASON COMPANY INC CORNHUSKER ARMY AMMO PLANT P O BOX 2061 GRAND ISLAND NE 68802	E H BECKER SMALL BUSINESS ADMINISTRATOR 308-382-4420	MAINTENANCE OF RESERVE INDUSTRIAL PLANT
MUTUAL OF OMAHA INSURANCE COMPANY	F J ZANIEWSKI	HEALTH INSURANCE
MUTUAL OF OMAHA PLAZA	SMALL & DISAD BUSINESS ADMIN	LIFE INSURANCE
OMAHA NE 68175	402-978-2925	GENERAL INSURANCE
TELEX COMMUNICATIONS INC HY-GAIN-TURNER 8601 N E HIGHWAY 6 P O BOX 5579 LINCOLN NE 68505	TOM ECKERY PURCHASING MANAGER 402-467-5321	GOVERNMENT COMMUNICATIONS ANTENNAS
KOLLSMAN INSTRUMENT COMPANY	KAY JERARD	ALTIMETERS
D W HIGHWAY SOUTH	SMALL BUSINESS LIAISON OFFICER	OPTICAL SYSTEMS
MERRIMACK NH 03054	603-880-1488	MISSILE COMPONENTS
M P B CORP MINIATURE PRECISION BEARINGS P O BOX 547 KEENE NH 03431	ROBERT A HANSON PURCHASING AGENT 603-352-0310	BALL BEARINGS
SANDERS ASSOCIATES INC	H E NILSON	A.S.W.
P O BOX 868/NHQ 1-621	MANAGER	E.C.M.
NASHUA NH 03061	603-885-2092	GRAPHICS
SIMPLEX WIRE AND CABLE COMPANY	GALE PARIS	UNDERWATER COMMUNICATIONS
P O BOX 479	BUYER	CABLE
PORTSMOUTH NH 03801	603-436-6100	POWER CABLE
ADVANCED TECHNOLOGY SYSTEMS	F J DONNELLY	SIMULATION
17-01 POLLITT DRIVE	PURCHASING MANAGER	NAVIGATION
FAIR LAWN NJ 07410	201-794-0200	COMPUTER SYSTEMS
ALLIED CORPORATION ALLIED CHEMICAL P.O. BOX 1139R MORRISTOWN NJ 07960	H M SMITH PURCHASING SERVICES & ADMIN 201/455-4007	GENESOLV ALUMINUM SULFATE FLUORINE ET AL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN DREDGING COMPANY P O BOX 190 DELAWARE AVE & STATE ST CAMDEN NJ 08101	RICHARD A KENNEDY PURCHASING AGENT 609-963-0963	DREDGING BEACH RECLAMATION ALLIED MARINE WORK
BECTON DICKINSON & CO STANLEY STREET RUTHERFORD NJ 07070	ROBERT J DALEY MANAGER PURCHASING DEPT 201/460-2466	SYRINGES & NEEDLES INSULIN SYRINGES I V CATHETERS
BECTON DICKINSON & CO STANLEY STREET RUTHERFORD NJ 07070	ROBERT J DALEY MGR PURCHASING DEPT 201/460-2466	SYRINGES NEEDLES GLOVES
BENDIX CORPORATION ELECTRIC POWER DIV HIGHWAY 35 EATONTOWN NJ 07724	DENNIS M FAHEY MANAGER OF PURCHASING 201-542-2000	GENERATORS
BENDIX CORPORATION FLIGHT SYSTEMS DIV MONTROSE FACILITY TETERBORO NJ 07608	DALE CHRISTENSEN PURCHASING MANAGER 717-278-1161	FLIGHT CONTROL SYSTEMS NAVIGATIONAL SYSTEMS FLIGHT & ENGINE INSTRUMENTS
BENDIX CORPORATION GUIDANCE SYSTEMS DIV DEPT 1751 PLANT 1 TETERBORO NJ 07608	F M CAMPBELL SMALL BUS LIAISON PURCHASING 201-393-2684	INERTIAL GUIDANCE EQUIPMENT GYROSCOPIC DEVICES STABILIZATION & CONTROL SYSTEM
BENDIX CORPORATION TEST SYSTEMS DIVISION RT 46 TETERBORO NJ 07608	ROY H BLACKLEDGE SUPERVISOR ADMINISTRATION 201-393-2313	F15 AIS GROUND SUPPORT EQUIP SERIES 320 (13A8990) PORTABLE MODULE TESTER-13A9070
CELANESE CORP CELANESE RESEARCH COMPANY 86 MORRIS AVENUE SUMMIT NJ 07901	JOSEPH WYNN PURCHASING AGENT 201-522-7989	RESEARCH AND DEVELOPMENT
COMPUTER SCIENCES CORP DEFENSE SYS DIV 304 W RT 38 MOORESTOWN NJ 08057	ROBERT J HELLER DIRECTOR OF PROCUREMENT 609-234-1100	SYSTEMS ENGINEERING SOFTWARE SUPPORT COMMNICATIONS SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CURTISS-WRIGHT CORP WOOD-RIDGE FACILITY 1 PASSAIC STREET WOOD-RIDGE NJ 07075	G STREISGUTH PURCHASING MANAGER 201-777-2900	AIRCRAFT ENGINE SPARE PARTS OVERHAUL J57 ENGINES
CURTISS-WRIGHT FLIGHT SYSTEMS INC 300 FAIRFIELD ROAD FAIRFIELD NJ 07006	ROBERT D GRIMM PURCHASING MANAGER 201-575-2275	FLIGHT ACTUATOR SYSTEMS
FEDERAL ELECTRIC CORPORATION 621 INDUSTRIAL AVENUE PARAMUS NJ 07652	JOHN J POWERS MANAGER PROCUREMENT ADMINISTR 201-967-2272	OPERATION & MAINTENANCE SVCS ENGINEER INSTALL COMMUNICATION EDUCATIONAL INSTITUTION SUPPOR
FOSTER WHEELER ENERGY CORPORATION 110 S ORANGE AVENUE LIVINGSTON NJ 07039	L A MATTIA DIRECTOR OF PROCUREMENT 201-553-2554	STEAM GENERATING EQUIPMENT CONDENSERS FEEDWATER HEATERS
FREQUENCY ENGINEERING LABORATORIES CENTRAL AVENUE FARMINGDALE NJ 07727	THOMAS HAYDEN VICE PRESIDENT, PROCUREMENT 201-938-9000	ELECTRONIC SYSTEMS
GENERAL DEFENSE CORP FLINCHBAUGH PRODS 315 RICHARD MINE ROAD WHARTON NJ 07885	R T GIBBS PURCHASING AGENT 201-361-3940	TANK AMMUNITION
GENERAL DYNAMICS CORP ELECTRO DYNAMIC 150 AVENEL STREET AVENEL NJ 07001	J M WATSON PURCHASING MANAGER 201/636-9100	ELECTRIC MOTORS
HOWMET TURBINE COMPONENTS CORP AUSTENAL ROY STREET DOVER NJ 07801	S F YOSH BUYER 201-361-0300	MONOSHELL INVESTMENT CASTINGS
I T T CORP AVIONICS DIVISION 390 WASHINGTON AVENUE NUTLEY NJ C7110	FRANK NERKO MANAGER, GENERAL PURCHASING 201-284-3173	ELECTRONICS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I T T CORP DEFENSE COMMUNICATION DIV 100 KINGSLAND ROAD CLIFTON NJ 07014	H B MERRITT MANAGER SUBCONTRACTS 201-284-3673	COMMUNICATIONS VOICE PROCESSING MESSAGE SWITCHING
INGERSOLL RAND COMPANY 200 CHESTNUT RIDGE ROAD WOODCLIFF LAKE NJ 07675	JOHN MCDONALD MANAGER CONTRACT PURCHASING 201-573-3037	MANUFACTURING
JOHNSON & JOHNSON PRODUCTS INC 501 GEORGE STREET NEW BRUNSWICK NJ 08903	GAIĽ A OSTROWSKI DIRECTOR FEDERAL SALES 201-524-6723	SURGICAL BANDAGES & DRESSINGS
KEUFFEL & ESSER COMPANY 20 WHIPPANY ROAD MORRISTOWN NJ 07960	DOUGLAS HATCHMAN ADMINISTRATIVE ASSISTANT 201-285-5582	ALIGNMENT SYSTEMS LASER TUBES
KIDDE INC KIDDE BELLEVILLE DIVISION 675 MAIN STREET BELLEVILLE NJ 07109	EDWARD HINTZ PURCHASING MANAGER 201-759-5000	FIRE RETARDANT SYSTEMS COMPRESSORS ACTUATORS SENSING BALLSCREW ASSEMBLIES
LEAR SIEGLER INC AVIONIC SYSTEMS CORP 7-11 VREELAND ROAD FLORHAM PARK NJ 07932	J SCHROEDER PURCHASING MANAGER 201-822-1300	AEROSPACE ENGINEERING MANUFACTURE OF ELECTRONIC SYSTEMS
LESLIE COMPANY 399 JEFFERSON ROAD PARSIPPANY NJ 07054	WILLIAM C TRAEGER PURCHASING MANAGER 201-887-9000	PRESSURE REDUCING VALVES DIAPHRAGM CONTROL VALVES TEMPERATURE REGULATORS
LOCKHEED ELECTRONICS COMPANY 1501 US HIGHWAY 22 PLAINFIELD NJ 07061	ELBERT RUSSELL JR SMALL BUSINESS LIAISON OFFICER 201-757-1600	ELECTRONIC EQUIPMENT RADAR SYSTEMS & SERVICES COMMUNICATION EQUIPMENT
MAGNAVOX GOVERNMENT & INDUSTRIAL ELECT 46 INDUSTRIAL AVE MAHWAH NJ 07430	M V MECCA PURCHASING MANAGER 201-529-1700	ELECTRO OPTICAL SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MCGRAW EDISON CO WORTHINGTON DIV 5 WASHINGTON AVENUE FAIRFIELD NJ 07006	G DELORENZO MANAGER PURCHASING & MFRG 201-227-7600	TURBINES & COMPRESSORS TURBINE & COMPRESSOR PARTS
MCGRAW EDISON CO WORTHINGTON GROUP DIV 401 WORTHINGTON AVE HARRISON NJ 07029	ROBERT GLENNON MANAGER PURCHASES 212-484-1234	PUMPS
MCGRAW-EDISON SERVICE GROUP WORTHINGTON 142 CLINTON ROAD FAIRFIELD NJ 07006	VINCENT ARDIZZONE SMALL BUSINESS LIAISON OFFICER 201-227-4565	OVERHAUL AND REPAIR NAVY PUMPS AND MOTORS (SUBMARINE LOW NOISE APPLICATION)
R C A CORP RTE 38 BUILDING 203-1 CHERRY HILL NJ 08358	E P WHITE ADMINISTRATOR GOVT SUBCONTRCTS 609-338-6518	INSTALLATION & SERVICE
R C A CORP ASTRO ELECTRONICS P O BOX 800 PRINCETON NJ 08540	R L BARNES PUBLIC LAW & PURCH ADMIN 609-426-3300	SATELLITES SPACE SYSTEMS
R C A CORP GOVERNMENT VOLUME PRODUCTION FRONT AND COOPER STS CAMDEN NJ 08102	M L DOONEIEF MANAGER ADMINISTRATION 609/338-3904	ELECTRONIC COMMUNICATIONS SYSTEMS & EQUIPMENT
R C A CORP GOVT COMMUNICATIONS SYSTEMS FRONT & COOPER STREETS CAMDEN NJ 08102	S G MALARD ADMIN PUBLIC LAW IMPLEMENTATN 609-338-3904	ELECTRONIC COMMUNICATIONS EQUIPMENT
R C A CORP GSD/MISSILE & SURFACE RADAR BORTONLANDING RD MOORESTOWN NJ 08057	A A SAMALONIS MANAGER MATERIEL ADMINISTRATN 609-778-2166	MILITARY & COMMERCIAL INSTRUMENTATION TACTICAL & STRATEGIC RADAR
R C A CORP SOLID STATE DIVISION ROUTE 202 SOMERVILLE NJ 08876	R A PIETO COORDINATOR SMALL&DISADVTD BUS 201-685-6610	SEMICONDUCTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SEA LAND INDUSTRIES INC P O BOX 800 ISELIN NJ 08830	PAUL M MCGUIRE DIRECTOR EQUAL OPPRT AFFAIRS 201-632-2021	TRANSPORTATION CONTAINERIZED SHIPPING
SIMMONDS PRECISION PRODUCTS INC MOTION 197 RIDGEDALE AVENUE CEDAR KNOLLS NJ 07927	ANTHONY CHIEPPA PURCHASING MANAGER 201-267-4500	ELECTRO MECHANICAL ACTUATORS
SINGER COMPANY KEARFOTT DIVISION 1150 MCBRIDE AVENUE LITTLE FALLS NJ 07424	J G TACKELS SM&DIS BUS & LABOR SUR LIAISON 201-785-2803	NAVIGATION & GUIDANCE SYSTEMS CONTROL SYSTEMS
THEURER ATLANTIC, INC 225 PARKHURST STREET NEWARK NJ 07114	MARIE FAVETTA PURCHASING 201-242-2111	TRUCK TRAILERS CARGO CONTAINERS
THOMSON-CSF COMPONENTS CORP DUMONT DIV 550 MOUNT PLEASANT AVENUE DOVER NJ 07801	ALAN R HOWELL SUPERVISOR OF CONTRACTS 201-773-2000	CATHODE RAY TUBES DIRECT VIEW STORAGE TUBES PHOTOMULTIPLIER TUBES
TITAN GROUP INC EAST 81 STATE HIGHWAY 4 PARAMUS NJ 07652	S R ITALIANO VICE PRESIDENT 201-843-0040	BUILDING CONSTRUCTION
TRANSAMERICA DELAVAL INC TURBINE DIV 853 NOTTINGHAM WAY TRENTON NJ 08638	B J DURIE PROCUREMENT MGR 609-890-3337	TURBINES COMPRESSORS CONDENSORS & FILTERS
UNITED STATES LINES INC 27 COMMERCE DRIVE CRANFORD NJ 07016	JAMES G CONWAY DIRECTOR GOVERNMENT SERVICES 201-272-9600	CONTAINERIZED TRANSPORTATION
WEEKS DREDGING & CONTRACTING INC 216 NORTH AVENUE EAST CRANFORD NJ 07016	ALLAN FM SYMONIES LIAISON OFFICER 201-272-4010	DREDGING

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BURN CONSTRUCTION COMPANY INC P O DRAWER 1869 LAS CRUCES NM 88004	GEORGE R HACKLER VICE PRESIDENT 505/526-4421	HEAVY CONSTRUCTION
DYNALECTRON CORP LAND-AIR DIVISION P O DRAWER R HOLLOMAN AFB NM 88330	F C PHILLIPS DIRECTOR OF PROCUREMENT 505-479-6181	DATA COLLECTION OPERATION AND MAINTENANCE SVCS IN SUPPORT OF WHITE SANDS MISSILE RANGE
DYNALECTRON CORP LASER SERVICES P O BOX 5260 KIRTLAND AFB NM 87185	JERRY BRICE PURCHASING ADMINISTRATOR 505-844-2211	LASER SUPPORT
DYNALECTRON CORP RADAR BACKSCATTER P O DRAWER O HOLLOMAN AFB NM 88330	RON HUTSON ADMIN SERVICES MANAGER 505-679-2338	OPERATIONS AND MAINTENANCE
DYNASPAN SERVICES COMPANY P O BOX 190 WHITE SANDS NM 88002	JOHN F MELTON CONTRACT ADMINISTRATOR 678-6549	ARMY MATERIAL TEST & EVALUATION
E G & G INC WASHINGTON ANALYTCL SVCS CTR 2450 ALAMO AVENUE S E ALBUQUERQUE NM 87106	ELOY BACA CONTRACTS MANAGER 505-243-2233	EMP INSTRUMENTATION DATA ACQUISITION SYSTEMS
GARDNER-ZEMKE COMPANY THE 4600 LINCOLN ROAD NE ALBUQUERQUE NM 87109	THOMSON P STANFIELD JR VICE PRESIDENT 303/344-5985	ELECTRICAL CONTRACTING GENERAL CONTRACTING MECHANICAL CONTRACTING
GULTON INDUSTRIES INC DATA SYSTEMS DIV 6600 GULTON CT NE ALBUQUERQUE NM 87109	R P BLINZLER PURCHASING MANAGER 505-345-9030	TELEMETRY AND COMMAND PRODUCTS
K N C INC 4001 BOGAN NE ALBUQUERQUE NM 87191	JOHN S LOWE PROJECT MANAGER 505-881-2511	CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED ENGINEERING & MGT SVCS CO INC P O BOX 189 WHITE SANDS MSL NM 88002	R J MILLS SENIOR BUYER 505-678-5675	ENGINEERING, TECHNICAL AND MAINTENANCE SERVICES FOR THE U S ARMY
NEW MEXICO STATE UNIV PHYSICAL SCIENCE P O BOX 3548 LAS CRUCES NM 88003	M JAMES BOYER SMALL/SOCIALLY DISAD BUS REP 505-522-9484	APPLIED RESEARCH
NEW MEXICO UNIVERSITY OF ROOM 153 SCHOLES HALL ALBUQUERQUE NM 87131	DOYLE MARSHAL SMALL MINORITY BUSINESS COORD 505-277-2036	NON PROFIT RESEARCH AND EDUCATION
SPARTON SOUTHWEST INC 4901 ROCKAWAY BOULEVARD SE RIO RANCHO NM 87124	RICHARD T FORMAN PURCHASING MATERIALS MANAGER 505-898-1150	TELECOMMUNICATION PRODUCTS
SPERRY CORP FLIGHT SYSTEMS DIVISION P O BOX 9200 ALBUQUERQUE NM 87119	C P CREMER PURCHASING MANAGER 505-822-5156	FLIGHT INSTRUMENTS FLIGHT DISPLAYS FLIGHT REFERENCE SYSTEMS
QUANEX CORP VIKING METALLURGICAL CORP NUMBER 1 ERIK CIRCLE VERDI NV 89439	THOMAS F PETERS CONTROLLER 702/345-0345	FORGINGS
ALFA LAVAL INC 350 DUTCHESS TURNPIKE POUGHKEEPSIE NY 12602	D G MACFARLANE SENIOR BUYER 914-452-1086	FUEL OIL PURIFIERS LUBE OIL PURIFIERS SPARE PARTS
AMERICAN COASTAL LINE J V INC 305 BROADWAY NEW YORK NY 10007	SALLIE GATTUSO ADMINISTRATIVE ASSISTANT 212/406-4280	OCEAN TRANSPORTATION
AMERICAN HOME PRODUCTS CORP AYERST LABS 64 MAPLE STREET ROUSES POINT NY 12979	ROGER LANOUE ASST DIRECTOR OF PURCHASING 5182976611	PHARMACEUTICAL

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMPEREX ELECTRONIC CORPORATION 230 DUFFY AVENUE HICKSVILLE NY 11801		
ARO CORPORATION 3695 BROADWAY BUFFALO NY 14227	STANLEY MAZURKIEWICZ MGR ADMINISTRATIVE SERVICES 716-683-0440	LIFE SUPPORT SYSTEMS
AUTOTRONIC PRODUCTS INC 3300 LAWSON BLVD OCEANSIDE NY 11572	SYDELLE FINK CONTRACT ADMINISTRATION 516/536-6765	CIRCUIT CARD ASSEMBLIES ELECTRO MECHANICAL ASSEMBLIES
AYER N W INC 1345 AVENUE OF THE AMERICAS NEW YORK NY 10105	MARY ANN VENDITTO COST CONTROL ADMINISTRATOR 212-708-6525	ADVERTISING & PUBLICITY
BATES TED ADVERTISING COMPANY INC 1515 BROADWAY NEW YORK NY 10036	ALBERT J DIORIO SUPERVISOR OF CONTRACTS 212-869-3131	ADVERTISING
BECTON DICKINSON & CO ENERGETICS SCI DIV SIX SKYLINE DRIVE HAWTHORNE NY 10532	C C CURRY CONTRACT ADMINISTRATOR 914-592-3010	SENSING MONITORS & ANALYZERS
BENDIX CORPORATION ELECTRICAL COMP DIV P O BOX 188 SIDNEY NY 13838	PAUL D KOHLER PURCHASING MANAGER 607-563-5749	ELECTRICAL CONNECTORS
BENDIX CORPORATION FLUID POWER DIVISION 211 SEWARD AVENUE UTICA NY 13503	JACK B PETRIE SENIOR BUYER 315-797-2500	AIRCRAFT STARTERS FLEXIBLE DRIVE SHAFTS AIRCRAFT PUMPS
BUFFALO FORGE COMPANY BUFFALO PUMPS DIV 874 OLIVER STREET NORTH TONAWANDA NY 14120	LAEL G KIBBE PURCHASING AGENT 716-693-1850	CENTRIFUGAL PUMPS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
	C LACHMANSINGH MATERIEL MANAGER 516-561-2600	MECHANICAL TIME FUZES SAFE & ARMING DEVICES AUTOMATED MACHINERY
CALSPAN CORPORATION 4455 GENESSE STREET BUFFALO NY 14225	J R EAGAN MATERIELS MANAGER 716-631-6736	RESEARCH AND DEVELOPMENT IN VARIOUS DISCIPLINES
CARRIER CORP CARRIER TRANSICOLD DIVISION CARRIER PARKWAY SYRACUSE NY 13221	R SCOTT SPAULDING PURCHASING MANAGER 315-432-6367	MINUTEMAN ENVIRONMENTAL CONTROL SYSTEMS HEAT EXCHANGERS-USN TRIDENT
CCLUMBIA UNIVERSITY TRUSTEES OF 308 LOW LIBRARY NEW YORK NY 10028	FRANK P LOPEZ DIRECTOR OF PURCHASING 212/280-2324	EDUCATION & RESEARCH
COLUMBUS MCKINNON CORPORATION 140 JOHN JAMES AUDUBON PARKWAY AMHERST NY 14228	R C KOHLER MANAGER QUALITY ASSURANCE 716-696-3405	CHAIN ASSEMBLIES
DURACELL U S A SOUTH BROADWAY TARRYTOWN NY 10591	EDWARD A SCZEPANSKI MGR CONTRACT ADMINISTRATION 914-591-7000	DRY BATTERIES
EASTMAN KODAK COMPANY APPARATUS DIV 901 ELMGROVE ROAD ROCHESTER NY 14650	F X SHELLER DIRECTOR MATERIAL PROCUREMENT 716-726-2100	PHOTOGRAPHIC GROUND HANDLING EQUIPMENT OPTICAL SYSTEMS
EATON CORP A I L DIVISION COMMACK ROAD DEER PARK NY 11729	NICHOLAS G DEFLORIO DIRECTOR OF MATERIEL 516-595-5807	DESIGN DEV& PROD OF ELECTRONIC WARFARE SYSTEMS;AIR & VESSEL TRAFFIC CONTROL SYSTEMS
EDMAC CORPORATION 7500 MAIN STREET FISHERS NY 14453	P R SPICCI PURCHASING MANAGER 716-924-4000	SONOBUOY RECEIVERS TACAN TEST SETS ELECTRONIC ASSEMBLIES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
EDO CORPORATION GOVERNMENT SYSTEMS DIV 14-04 111TH STREET COLLEGE POINT NY 11356	THOMAS R SCANDURRA SMALL BUSINESS LIAISON OFFICER 212-445-6000	AIRCRAFT STORES SUSPENSION AND RELEASE MECHANISMS MINE COUNTERMEASURE SYSTEMS
FAIRCHILD INDUSTRIES INC FAIRCHILD REP CONKLIN STREET FARMINGDALE NY 11735	JAMES LIPSEY SMALL BUSINESS LIAISON OFFICER 516-531-3415	AIRCRAFT AEROSPACE COMPONENTS
FAIRCHILD WESTON SYSTEMS INC 300 ROBBINS LANE SYOSSET NY 11791	JOSEPH KUENZIG DIRECTOR OF PROCUREMENT 516-349-2200	AERIAL RECONNAISSANCE AND SURVEILLANCE CAMERAS RADIO FREQUENCY SYSTEMS
FARRELL LINES INC ONE WHITEHALL STREET NEW YORK NY 10004		
FIGGIE INTERNATIONAL HARTMAN SYSTEMS DIV 360 WOLF HILL ROAD HUNTINGTON STA. NY 11746	A FRITZ PURCHASING MANAGER 516-427-7500	CRT DISPLAYS CONTROL SYSTEMS TELEMETRY RECEIVERS
FIGGIE INTERNATIONAL SCOTT AVIATION DIV 225 ERIE STREET LANCASTER NY 14086	BARBARA A KOMENDAT BUYER/EXPEDITER 716-683-5100	AIR BREATHING/PURIFYING EQUIP LIFE SUPPORT SYSTEMS GAS DETECTION EQUIPMENT
FLIGHT SAFETY INTERNATIONAL INC MARINE AIR TERMINAL LAGUARDIA AIRPORT FLUSHING NY 11371	T A KALINER CONTROLLER 212-565-4142	PILOT TRAINING
GENERAL FOODS MANUFACTURING CORPORATION 250 NORTH STREET WHITE PLAINS NY 10625	J B OLNEY MANAGER SUPPLIER DEVELOPMENT 914-683-2545	PACKAGED GROCERY PRODUCTS FOOD AWAY FROM HOME
GENERAL INSTRUMENT CORP GOVT SYSTEMS DIV 600 WEST JOHN STREET HICKSVILLE NY 11802	ARTHUR E JACOBS DIRECTOR OF PROCUREMENT 516-733-3447	AIRBORNE RADAR WARNING RCEIVRS UNDERWATER COMM EQUIPMENT HYDROPHONES & TRANSDUCERS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL MOTORS CORP HARRISON RADIATOR 200 UPPER MOUNTAIN ROAD LOCKPORT NY 14094	G A HALSTEAD DIRECTOR OF PURCHASING 716-439-2188	AP TANK COOLERS
GENERAL RAILWAY SIGNAL GENECAST 801 WEST AVENUE ROCHESTER NY 14692	B H LOCKWOOD SBA LIAISON OFFICER 716/436-2020	RAIL/RAPID TRANSIT SYSTEMS STEEL AND FOUNDRY
GENERAL SIGNAL CORP CARDION ELECTRONICS LONG ISLAND EXPRESSWAY WOODBURY NY 11797	W V CAPUTO MANAGER OF PROCUREMENT 516-921-7300	RADAR AIR TRAFFIC CONTROL EQUIPMENT DISPLAYS
GIBBS & COX INC 119 WEST 31ST STREET NEW YORK NY 10001	CLIFFORD G PRIME ASSISTANT FINANCE & ADMIN 212-613-1327	NAVAL ARCHITECTURE MARINE ENGINEERING
GOULD INC SIMULATION SYSTEMS DIVISION 50 MARCUS DRIVE MELVILLE NY 11746	CALVIN R AUSTIN PURCHASING MANAGER 516-454-6300	TRAINER/SIMULATORS
GRANDOE CORPORATION 74 BLEECKER STREET GLOVERSVILLE NY 12078	WILLIAM OBENHOFF PLANT MANAGER 518-725-8641	LEATHER & FABRIC GLOVES
GRANDOE CORPORATION THE 74 BECKER STREET GLOVERSVILLE NY 12078	WILLIAM A OBERHOFF PLANT MANAGER 518/725-8641	LEATHER & FABRIC GLOVES
GREEN ELECTRIC T H CO INC 235 METRO PARK ROCHESTER NY 14623	JOHN J GUARNE TREASURER 716/424-3800	ELECTRIC CONTRACTOR
GRUMMAN AEROSPACE CORPORATION SOUTH OYSTER BAY ROAD BETHPAGE NY 11714	FRANK A SORRENTINO SBLO 516-575-2840	AIRCRAFT

COMPANY	SMALL BUSINESS LÍAISON OFFICER	PRODUCT OR SERVICE LINE
GRUMMAN DATA SYSTEMS CORPORATION 20 CROSSWAYS PARK DRIVE WOODBURY NY 11797	A J POPE SMALL BUSINESS LIAISON OFFICER 516-575-2770	COMPUTER RELATED SERVICES
HARRIS CORP GOVT SUPPORT SYSTEMS DIV 6301 JERICHO TURNPIKE SYOSSET NY 11791	MING L WANG SMALL BUSINESS LIAISON OFFICER 516-364-0400	VERSATILE AVIONICS SHOP TEST MINI VAST (ILASS PROGRAM) HYBRID TEST SYSTEM
HARRIS CORP R F COMMUNICATIONS DIVISION 1680 UNIVERSITY AVENUE ROCHESTER NY 14610	JOHN K EISENHART MANAGER OF PROCUREMENT 716-244-5830	LONG AND SHORT RANGE RADIO COMMUNICATION PRODUCTS
HAZELTINE CORPORATION CUBA HILL ROAD GREENLAWN NY 11740	MARTIN H BERLIN DIRECTOR OF MATERIEL 516-261-7000	ELECTRONIC DISPLAYS COMMUNICATIONS SYSTEMS IFF SYSTEMS
HERCULES INC ROUTE 9 WEST PORT EWEN NY 12466	JOAN GLYNN LIAISON OFFICER 914-338-6661	DETONATORS INITIATORS LOADING
HOMOGENEOUS METALS INC P O BOX 294 CLAYVILLE NY 13322	ROBERT R CAISTER SMALL BUSINESS LIAISON OFFICER 315-839-5421	SUPERALLOY POWDER
INCO RESEARCH AND DEVELOPMENT CENTER INC STERLING FOREST SUFFERN NY 10901	L N ROSS SENIOR BUYER 914-753-2761	RESEARCH AND DEVELOPMENT LABORATORY
INTERNATIONAL BUSINESS MACHINES CORP BODLE HILL ROAD OWEGO NY 13827	K B VAN BRUNT SR MANAGER OP SUB SVS & COMMODITY 607-751-2391	AIR, SPACE, SEA & GROUND BASED MILITARY ELECTRONICS SYSTEMS
LORAL CORPORATION ELECTRONIC SYSTEMS DIV 325 CENTRAL AVENUE WHITE PLAINS NY 10606	ROBERT F THOMSON DIRECTOR OF MATERIEL 914-682-9797	RADAR WARNING RECEIVER

NY 10119

COMPANY SMALL BUSINESS LIAISON OFFICER PRODUCT OR SERVICE LINE MARINE TRANSPORT LINES INC RICHARD A FARMAN SHIPOWNERS AND OPERATORS MARINE PURCH PRESIDENT 5 HANOVER SQUARE 212-770-0381 NEW YORK NY 10004 P F SHIELDS MCGRAW EDISON CO STEAM TURBINES WORTHINGTON GROUP PURCHASING MANAGER 37 COATS STREET 716-593-1234 WELLSVILLE NY 14895 MCGRAW EDISON CO R E SCHENK AIR COMPRESSORS WORTHINGTON GROUP DV PURCHASING AGENT P O BOX 69 716-827-7226 BUFFALO NY 14240 MCMULLEN JOHN J ASSOCIATES INC RAYMOND ALGAR NAVAL ARCHITECTS ONE WORLD TRADE CENTER ASSISTANT CONTROLLER MARINE ENGINEERS NEW YORK NY 10048 212/466-2304 TRANSPORTATION CONSULTANTS MECHANICAL TECHNOLOGY INC RONALD ROHLOFF RESEARCH AND DEVELOPMENT 968 ALBANY-SHAKER ROAD MANAGER, PURCHASING 518-785-2479 LATHAM NY 12110 MICROWAVE POWER DEVICES INC WILLIAM ALBERT AMPLIFIERS 330 OSER AVENUE MATERIALS MANAGER POWER SUPPLIES HAUPPAUGE NY 11788 516-231-1400 MOOG INC GEORGE A FAYETT ELECTRO HYDRAULIC CONTROLS AEROSPACE DIVISION SMALL BUSINESS LIAISON OFFICER SENECA & JAMISON ROADS 716-652-2000 EAST AURORA NY 14052 MURRAY WALTER INC GENERAL CONTRACTING MARK BURRITT 727 AZON ROAD ASST COMPTROLLER JOHNSON CITY NY 13790 607-729-9285 PARSONS BRINCKERHOFF QUADE & DOUGLAS INC J G BOYD ADVERTISING ONE PENN PLAZA VICE PRESIDENT & SECRETARY NEW YORK

212-239-6480

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PETTIBONE CORP NEW YORK DIVISION 1212 E DOMINICK STREET ROME NY 13440	J MUSA PA 315-337-4500	MOBILE HYDRAULIC KRANES PEDESTAL HYDRAULIC KRANES
PRUDENTIAL LINES INC ONE WORLD TRADE CTR SUITE 3701 NEW YORK NY 10048	DANIEL MILLER PURCHASING MANAGER 212-524-8132	COMMERCIAL VESSEL IN FORIEGN COMMERCE
REEVES BROS INC 1271 AVENUE OF THE AMERICAS NEW YORK NY 10020	C R PENNEY VP TEXTILE GROUP 803-576-1210	TEXTILES
REPUBLIC ELECTRONICS INC 575 BROADHOLLOW ROAD MELVILLE NY 11747	LOUIS LABIENTO DIRECTOR OF CONTRACTS 516-249-1414	MTS 100 RAMP TEST SET APM 349 & ARM 135 TEST SETS ARN 52
RIVERSIDE RESEARCH INSTITUTE 80 WEST END AVE NEW YORK NY 10036	FRED FRIEDMAN CONTRACTS MANAGER 212-563-4545	RESEARCH & DEVELOPMENT
ROANWELL CORPORATION 180 VARICK STREET NEW YORK NY 10014	HARRY SCIMECA PURCHASING AGENT 212-989-1090	TRANSDUCER HEADSETS HANDSETS
ROSENBLATT M & SON INC 350 BROADWAY NEW YORK NY 10013	MICHAEL A PORETSKY ASSISTANT CONTROLLER 212-431-6900	NAVAL ARCHITECTS MARINE ENGINEERING
SEELYE STEVENSON VALUE & KNECHT 99 PARK AVENUE NEW YORK NY 10016	PATRICK M AUSTIN PERSONNEL MANAGER 212-326-4600	ENGINEERING SERVICES
SERVIDONE CONSTRUCTION CORPORATION 1366 ROUTE 9 CASTLETON NY 12033	PAUL D KOLLOK SMALL BUSINESS SUBCONTRACTING 214-262-2812	HEAVY AND HIGHWAY CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SIERRA RESEARCH CORP FEDERAL SYS DIV 247 CAYUGA RD BUFFALO NY 14225	FRANCIS J DOHERTY MANAGER OF PROCUREMENT 716-631-6340	RADAR SYSTEMS AIR NAVIGATION SYSTEMS DATA COLLECTION SYSTEMS
SINGER COMPANY LINK DIVISION COLESVILLE ROAD BINGHAMTON NY 13902	R L SHERRY SMALL BUSINESS LIAISON OFFICER 607-772-3631	FLIGHT SIMULATORS & TRAINERS
SPERRY CORP ELECTRONIC SYSTEMS GREAT NECK NY 11020	PATRICIA BUTLER DEPUTY SBLO 516-574-2604	RADAR SYSTEMS WEAPONS SYSTEMS NAVIGATION & SONAR SYSTEMS
SPERRY CORP SPERRY-SYSTEMS MANAGEMENT 2230 SMITHTOWN AVENUE GREAT NECK NY 11020	C K VILLOTA CHIEF BUYER 516-574-3262	SYSTEMS MANAGEMENT
STEVENS J P & COMPANY INC 1185 AVENUE OF THE AMERICAS NEW YORK NY 10036	L E ELLIOTT PURCHASING AGENT 919-299-7011	CLOTH
SWEET ASSOCIATES INC 2200 MAXON ROAD SCHENECTADY NY 12301	WILLIAM S SWEENEY TREASURER 518-370-2200	CONSTRUCTION
SYRACUSE RESEARCH CORPORTION MERRILL LANE SYRACUSE NY 13210	JOHN ECKMAIR JR CONTRACT OFFICER 315-425-5100	RESEARCH AND DEVELOPMENT IN RADAR ELECTRONICS, IMAGING, ETC
T R W INC BEARINGS DIVISION 402 CHANDLER STREET JAMESTOWN NY 14701	JONATHON STEGNER MGR DIRECT MATERIAL PURCHASES 716-661-2274	AIRCRAFT ENGINE BEARINGS AIRCRAFT ACCESORY BEARINGS
TARGET ROCK CORPORATION P O BOX V E FARMINGDALE NY 11735	JOHN P MCCANN MANAGER OF PURCHASING 516-293-3800	NAVY NUCLEAR VALVES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TELEPHONICS CORPORATION 770 PARK AVE HUNTINGTON NY 11743	NORMAN SILVERMAN DIRECTOR OF PURCHASING 516-549-6188	COMMUNICATION EQUIPMENT HEADSET EARPHONES MILITARY ELECTRONICS
TEXTRON INC BELL AEROSPACE COMPANY P O BOX ONE BUFFALO NY 14240	H H CLEVELAND DIRECTOR MATERIEL MANAGEMENT 716-696-6717	ROCKET ENGINE SYSTEMS AIR CUSHION SYSTEMS ELECTRONIC SYSTEMS
TODD SHIPYARDS CORP 1 STATE STREET PLAZA NEW YORK NY 10004	EDWARD GOERKE CORPORATE DIRECTOR 212-668-4703	SHIPBUILDING, SHIP REPAIR AND CONVERSION
UNION CARBIDE CORP LINDE DIVISION 270 PARK AVENUE NEW YORK NY 10017	S E BENNETT SMALL BUSINESS LIAISON OFFICER 212-551-6796	GAS PRODUCTS WELDING PRODUCTS CRYOGENICS
WESTWOOD PHARMACEUTICALS INC 468 DEWITT STREET BUFFALO NY 14213	S G ADAMS COORDINATOR 716-887-3460	ETHICAL AND OVER-THE-COUNTER PHARMACEUTICALS
AERONCA INC AEROSPACE DIVISION 1712 GERMANTOWN ROAD MIDDLETOWN OH 45042	MARVIN IZOR SENIOR BUYER 513-422-2751	AIRCRAFT STRUCTURAL ASSEMBLIES
AFFILIATED HOSPITAL PRODUCTS INC PERRY 1875 HARSH AVE SE MASSILLON OH 44646	THOMAS BILLINGSLEY BUSINESS UNIT MANAGER 216-833-8729	SURGEONS GLOVES
ARO CORPORATION ONE ARO CENTER BRYAN OH 43506	GALE L FRANK PURCHASING MANAGER 419-636-4242	PNEUMATIC AIRTOOLS PNEUMATIC LUBRICATING EQUIP CRYOGENIC APPARATUS EQUIP
BABCOCK & WILCOX CO NUCLEAR EQUIP DIV 91 STIRLING AVENUE BARBERTON OH 44203	CLAUDIA S BARTON SMALL BUSINESS LIAISON OFFICER 216-860-1962	STEAM GENERATION EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BATTELLE COLUMBUS LABORATORIES 505 KING AVENUE COLUMBUS OH 43201	LARRY M SPANSKI SUBCONTRACTS REPRESENTATIVE 614-424-7094	RESEARCH AND DEVELOPMENT
BENDIX AUTOLITE CORPORATION 1600 NORTH UNION STREET P O BOX 880 FOSTORIA OH 44830	HARRY WELLS JR BUYER-MINORITY COORDINATOR 419-435-6655	SPARK PLUGS
BOOZ ALLEN & HAMILTON INC 8800 EAST PLEASANT VALLEY ROAD CLEVELAND OH 44131	ERGETTI X KATSAS FINANCIAL ANALYST 216-524-5900	RESEARCH AND DEVELOPMENT
BRUNSWICK CORPORATION DEFENSE DIVISION 302 CONWELL WILLARD OH 44890	MARSHA PREDIERI MATERIALS MANAGER 419-933-2211	PROTECTIVE CLOTHING
CANTON DROP FORGING COMPANY 4575 SOUTHWAY STREET SW P O BOX 6902 CANTON OH 44706	MICHAEL E STRICK VICE PRESIDENT 216/477-4511	DROP FORGINGS PRODUCED ON HAMMERS, PRESSES & UPSETTERS
CHAMPION SPARK PLUG COMPANY 900 UPTON AVENUE P O BOX 910 TOLEDO OH 43661	KENNETH W ROBERTS BUYER 419-535-2712	SPARK PLUGS
CINCINNATI ELECTRONICS CORPORATION 2630 GLENDALE-MILFORD ROAD CINCINNATI OH 45241	C D CONOVER MANAGER, PURCHASING SERVICES 513-563-6000	RADIO AND COMMUNICATIONS EQUIPMENT
CINCINNATI MILACRON MARKETING CO 4701 MARBURG AVENUE CINCINNATI OH 45209	LARRY H LEWIS CONTRACT ADMINISTRATOR 513/841-8140	MACHINE TOOLS
CONTEL INFORMATION SYSTEMS 3150 PRESIDENTIAL DRIVE FAIRBORN OH 45324	W J GORSE SENIOR VICE PRESIDENT 513/429-4383	ENGINEERING SERVICE SOFTWARE DEVELOPMENT LOCAL AREA NETWORKS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
DYNALECTRON CORP 2690 BLUE ROCK ROAD XENIA OH 45385	HAROLD F BOEDEKER PROJECT MANAGER 513/426-3005	AMRL BIOMECHANICAL TEST SUPPORT
EATON CORP INDUSTRIAL GROUP-POWER CONT 100 ERIEVIEW PLAZA CLEVELAND OH 44114	R.A. DESJARDIN SENIOR BUYER 414-449-6100	ELECTRONIC CONTROL
EMCO WHEATON INC CHAMBERLAIN BOULEVARD CONNEAUT OH 44030	HAROLD MARLOWE PURCHASING MANAGER 216-599-8151	REFUELING NOZZLES VALVES
FIRESTONE TIRE & RUBBER CO DEF RES & PRO 1200 FIRESTONE PARKWAY AKRON OH 44317	A F MIRACLE ACCOUNTING MANAGER 216-379-6470	SHAPE CHARGE WARHEADS
GENERAL ELECTRIC CO AIRCRAFT ENGR GROUP NEUMANN WAY CINCINNATI OH 45215	L E HACKENBERG MANAGER MATERIALS POLICY & PRO 513-243-3538	AIRCRAFT ENGINES
GENERAL ELECTRIC CO AVIATION SVC OPER 333 W SEYMOUR AVENUE CINCINNATI OH 45216	N D HAYWARD MANAGER PURCHASING 513/948-5032	AIRFOIL REPAIR AIRCRAFT INSTRUMENT REPAIR GROUND SUPPORT TOOLING SALES
GENERAL ELECTRIC CO OHIO COIL SERVICE NEWPORT STREET NEWCOMERSTOWN OH 43812	LOUIS J VANNUCCI MANAGER HYDRO PROJECTS 614/498-5151	FORM WOUND COILS
GENERAL MOTORS CORP NEW DEPARTURE HYATT 2509 HAYES AVENUE SANDUSKY OH 44870	RAYMOND THOMPSON SUPERVISOR NATIONAL ACCOUNTS 419-627-7349	MANUFACTURE OF BEARINGS
GENERAL TIRE & RUBBER COMPANY TIRE DIV ONE GENERAL STREET AKRON OH 44329	G H WHITESIDE ADMIN SM & MINORITY BUS DEVEL 216/798-5188	TIRES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GOODRICH B F COMPANY 500 SOUTH MAIN STREET AKRON OH 44318	ALI A HAMIDEH MGR PURCHASING CONTROL 216-374-3017	TIRES ENGINEERED PRODUCTS
GOODYEAR AEROSPACE CORPORATION	E B PAYNE	MISSILES AND COMPONENTS
1210 MASSILLON ROAD	MANAGER MATERIEL ADMINISTRATIO	RADAR SYSTEMS
AKRON OH 44315	216-796-4187	AIRCRAFT WHEELS AND BRAKES
GOODYEAR TIRE & RUBBER COMPANY	J P MULLETT	TIRES
1144 EAST MARKET STREET	MGR PURCHASING ADMINISTRATION	OTHER RUBBER PRODUCTS
AKRON OH 44316	NONE LISTED	CHEMICALS
GOODYEAR TIRE AND RUBBER COMPANY	J P MULLETT	TIRES
1144 E MARKET STREET	MANAGER PURCHASING ADMINISTRTN	OTHER RUBBER PRODUCTS
AKRON OH 44316	216-796-1027	CHEMICALS
GORMAN-RUPP COMPANY P O BOX 1217 MANSFIELD OH 44901	JOSEPH M OBRIEN PURCHASING MANAGER 419-755-1315	PUMPS RELATED SYSTEMS
GOULD INC OCEAN SYSTEMS DIVISION 18901 EUCLID AVENUE CLEVELAND OH 44117	R E INGRAHAM SMALL BUSINESS LIAISON OFFICER 216-486-8300	MANUFACTURE OF TORPEDOES UNDERWATER DEVICES
HARSCO CORP PERFECTION COBEY SOUTH EAST STREET GALION OH 44833	ED DOUGHERTY MANAGER OF PURCHASING 419-468-5212	TRUCK PUMP BODIES HYDRAULIC UNDERBODY HOISTS MATERIAL HANDLING UNITS
HARTMAN ELECTRICAL MANUFACTURING	G J BECK	RELAYS
175 N DIAMOND STREET	MGR CONTRACT ADMINISTRATION	CONTRACTORS
MANSFIELD OH 44902	419-524-1411	CONTROL PANELS
HOBART BROTHERS COMPANY	JAMES C WEHRMAN	ELECTRIC ARC WELDING EQUIP
600 W MAIN STREET	PURCHASING AGENT	WELDING ROD, WIRE & COMSUMABLE
TROY OH 45373	513-339-6000	AIRCRAFT GROUND POWER EQUIP

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HUPP COMPANY MOBILE PRODUCTS DIVISION 1135 IVANHOE ROAD CLEVELAND OH 44110	W E SPANINGER MANAGER OF PURCHASING 216-851-6200	FUEL FIRED HEATERS HEATING VENTILATING AND AIR CONDITIONING EQUIPMENT
JOY MANUFACTURING COMPANY 338 SOUTH BROADWAY NEW PHILADELPHI OH 44663	J F CAPOZELLA PURCHASING MANAGER 216-339-1111	VENTILATION FANS
K D I PRECISION PRODUCTS INC 3975 MC MANN ROAD CINCINNATI OH 45245	JOHN A BRANIGER PURCHASING MANAGER 513-943-2303	ORDNANCE FUZING AVIONICS CUSTOM TEST EQUIPMENT
KELSEY-HAYES CO SPECO DIVISION 2941 BAKER ROAD P O BOX 1288 SPRINGFIELD OH 45501		AIRCRAFT GEARS TRANSMISSIONS
KIEWIT EASTERN CO 15828 INDUSTRIAL PARKWAY CLEVELAND OH 44135	JERRY ATWELL LIAISON OFFICER 601-256-9606	CONSTRUCTION
LEAR SIEGLER INC POWER EQUIPMENT DIV 17600 BROADWAY AVE MAPLE HTS OH 44137	RICHARD G BEAM MANAGER PURCHASING DEPARTMENT 216-662-1000	GENERATORS STARTERS ACTUATING EQUIP
LENNOX INDUSTRIES INC MILITARY DEPT 1711 OLENTANGY RIVER ROAD COLUMBUS OH 43216	H L SIBOLE ASST MANAGER MILITARY DEPT 614-421-6208	SHEET METAL FABRICATION ALUMINUM FUEL TANKS
MIDLAND-ROSS CORP GRIMES DIVISION 550 RT 55 URBANA OH 43078	GERALD W STOUT SMALL BUSINESS LIAISON OFFICER 513-652-1431	AIRCRAFT LIGHTS EL PANELS REFLECTIVE LAMP BULBS
MIDLAND-ROSS CORP JANITROL AERO DIVISION 4200 SURFACE ROAD COLUMBUS OH 43228	JAMES F COLE PURCHASING MANAGER 614-276-3561	AEROSPACE HEAT EXCHANGERS/ BLOWERS, COMBUSTION HEATERS, AND VALVES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
NATIONAL ELECTRIC COIL 800 KING AVENUE COLUMBUS OH 43216	C W BELL CUSTOMER SERVICE MANAGER 614-488-1151	HIGH VOLTAGE STATOR COILS FIELD SERVICE INSTALLATION
PARKER-HANNIFIN CORP GAS TURB FUEL SYS 17325 EUCLID AVENUE CLEVELAND OH 44112	ANTHONY R PELUSO PURCHASING AGENT 216-531-3000	FUEL METERING SYSTEMS TEST EQUIPMENT
PEABODY INTERNATIONAL PEABODY BARNES DIV 651 NORTH MAIN STREET MANSFIELD OH 44902	TERRY A SPENCE SENIOR PURCHASING AGENT 419-522-1511	PUMPS BALL VALVES
PHYSICAL INTERNATIONAL CO EASTERN DIV 1200 FIRESTONE PARKWAY AKRON OH 44317	A F MIRACLE ACCOUNTING MANAGER 216-379-4126	SHAPE CHANGE WARHEADS
PHYSICS INTERNATIONAL CO TACTICAL SYSTMS 901 SEVILLE RD, PO BOX 1004 WADSWORTH OH 44281	A F MIRACLE ACCOUNTING MANAGER 216-379-4126	SHAPE CHARGE WARHEADS
PNEUMO CORP CLEVELAND PNEUMATIC COMPANY 3781 E 77TH STREET CLEVELAND OH 44105	MICHAEL J PHILIPS MANAGER PROCUREMENT SERVICES 216-341-1700	AIRCRAFT LANDING GEAR
PRESTOLITE COMPANY 511 HAMILTON STREET TOLEDO OH 43694	WALTER S BATES SALES MGR GOVT SALES 419/255-4340	ENGINE COMPONENTS
PURE INDUSTRIES INC TRIBON BEARING CO 5581 WEST 164TH STREET CLEVELAND OH 44142	VALERIE G. SUKI EXECUTIVE ASSISTANT 216-267-4100	CUSTOM SELF-LUBRICANT BEARINGS
R M I COMPANY 1000 WARREN AVENUE NILES OH 44446	W F CHOW ASST TO THE COMPTROLLER 216-652-9951	TITANIUM MILL PRODUCTS CONVERSION SERVICE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RAVENNA ARSENAL INC RT. 5 RAVENNA OH 44266	F J KOCH ADMIN, PROCUREMENT & PURCHASING 216-358-7111	AMMUNITION LOADING PLANT
ROTEK INC 1400 S CHILLOCOTHE ROAD AURORA OH 44202	TOM J SCHMIDT MANAGER PURCHASING 216-562-4000	LARGE DIAMETER BEARINGS FORGED STEEL RINGS
SHELLER-GLOBE CORP LEECE NEVILLE DIV 1374 EAST 51ST STREET CLEVELAND OH 44103	T JACOBSEN PURCHASING AGENT 216-431-0740	ALTERNATORS REGULATORS KITS
	J A BERNARD CONTROLLER 419-734-2181	MECHANICAL RUBBER GOODS
SYSTEMS RESEARCH LABORATORIES INC 2800 INDIAN RIPPLE ROAD DAYTON OH 45440	WILLIAM K BISHOFF VICE PRESIDENT 513-426-6000	RESEARCH & DEVELOPMENT ELECTRONIC DATA COLLECTION/ MEASUREMENT/CONTOL DEVICES
T R W INC AIRCRAFT COMPONENTS GROUP 23555 EUCLID AVENUE CLEVELAND OH 44117	W R ROTH MANAGER PLANT SERVICES 216-383-2002	AIRCRAFT & AIRCRAFT ENGINES CO TORPEDO PROPULSION SYSTEMS NUCLEAR CONTROL ROD DRIVE MECH
TELEDYNE CAE 1330 LASKEY TOLEDO OH 43612	R D WILLIS MANAGER PURCHASING 419-470-3011	TURBINE ENGINES
UNION CARBIDE CORP BATTERY PRODS DIV 20575 CENTER RIDGE RD ROCKY RIVER OH 44116	R SCHULER MANAGER/PURCHASING 216-333-0500	PORTABLE ELECTRIC POWDER LIGHTING DEVICES
UNIVERSAL INDUSTRIAL PRODUCTS INC NORTH STATE STREET P O BOX 628 PIONEER OH 43554	D BALSER SALES MANAGER 419-737-2324	VALVES STAMPINGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
UNIVERSITY OF DAYTON 300 COLLEGE PARK AVE DAYTON OH 45469	WANDA O'DELL CONNER SBLO 513-229-3822	RESEARCH AND DEVELOPMENT
WESTINGHOUSE ELECTRIC CORP COMBUST CTRL 1201 NORTH MAIN STREET ORRVILLE OH 44667	W W BARNS JR PROJECTS ENGINEER 216/682-9010	PNEUMATIC AUTOMATIC COMBUSTION CONTROL FOR BOILERS
WESTINGHOUSE ELECTRIC CORP ELEC SYS DIV P O BOX 989 LIMA OH 45802	R C DIGILIO SMALL BUSINESS LIAISON OFFICER 419/226-3276	AIRCRAFT GENERATING SYSTEMS POWER CONDITIONERS POWER CONTROLLERS
WORTHINGTON INDUSTRIES BUCKEYE STEEL CTV 2211 PARSONS AVENUE COLUMBUS OH 43207	PHILIP K MILLER DIRECTOR OF PURCHASING 614-444-2121	STEEL CASTINGS: RAILROAD, MASS-TRANSMIT, MILITARY
BURTEK INC 7041 E 15TH STREET TULSA OK 74112	L D PAYNE SMALL DISADV BUSINESS LIAISON 918-836-4621	TRAINING EQUIPMENT DEFENSE (HAWK)
CHROMALLOY AMERICAN CORP 1720 NATIONAL BOULEVARD MIDWEST CITY OK 73110	MARY ANN PERRY PURCHASING AGENT 405-732-6811	JET ENGINE COMPONENT REPAIR
FRAM INDUSTRIAL FILTER CORPORATION P O BOX 33210 TULSA OK 74135	PAMELA S CHRONISTER PROGRAM ADMINISTRATOR 918-252-9571	OIL-WATER SEPARATORS
GENERAL SIGNAL NELSON ELECTRIC/MARINE P O BOX 35493 TULSA OK 74135	ARNO F KAHN, CPM SMALL BUSINESS LIAISON OFFICER 918-252-0481	ELECTRICAL SWITCHBOARDS POWER DISTRIBUTION EQUIPMENT ELECTRICAL SYMBOL EQUIPMENT
LABARGE INC ELECTRONICS DIVISION 9422 EAST 55TH PLACE TULSA OK 74101	J D PARKER PURCHASING MANAGER 918-496-7219	ELECTRONIC WEATHER SYSTEMS ELECTRONIC COMMAND & CONTROL SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LEAR SIEGLER INC MANAGEMENT SERVICES DIV 3100 INTERSTATE 35 N P O BOX 11566 OKLAHOMA CITY OK 73136		
MCDONNELL DOUGLAS CORP TULSA DIVISION 2000 NO MEMORIAL DRIVE TULSA OK 74115	R L WILSON SMALL BUSINESS ADMINISTRATOR 918-838-6118	COMMERCIAL AND MILITARY SUBASSEMBLIES AND REFURBISHMENT
NORTHROP WORLDWIDE ACFT SVCS INC P.O. BOX 108 LAWTON OK 73502	ROY P. HOOKS SB PLAN ADMINISTRATOR 405/353-2733	AIRCRAFT MAINTENANCE BASE SUPPORT
OKLAHOMA STATE UNIV ENG RESEARCH ROOM 502 ENGINEERING NORTH STILLWATER OK 74078	JAN WOMACK ADMINISTRATIVE ASSISTANT 405-624-5957	MUNITIONS EFFECTIVENESS ROBOTIC SYSTEMS HYDRAULIC SYSTEM VULNERABILITY
ROCKWELL INTL CORP TULSA DIVISION P O BOX 51308 TULSA OK 74151	M W KRUEGER SM BUS & ECON UTIL ADMIN 918-835-3111	AERO STRUCTURES RADIATION HARDENED CABLES RADAR ABSORBENT STRUCTURES
BOHEMIA INC UMPQUA DIVISION 2280 OAKMONT WAY P O BOX 1819 EUGENE OR 97440	R DUANE DOWELL BUSINESS MANAGER 503-342-6262	DREDGING HEAVY CONSTRUCTION
CANONIE PACIFIC CORPORATION 700 N HAYDEN ISLAND DRIVE SUITE 100 PORTLAND OR 97217	LINDA HODSON ACCOUNTS PAYABLE 503-285-7721	HYDRAULIC DREDGING EXCAVATION
CH2M HILL INC P O BOX 428 CORVALLIS OR 97339	O C TIRELLA TREASURER & CONTRACT ADMIN 503/752-4273	CONSULTING ENGINEERING SERVICES
DILLINGHAM SHIP REPAIR P O BOX 4367 PORTLAND OR 97208	T E FRITH PURCHASING AGENT 503-285-1111	SHIP REPAIR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
HARDER MECHANICAL CONTRACTORS INC 2148 N. E. UNION AVENUE PORTLAND OR 97214	JAMES E STILWELL OFFICE MANAGER 503-281-1112	MECHANICAL CONSTRUCTION INDUSTRIAL CONSTRUCTION PLUMBING, HTG, FIRE SPRINKLERS
HYSTER COMPANY 2902 N E CLACKAMAS STREET P O BOX 2902 PORTLAND OR 97208	J ALLEN SECRETARY GOVERNMENT SALES 503-280-7036	MATERIAL HANDLING EQUIPMENT
KIEWIT PACIFIC CO P O BOX 68 MAPLETON OR 97453	CARL JONASSON JOB SUPERINTENDENT 206/693-1478	CONSTRUCTION
OREGON FREEZE DRY FOODS INC 770 S W 29TH AVENUE ALBANY OR 97321	KEN EGEL MANAGER, PURCHASING 503-926-6001	FREEZE DRIED FOOD
RIEDEL INTERNATIONAL INC WESTERN PAC DRG 4555 N CHANNEL AVENUE PORTLAND OR 97217	DONALD C HERTZ OFFICE MANAGER 503-285-9111	MARINE CONSTRUCTION DREDGING HEAVY CONSTRUCTION
TEKTRONIX INC 4900 S W GRIFFITH DRIVE BEAVERTON OR 97005	SCOTT E FOSTER JR SMALL-MINORITY BUS COORDINATOR 503-627-2702	OSCILLOSCOPES COMPUTERS & PERIPHERAL EQUIPMT T V BROADCAST CONTROL EQUIPMNT
ALCOA 1501 ALCOA BLG PITTSBURGH PA	C RHODES MGR MINORITY BUSINESS DEVELOP 412/553-4303	ALUMINIUM SHEET PLATE ET AL
ALLIS CHALMERS FLUID POWER HYDRO-TURBINE P O BOX 712 YORK PA 17405	ROYCE F NESS SMALL BUSINESS LIAISON OFFICER 717-792-3511	HYDRO-TURBINES VALVES
ALLIS CHALMERS FLUID PROD PRECISION COMP P O BOX M101 YORK PA 17405	R B WEIKERT SMALL BUSINESS LIAISON OFFICER 717-848-1126	NUCLEAR COMPONENTS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
AMERICAN ELECTRONIC LABORATORIES INC P O BOX 552 LANSDALE PA 19446		ELECTRONIC EQUIPMENT
AMETEK INC HUNTER SPRING DIVISION ONE SPRING AVENUE HATFIELD PA 19440	DENNIS CICCARELLI CUSTOMER SERVICE SUPERVISOR 215-822-2971	SPRINGS REELS TEST APPARATUS
AVCO CORPORATION LYCOMING WMSPORT DIV 652 OLIVER STREET WILLIAMSPORT PA 17701	F S DIETRICK PURCHASING MANAGER 717-327-7229	AIRCRAFT ENGINES SUBCONTRACT MACHINE WORK
AYDIN CORP VECTOR DIVISION P O BOX 328 NEWTOWN PA 18940	JAMES H LUMLEY PURCHASING MANAGER 215-968-4271	TRANSMITTERS TELEMETRY SYSTEMS HYBRID CIRCUITS
AYDIN MONITOR SYSTEMS 502 OFFICE CENTER DRIVE FT WASHINGTON PA 19034	MARY A WENRICH CONTRACTS MANAGER 215-646-8100	TELEMETRY PRODUCTS COMMUNICATIONS PRODUCTS
BALDT INC 18 EAST EIGHTH STREET CHESTER PA 19013	RICHARD P JANNEY CONTRACT ADMINISTRATOR 215-447-5220	ANCHORS ANCHOR CHAIN RELATED APPENDIX
BETHLEHEM STEEL CORPORATION MARTIN TOWER BETHLEHEM PA 18016	W G ENDER JR MGR ADMINISTRATION & MATERIALS 215-694-6276	STEELMAKING SHIP CONSTRUCTION/REPAIR
BETHLEHEM STEEL CORPORATION MARTIN TOWER BETHLEHEM PA 18016	B D BUSH ADMINISTRATIVE ASSISTANT 215/694-6279	STEEL MANUFACTURER
BORG-WARNER CORPORATION YORK DIVISION POST OFFICE BOX 1592 YORK PA 17405	G S HUGHES PURCHASING AGENT 717-846-7890	AIR CONDITIONING REFRIGERATION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
BROWN BOVERI ELECTRIC INC SWITCHGEAR DIV NORRIS TOWN ROAD SPRING HOUSE PA 19477	ROBERT G SLAWEK SENIOR PROJECT ENGINEER 215-628-7400	ELECTRICAL EQUIPMENT MANUFACTURER
107 HIGHLAND STREET MARTINSBURG PA 16662	VICE PRESIDENT 814-793-3786	BOOTS AND SHOES
BURROUGHS CORP FED & SPECIAL SYSTEMS GP RT. 252 & CENTRAL AVENUE P.O. BOX 517 PAOLI PA 19301	M. A. SIDLER MANAGER PROCUREMENT PRACTICES 215-648-7483	DATA PROCESSING EQUIPMENT COMPUTER SOFTWARE
C & D BATTERIES 3043 WALTON ROAD PLYMOUTH MTG PA 19462	MICHAEL F LOUGHERY PURCHASING MANAGER 215/828-9000	INDUSTRIAL BATTERIES BATTERY CHARGERS
CARNEGIE-MELLON UNIVERSITY 4400 FORBES AVENUE PITTSBURGH PA 15213	NICHOLAS G STRATIGOS CONTRACTS ADMINISTRATOR 412-578-2091	EDUCATIONAL INSTITUTION
CHAMBERLAIN MFG CORP SCRANTON ARMY PLANT 156 CEDAR AVENUE SCRANTON PA 18505	J P JONES MATERIAL CONTROL MANAGER 717-342-7801	PROJECTILES
CLAY BERNARD SYSTEMS INTERNATIONAL TOWNSHIP LINE ROAD HATFIELD PA 19440	EDWARD B CHELO PURCHASING MANAGER 215/721-2118	AUTOMATED MATERIAL HANDLING SYSTEM
COLT INDUSTRIES INC CRUCIBLE RESEARCH P O BOX 88 PITTSBURGH PA 15230	ARTHUR M BRANDENBURG MANAGER - EMPLOYEE RELATIONS 412-923-2955	RESEARCH METALLURGY
CONTRAVES-GOERZ CORPORATION 610 EPSILON DRIVE PITTSBURGH PA 15238	CHARLENE HALLIGAN GOVERNMENT ACCOUNTANT 412-782-7741	INERTIAL GUIDANCE TEST EQUIPM RANGE TRACKING EQUIPMENT POLLUTION MONITORING EQUIPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COPPERWELD BIMETALLICS GROUP ROBINSON PLAZA TWO PITTSBURGH PA 15205	GEORGE F DUPIN JR MANAGER PLANT PURCHASING 615/433-7177	13-1/2 INCH STRAIGHT WIRES
CRUCIBLE RESEARCH CENTER P O BOX 88 PITTSBURGH PA 15230	ARTHUR M BRANDENBURG MANAGER CONTRACT ADMINIS 412/923-2955	RESEARCH & DEVELOPMENT
CYCLOPS CORP UNIVERSAL SPECIALTY STEEL 650 WASHINGTON ROAD PITTSBURGH PA 15228	ANDREW J GREGUS PROCUREMENT SUPERVISOR 412-221-8000	STAINLESS STEEL HIGH SPEED STEELS HIGH TEPERATURE ALLOYS
DAY & ZIMMERMANN INC ENG & CONST DIV 1818 MARKET STREET PHILADELPHIA PA 19103	ROBERT J FITZSIMMONS SENIOR BUYER 215-299-8427	ENGINEERING CONSTRUCTION MANAGEMENT
DRAVO ENGINEERS & CONSTRUCTORS ONE OLIVER PLAZA PITTSBURGH PA 15222	YASAY KIRAN PURCHASING AGENT 404-283-8077	ENGINEERING & CONSTRUCTION
FAIRCHILD WESTON SYSTEMS INC WESTON CONT KENNEDY DRIVE ARCHBALD PA 18403	D G BRADY SMALL BUSINESS LIAISON OFFICER 717-876-1500	NUCLEAR INSTRUMENTATION INDUSTIRAL X RAY GAGES POTENTIOMETERS
FORD AERO COMM CORP ENGINEERING SVCS DIV 2101 BLAIR MILL ROAD WILLOW GROVE PA 19090	F E WELLOCK PURCHASING ANALYST 215-659-7700	ENGINEERING SERVICES
G N B BATTERIES INC INDUSTRIAL BATTERY 2050 CABOT BLVD WEST LANGHORNE PA 19046	N R SMITH CONTRACT ADMINISTRATOR 215-752-0555	SUBMARINE BATTERIES
GENERAL BATTERY CORPORATION P O BOX 1262 READING PA 19603	KENNETH A SUTTON LIAISON OFFICER 215-378-0553	BATTERIES - AUTOMOTIVE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL DEFENSE CORP FLINCHBAUGH PRODS P O BOX 127 RED LION PA 17356	M EDWARD SHUE PURCHASING AGENT 717-244-4551	M737 MPTS ASSY 105 MM PROJ M774 MPTS ASSY 105 MM PROJ M549 MOTOR BODY BONDING ASSY
GENERAL ELECTRIC CO RM3225-M, VFSC,PO BOX 8555 PHILADELPHIA PA 19101	R. W. HESS CORP. SMALL BUSINESS LIASON OF 215-962-3210	AEROSPACE ELECTRONICS ELECTRICAL EQUIPMENT MANUFACTU
GENERAL ELECTRIC CO RE-ENTRY SYSTEMS DIV 3198 CHESTNUT STREET PHILADELPHIA PA 19101	H T HECKMAN SMALL BUSINESS LIAISON REPRES 215-823-2291	RE-ENTRY SYSTEMS ARMING AND FUZING SYSTEMS CONTROL SYSTEMS
GENERAL ELECTRIC CO SPACECRAFT OPERATION P O BOX 8555 PHILADELPHIA PA 19101	H T HECKMAN MATERIAL ADMINISTRATION SPEC 215-962-5794	SPACE VEHICLES GROUND STATIONS
GENTEX CORPORATION P O BOX 315 CARBONDALE PA 18407	JAMES M PAOLUCCI MATERIALS MANAGER 717-282-3550	PROTECTIVE MILITARY HEADWEAR TEXTILES-ALUMINUM FABRICS POLYCARBONATE SAFETY LENS
GICHNER MOBILE SYSTEMS INC P O BOX B LOCUST STREET DALLASTOWN PA 17313	GLENN R KOCH SMALL/SMALL DISAD BUSINESS REP 717-244-7611	SHELTERS CASES PEDESTALS
GILBERT ASSOCIATES INC BOX 1498 READING PA 19603	J H SCHLOTT CORPORATE PURCHASING AGENT 215-775-2600	ENGINEERING SERVICES CONSULTING SERVICES
GROVE MANUFACTURING COMPANY P O BOX 21 SHADY GROVE PA 17256	KENNETH J ADAIR LIAISON OFFICER 717-597-8121	MOBILE HYDRAULIC CRANES
GULF & WESTERN INDUSTRIES INC 101 CHESTER ROAD SWARTHMORE PA 19081	JOSEPH M CURCIO CONTRACT ADMINISTRATOR 215-544-7600	ARRESTING GEAR SYSTEMS AMMUNITION MFG SYSTEMS COMMERCIAL AUTOMATED SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
H R B SINGER INC SCIENCE PARK STATE COLLEGE PA 16801	E E MAYHEW PURCHASING DIRECTOR 814-238-4311	SIGNAL ANALYSIS & PROCESSING SYSTEMS
HAMILTON TECHNOLOGY INC 1C1 N QUEEN STREET LANCASTER PA 17604	H SLOAD PURCHASING MGR/SBLO 717-299-2581	MECHANICAL TIMING DEVICES
HAMILTON WATCH COMPANY 941 WHEATLAND AVENUE LANCASTER PA 17604	T RICK MILLER MANAGER SALES SERVICES 717-394-7161	WRIST WATCHES CLOCKS
YORK PA 17405	717-225-4781	TRACK ARMORED SELF-PROPELLED VEHICLES
HARSCO CORP TAYLOR WHARTON 2900 WILLIAM PENN HWY EASTON PA 18042	CHARLES E VEROTSKY MANAGER CUSTOMER SERVICE 215-258-7271	
111 20402		ORDNANCE SECURITY CUSTOM MFG - COMPONENTS
EASTON PA 18042	S J RUDICH MATERIEL MANAGER 215-252-7331	
PHILADELPHIA PA 19120	ANTHONY F TRUNFIO ASSISTANT PURCHASING AGENT 215-276-5208	STAMPINGS WELDING MACHINING
KENNEMETAL INC ONE LLOYD AVENUE LATROBE PA 15650	WILLIAM CONRAD SM DIS BUS ADMIN 412-539-5475	CORES M-735 25 MM SUBPROJECTILES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
KLING PARTNERSHIP 2301 CHESTNUT STREET PHILADELPHIA PA 19103	JOHN RUTKOWSKI PARTNER 215-569-2900	ARCHITECTURE CONSULTING ENGINEERING
LEHIGH UNIVERSITY PACKER & BRODHEAD AVENUES BETHLEHEM PA 18015	RAY JENSEN DIR INSTITUTIONAL PURCHASES 215-861-3840	EDUCATIONAL INSTITUTION
LITTON SYSTEMS INC CLIFTON PRECISION DIV MARPLE & BROADWAY CLIFTON HEIGHTS PA 19018	MYRON J CURTIS SMALL BUSINESS LIAISON OFFICER 215-622-1718	ELECTRO-MECHANICAL DEVICES
LITTON SYSTEMS INC ELECTRON TUBE DIV 1035 WESTMINSTER DRIVE WILLIAMSPORT PA 17701	J P KENSINGER PURCHASING MANAGER 717-326-3561	ELECTRONIC COMPONENTS
LORD CORPORATION AEROSPACE PRODUCTS DIV 1635 WEST 12TH STREET ERIE PA 16512	J L KLEMM BUYER 814-456-8511	HELICOPTER ROTOR BEARINGS SOUNDPROOFING TILES SHOCK VIBRATION PRODUCTS
LUKENS INC LUKENS STEEL DIVISION MODENA ROAD COATESVILLE PA 19320	D P MARKWARD PURCHASING MANAGER 215/383-2236	CARBON ALLOY & SPECIAL STEEL PLATE & SHAPES
MACK TRUCKS INC 2100 MACK BOULEVARD P O BOX M ALLENTOWN PA 18105	ROBERT A PROHASKA GOVERNMENT SALES TRUCK REP 215-439-2141	COMMERCIAL HEAVY DUTY TRUCKS AND PARTS
MAGNAVOX GOVERNMNT GENERAL ATRONICS CORP 1200 EAST MERMAID LANE PHILADELPHIA PA 19118	ROBERT F CRUMP MANAGER 215-233-4100	COMMUNICATIONS SYSTEMS CONFERENCING SYSTEMS CATHODE RAY TUBES
MCNEILAB INC MCNEIL PHARMACEUTICAL WELSH ROAD SPRING HOUSE PA 19477	GEORGE ANDERSON MANAGER OF PURCHASING 215-628-5316	PHARMACEUTICALS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MINE SAFETY APPLIANCES COMPANY 3880 MEADOWBROOK ROAD MURRYSVILLE PA 15668	A M JONES SENIOR BUYER 412-325-1313	INDUSTRIAL SAFETY PRODUCTS MINING SAFETY PRODUCTS
P P G INDUSTRIES INC ONE GATEWAY CENTER PITTSBURGH PA 15222	D R CLYMER MANAGER 412-434-2997	CHEMICALS GLASS COATINGS & RESINS FIBER GLASS
PENN STATE UNIV APPLIED RESEARCH LAB P O BOX 30 STATE COLLEGE PA 16801	ANTHONY KIBELBEK JR SMALL BUSINESS LIAISON OFFICER 814-865-2588	RESEARCH & DEVELOPMENT
PENNSYLVANIA SHIPBUILDING COMPANY P O BOX 89 CHESTER PA 19016	WALTER F SMITH MANAGER, MATERIALS 215-499-2017	SHIPBUILDING AND REPAIR
PITTSBURGH UNIV OF OFC OF RESEARCH SPONSORED PROJECTS ADMINISTRATION PITTSBURGH PA 15260	JAMES R HERRING JR ASST DIRECTOR OF PURCHASING 412624-6645	EDUCATION
REXNORD ELECTRONIC PRODUCTS 45 GREAT VALLEY PARKWAY MALVERN PA 19355	E V SIENKO MANUFACTURING DIRECTOR 215/647-7200	GAS ANALYSIS INSTRUMENTATION BREATHING APPARATUS ANALYTICAL EQUIPMENT
ROCKWELL INTL CORP 600 GRANT STREET PITTSBURGH PA 15219	R C PETERSON DIR PROCUREMENT MGT WESTERN 213-647-5522	AEROSPACE SYSTEMS & STRUCTURES ELECTRONICS ENERGY SYSTEMS
S K F INDUSTRIES INC SPEACIALTY BEARINGS 5400 TULIP STREET PHILADELPHIA PA 19124	THOMAS D MARINO PURCHASING MANAGER 215/533-5800	BEARINGS
SUN TECH INC P O BOX 1135 MARCUS HOOK PA 19061	S L CREIGHTON SUPERVISOR MATERIALS MGMT 215/447-1861	R & D IN FOSSIL FUELS ETC

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SYSTEMS DEVELOPMENT CORPORATION P O BOX 517 PAOLI PA 19301	T B COREY MANAGER PROCUREMENT PRACTICES 215/648-7483	DATA PROCESSING SYSTEMS COMPUTER SOFTWARE SECURE COMMUNICATIONS DEVICES
TELE-DYNAMICS 525 VIRGINIA DR FORT WASHINGTON PA 19034	W H KOEHLER PURCH AGENT 215-643-3900	AVIONICS TELEMETRY ELECTRONIC SWITCHING ASSEMBLIE
TELEDYNE FIRTH STERLING 470 STREETS RUN ROAD PITTSBURGH PA 15236	DONALD BERNENS VP PURCH 412-464-5201	TUNGSTEN CARBIDE PRODUCTS HEAVY METALS ARMOR PENETRATORS
TELEFLEX INC AEROSPACE NUCLEAR DIVISION P O BOX 218 NORTH WALES PA 19454	J J MUCCHETTI SR BUYER 215-699-4861	AEROSPACE/NUCLEAR CONTROLS
UNITED AMMUNITION CONTAINER INC 2113 E RUSH STREET PHILADELPHIA PA 19134	JEFFREY E PERELMAN VICE PRESIDENT 215/739-5718	AMMUNITION CONTAINERS
UNITED STATES STEEL CORPORATION 600 GRANT STREET PITTSBURGH PA 15230	D W BRAITHWAITE DIR CORPORATE EMPLOYMENT-EEO 412-433-6745	STEEL CHEMICAL COAL MINING
UNITED TECHNOLOGIES CORP ELLIOTT COMPANY NORTH FOURTH STREET JEANNETTE PA 15644	RICHARD V CROSBY BUYER 412-527-8535	COMPRESSORS TURBINES
WESTINGHOUSE ELECTRIC CORP ADV ENERGY P O BOX 10864, RT. 51 PITTSBURGH PA 15236	MARY F REID PURCHASING COORDINATOR 412-892-5600	RESEARCH AND DEVELOPMENT OF ADVANCED ENERGY CONCEPTS
WESTINGHOUSE ELECTRIC CORP BETTIS LAB P O BOX 79 PITTSBURGH PA 15122	S J RODGERS MANAGER PURCHASING 412-462-5000	NAVAL REACTORS RESEARCH AND DEVELOPMENT

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTINGHOUSE ELECTRIC CORP ELECTRO MECH CHESWICK AVENUE CHESWICK PA 15024	D W FITZGERALD MANAGER MATERIAL SERVICES 412-963-5140	PUMPS
WESTINGHOUSE ELECTRIC CORP PLANT APP P O BOX 425 MONROEVILLE PA 15146	L E TREMPER MGR PROCURMENT OPERATIONS 412-824-8171	NAVAL NUCLEAR SYSTEMS
WESTINGHOUSE ELECTRIC CORP R & D CENTER 1310 BEULAH ROAD PITTSBURGH PA 15235	J M ALDERFER MANAGER PURCHASING 412-256-7467	RESEARCH AND DEVELOPMENT
WILLSON SAFETY PRODUCTS 2ND & WASHINGTON STREETS READING PA 19603	JAMES F LOVE DIRECTOR OF MATERIALS 215-376-6161	SAFETY PRODUCTS
WOOLRICH WOOLEN MILLS INC MILL STREET WOOLRICH PA 17779	RODNEY N BAILEY MANAGER INDUSTRIAL RELATIONS 717-769-6464	OUTERWEAR APPAREL WOOLEN BLANKETS WOOLEN FABRICS
A M S INC & REDONDO CONSTRUCTION JV P O BOX 7104 PONCE PR 00732	JACK WICHERS PROJECT MANAGER 809-840-3984	GENERAL CONTRACTOR
REDONDO CONSTRUCTION CORPORATION G P O BOX 4185 SAN JUAN PR 00936	ROBERTO A ARRIETA PROJECT MANAGER 809/782-3700	GENERAL CONTRACTOR
S K F LAB COMPANY P O BOX 3930 CAROLINA PR 00630	G CRUZ PLANNING AND SCHEDULING MGR 809-768-1570	TAGAMET
E G & G INC SEALOL DIVISION 15 PIONEER AVENUE WARWICK RI 02888	ROBERT S KENT PURCHASING MANAGER 401-781-4700	MECHANICAL SEALS BELLOWS DEVICES CHECK VALVES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WORCESTER TEXTILE COMPANY GREYSTONE AVENUE CENTREDALE RI 02911	MARCUS THOMPSON JR VICE PRESIDENT 401-231-4500	MANUFACTURE OF FABRIC AND CREWEL YARN
ATKINSON GUY F COMPANY CONSTRUCTION P O BOX 756 ST STEPHEN SC 29479	J F MINNEMAN BUSINESS MANAGER 803-567-3266	CONSTRUCTION
AUTOMATION INDUSTRIES FLEXIBLE TUBING DV P O BOX 888 ABBEVILLE SC 29620	W J MITCHELL PRESIDENT 803/459-5441	NONMETALIC TUBING
BALLENGER CORPORATION P O BOX 127 GREENVILLE SC 29602	J W TREXLER M B E LIAISON OFFICER 803-244-5112	GENERAL CONTRACTOR - DAMS AND POWER PLANTS
F N MANUFACTURING INC NORTHEAST INDUSTRIAL PARK COLUMBIA SC 29206	VICKIE KEASLER BUYER SUPERVISOR 803/736-0522	WEAPONS MANUFACTURE
NORTON CO SAFETY PRODUCTS DIVISION P O BOX 70729 CHARLESTON SC 29405	EDWARD A WENZ HPG GROUP CONTROLLER 803-554-0660	HAND PROTECTION
RIEGEL TEXTILE CORPORATION E. MAIN ST WARE SHOALS SC 29692	R O HARTMAN PURCHASING AGENT 803-456-4200	TEXTILES CONTRACT FINISHING
SIRRINE J E COMPANY P O BOX 5456 GREENVILLE SC 29606	RALPH H AIKEN VICE PRESIDENT-A & E 803/298-6000	ARCHITECT-ENGINEER
SOUTHERN PACKAGING & STORAGE COMPANY INC P O BOX 869 MULLINS SC 29574	GENAIRE L DOVE LOGISTICS MANAGER 803-464-7851	MEAL READY TO EAT ASSEMBLY PLANT THERMOSTABILIZED FOOD PACKAGNG

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RAVEN INDUSTRIES INC 205 EAST 6TH STREET SIOUX FALLS SD 57102	R H MELCHER DIRECTOR OF PURCHASING 605-336-2750	ELECTRONIC COMPONENTS BALLOONS PLASTIC TANKS AND SPORTSWEAR
A P A C TENNESSEE INC P O BOX 112 MEMPHIS TN 38101	VICTOR E DURKEE DIVISION CONTROLLER 901/523-2464	CASTING ARTICULATED CONCRETE MATTRESSES
AEROJET ORDNANCE CO HEAVY METALS DIV P O BOX 399 JONESBORO TN 37659	JANE GILLIAM SMALL BUSINESS SPECIALIST 615-753-4688	MANUFACTURER MEDIUM AND LARGE CALIBER CORD PENETRATORS
AVCO CORPORATION AEROSTRUCTURES DIVISION P O BOX 210 NASHVILLE TN 37202	J OTEY WALKER III ADMINISTRATIVE MANAGER 615-361-2108	AIRCRAFT COMPONENTS
CALSPAN FIELD SERVICES INC AEDC DIV ARNOLD AF STN TN 37389	DANNY G HOLDER MGR CONTRACT ADMINISTRATION 615-455-2611	FACILITY OPERATING CONTRACTOR
COMBUSTION ENGINEERING COMPANY INC 911 WEST MAIN STREET CHATTANOOGA TN 37402	JOHN W TUCKER SENIOR BUYER 615-752-2529	PRESSURE VESSELS
DREDGEMASTERS INTERNATIONAL INC P O BOX 1530 HENDERSONVILLE TN 37075	BOB C SUTTON VICE PRESIDENT OPERATIONS 615/822-3500	CUTTER SUCTION DREDGES MECHANICAL WEED HARVESTERS
HOLSTON DEFENSE CORPORATION WEST STONE DRIVE KINGSPORT TN 37660	G P GAGE PURCHASING AGENT 615-247-9111	HIGH EXPLOSIVES
I C I AMERICAS INC VOLUNTEER ARMY AMMO P O BOX 6008 CHATTANOOGA TN 37401	C D FRANKS SM BUS & LABOR SURPLUS LIAISON 615-892-0115	TNT INACTIVE

COMPANY SMALL BUSINESS LIAISON OFFICER PRODUCT OR SERVICE LINE KILGORE CORPORATION THOMAS F JACKSON TOY PAPER CAPS HIGHWAY 138 ADMINISTRATIVE MANAGER COMMERCIAL PYRO TOONE TN 38381 901-658-5231 MILITARY PYRO MAPCO PETROLEUM INC KENNETH R ANGLIN CRUDE OIL PRODUCTS P O BOX 171816 PURCHASING AGENT TN 38117 901-774-3100 MEMPHIS MARTIN MARIETTA ALUMINUM SALES INC CARL J BRYANT AMMUNITION MILAN ARSENAL PURCHASING AGENT 901-686-6070 MTLAN TN 38358 HAROLD GANGNATH GENERAL CONTRACTOR & MK & ABD & FM P O BOX MK LABOR COORDINATOR ENGINEERING TULLAHOMA TN 37388 615-455-6200 MORRISON-KNUDSEN CO INC BARBARA J TUTHILL GENERAL CONTRACTOR AND AMERICAN BRIDGE BUYER ENGINEERING P O BOX M-K 615-455-6200 TULLAHOMA TN 37388 NORTHERN TELECOM INC KIM E BAKKUM TELECOM EQUIPMENT 259 CUMBERLAND BEND MINORITY & SMALL BUS PROGRAM NASHVILLE TN 37228 615/251-4487 SUPPORT OPERATION OF RESEARCH PAN AM WORLD SVCS INC BARNEY C SULLIVAN MISSION SUPPORT SM-SM DIADV BUS COORDINATOR AND DEVELOPMENT FACILITIES 615-455-2611 ARNOLD AFS TN 37389 PATTON-TULLY TRANSPORTATION COMPANY MARINE CONSTRUCTION **DENNY BURNS** GENERAL SUPERINTENDENT P O BOX 28 MEMPHIS 901-525-3159 TN 38101 PHILLIPS & JORDAN INC LAND EXCAVATION LINDA S NEAL P O BOX 712 SUBCONTRACT ADMINISTRATOR KNOXVILLE TN 37901 615-688-8342

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
SVERDUP TECHNOLOGY INC 600 WILLIAM NORTHERN BOULEVARD ARNOLD AFS TN 37389	M C KELLY MGR CONTRACT ADMINISTRATION 615-455-2611	PROPULSION TESTING SUPPORT
TELEDYNE LEWISBURG P O BOX 326 LEWISBURG TN 37091	D ED DAUGHRITY DIR OF INDUSTRIAL RELATIONS 615-359-4531	ELECTRONICS COMMUNICATION EQUIPMENT
A S E TEXAS INC P O BOX 1067 CROCKETT TX 75835	R W GATES MANAGER PURCHASING 713-544-5671	NOISE SUPPRESSION UNITS
AMERICAN AIRLINES TRAINING CORP P O BOX 619615 DFW AIRPORT TX 75261	PAULA BURTON SMALL BUSINESS LIAISON OFFICER 214-355-5323	FLIGHT SIMULATORS TRAINING DEVICES TRAIN DEV FIELD SVC SUPPORT
BECKMAN CONSTRUCTION COMPANY 7201 WEST VICKERY FORT WORTH TX 76116	EDITH R MANZULLO CONTRACT ADMINISTRATOR 817-731-4121	CONSTRUCTION
BIG THREE INDUSTRIES INC P O BOX 3047 HOUSTON TX 77253	JANETHA B WILLIAMS SENIOR BUYER 713-868-0575	LIQUID NITROGEN
BORDEN INC WHOLESOME DAIRY 6982 ALAMEDA AVENUE EL PASO TX 79915	E L LOESSBERG GENERAL MANAGER 915-772-2751	MILK & MILK PRODUCTS
CAMPBELL ALLEN M COMPANY P O BOX 52653 HOUSTON TX 77052	JIM CAMERON SBLO 713/626-0650	GENERAL CONSTRUCTION
CAMPBELL ALLEN M COMPANY PO BOX 836 TYLER TX 75710	FLOYD N JONDAHL VICE PRESIDENT & ASST SECY 214-592-3821	GENERAL CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CAMPBELL ALLEN M COMPANY P O BOX 836 TYLER TX 75710	FLOYD JONDAHL VICE PRESIDENT AND SECRETARY 214-592-3821	GENERAL CONSTRUCTION
CENTEL COMMUNICATIONS COMPANY 3209 EAST RANCIER AVENUE KILLEEN TX 76543	BARBARA MASHBURN ADMINISTRATIVE ASSISTANT 817-699-1510	TELECOMMUNICATIONS
CHICAGO BRIDGE & IRON COMPANY 8900 FAIRBANKS NORTH HOUSTON ROAD HOUSTON TX 77068	J C DICKINSON PROJECT MANAGER 713-466-7581	FABRICATOR OF PLATE STEEL STRUCTURES AND PRESSURE VESSELS
CHROMALLOY AMERICAN CORP TURBINE SUPPORT 4430 DIRECTOR DRIVE SAN ANTONIO TX 78220	JAMES R MCCORREY PURCHASING AGENT 512-333-6010	SPECIAL COATING PROCESS AIRCRAFT COMPONENT REPAIR
COASTAL STATES MARKETING INC NINE GREENWAY PLAZA HOUSTON TX 77046	C D WILDERSON VICE PRESIDENT, PURCHASING 713-877-6241	REFINED PETROLEUM PRODUCTS (JET FUEL, FUEL OIL, DIESEL)
DAY & ZIMMERMANN INC LONE STAR DIVISION TEXARKANA TX 75501	HERMAN BROWN SUPV, PLANT SUPPORT PURCHASES 214-838-1132	LOAD, ASSEMBLE AND PACK AMMUNITION
DYNALECTRON CORP AEROSPACE OPERATIONS 6801 CALMONT FORT WORTH TX 76116	ROBERT F MULLINS MANAGER, MATERIAL CONTROL 817-732-4481	AIRCRAFT TEST CELLS ENGINES
E-SYSTEMS INC GARLAND DIVISION 1200 JUPITER ROAD GARLAND TX 75042	H L SAUCIER DIVISION SBLO 214-272-0515	R&D/PRODUCTION HIGH TECHNOLOGY ELECTRONIC SYSTEMS AUTOMATED NAVIGATIONAL SYSTEMS
E-SYSTEMS INC GREENVILLE & DONALDSON P O BOX 1056 GREENVILLE TX 75401	J C KIRBY MANAGER, MATERIEL ADMIN 214-454-5316	AIRCRAFT MAINTENANCE AND MODIFICATION COMMUNICATIONS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ELECTROSPACE SYSTEMS INC 1601 N PLANO ROAD RICHARDSON TX 75080	G C DUMKE MANAGER OF PURCHASING 214-783-2042	TELEPHONE & TELEGRAPHIC APPARATUS AIRCRAFT PARTS
FALCON FOOD AND MANAGEMENT 1011 NW LOOP 410 LACKLAND AFB TX 78236	EDGAR SANDOVAL ACCOUNTING MANAGER 512-674-2892	FULL FOOD SERVICE
GENERAL DYNAMICS CORP ABILENE PLANT 300 WALL ST ABILENE TX 79604	CHARLES D LEECH PURCHASING AGENT 915-692-0122	MACHINED PARTS
GENERAL DYNAMICS CORP FORT WORTH DIV P O BOX 748 FORT WORTH TX 76101	J V DEAN SMALL BUSINESS OFFICER 817-732-4811	F16 MULTIROLE FIGHTER AIRCRAFT
GRUNAU COMPANY INC TEXAS 4103 LINDBERG DRIVE DALLAS TX 75234	GRISEL STAPLES PURCHASING SECRETARY 214/980-6966	CONSTRUCTION GENERAL MECHANICAL
HERCULES INC AEROSPACE DIVISION P O BOX 548 MCGREGOR TX 76657	JAMES E DAMON SENIOR BUYER 817-840-2811	ROCKET MOTORS CHEMICALS
HEXCEL CORPORATION 338 NORTH PENNSYLVANIA AVENUE GRAHAM TX 76046	J W ELLIOTT BUYER 817-549-2722	METALIC HONEYCOMB NON METALLIC HONEYCOMB
HONEYWELL INC OPTOELECTRONICS DIVISION 830 EAST ARAPAHO ROAD RICHARDSON TX 75081	JOHN R JOHNSTON ELECTRICAL COMMODITIES MANAGER 214-234-4271	OPTO ELECTRONICS I R PRODUCTS FIBER OPTICS
HUNT BUILDING CORPORATION 4855 N MESA/SUITE 100 EL PASO TX	J B WATERS PROJECT MANAGER 915/533-1122	CONSTRUCTION

COMPANY SMALL BUSINESS LIAISON OFFICER PRODUCT OR SERVICE LINE HYDROSCIENCE INC WILLIAM J DEFORD TOWED ARRAY EQUIPMENT 2659 NOVA DRIVE SUPERVISOR ADMINISTRATION DALLAS TX 75229 214-247-9052 INTERCONTINENTAL MFG CO INC JACK W LITTLE BOMB BODIES 1200 N GLENBROOK SBLO GARLAND TX 75040 214-276-5131 GAYLE MALONE JET RESEARCH CENTER INC PYROTECHNICAL DEVICES P O BOX 246 PURCHASING SUPERVISOR ARLINGTON TX 76017 817-572-2321 SANDRA SUE FRENCH KENTRON INTERNATIONAL INC SYSTEMS IMPLEMENTATION (EF&I) 2345 WEST MOCKINGBIRD LANE SMALL BUSINESS ADMINISTRATOR OPERATIONS & MAINTENANCE SVC DALLAS TX 75235 214/353-6704 ENGINEERING & TECHNICAL SVC KING FISHER MARINE SERVICE INC LINDA LA QUAY DREDGING MARINE CONSTRUCTION P O BOX 108 SECRETARY PORT LAVACA TX 77979 512-552-6751 MARATHON BATTERY COMPANY VENTED AND SEALED NICKEL-WILLIAM A SPINK 8301 IMPERIAL DRIVE CONTRACT ADMINISTRATOR CADMIUM BATTERIES WACO TX 76710 817-776-0650 BATTERY CHARGER-ANALYZERS MARMON MOTOR CO JET ENGINE TEST STANDS & J K GRACY SPACE CORP DIVISION MANAGER PURCHASING SPARE PARTS P O BOX 402009 214-494-2441 TX 75040 GARLAND MCKEE ROBERT E INC J F HILL CONSTRUCTION SPECIAL PROJECTS ENGINEER 214-357-4381 P O BOX 35848 DALLAS TX 75235 JAMES F LANDTROOP MENASCO INC AIRCRAFT LANDING GEARS SMALL BUSINESS LIAISON OFFICER TEXAS DIVISION P O BOX 7656 817-267-3551 FORT WORTH TX 76111

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
MRS BAIRDS BAKERIES P O BOX 119 WACO TX 76703	J D NEWSOM GENERAL MANAGER 817/753-7381	BAKERY GOODS
MURDOCK MACHINE & ENGINEERING CO OF TEX P O BOX 2278 5100 AIRPORT FRWY WEST IRVING TX 75061	MELVIN D JONES DIRECTOR OF MATERIEL 214-255-0511	AIRCRAFT COMPONENTS
NORTHROP SERVICES INC 16915 EL CAMINO REAL SUITE A HOUSTON TX 77058	C L PRYOR SMALL BUSINESS COORDINATOR 713-488-2500	SUPPORT SERVICES
OPTIC-ELECTRONIC CORPORATION 11477 PAGEMILL ROAD DALLAS TX 75243	DENNIS LEE PURCHASING AGENT 214-349-0190	OPTICAL SYSTEMS
PAGE AIRWAYS INC P.O. DRAWER Z SAN ANTONIO TX 78211	WALT STEVENSON CHIEF, PURCHASING 512-924-6427	O/H REPAIR A/C GROUND SUPPORT EQUIPMENT
PAGE ARJET CORPORATION P O DRAWER Z SAN ANTONIO TX 78211	WALT STEVENSON CHIEF PURCHASING 512-924-6427	AIR FORCE GROUND SUPPORT EQUIPMENT
RAYMOND-BROWN & ROOT-MOWLEM JV 11111 RICHMOND AVENUE SUITE 300 HOUSTON TX 77082	PETER R BRADIE CONTRACTS ADMINISTRATOR 713-780-6355	CONSTRUCTION AND CONSTRUCTION SUPPORT FOR DIEGO GARCIA PROJECT
REDIFFUSION SIMULATION INC 2200 ARLINGTON DOWNS RD ARLINGTON TX 76011	MIKE FREAR SENIOR BUYER 817/460-1722	FLIGHT SIMULATORS ONLY
RIGHT AWAY FOODS CORP FREEZE DRY OPER P O BOX 184 EDINBURG TX 78539	CYNTHIA L DIAZ MATERIAL CONTROL MANAGER 512-383-3877	FREEZE DRIED MEATS FREEZE DRIED VEGETABLES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
RIGHT AWAY FOODS CORP M R E DIVISION 200 NORTH 1ST STREET MCALLEN TX 78501	RODOLFO CASTILLO PROCUREMENT ADMINISTRATOR 512-687-9401	MRE PROGRAM
ROCKWELL INTL CORP P O BOX 10462 DALLAS TX 75207	ED HARDIN SMALL BUSINESS LIAISON OFFICER 214-996-6365	MICROWAVE EQUIPMENT
ROCKWELL INTL CORP COLLINS COMM SYSTEMS 3200 E RENNER ROAD RICHARDSON TX 75081	A PETCHKUROW SBA 214-996-0247	ELECTRONICS
SOUTHWEST RESEARCH INSTITUTE P O BOX 28510 SAN ANTONIO TX 78284	HENRY F GARCIA DIRECTOR OF MATERIALS MGMT 512-684-5111	RESEARCH & DEVELOPMENT
STEWART & STEVENSON SERVICES 1719 PRESTON STREET HOUSTON TX 77001	JAMES HARTMAN DIRECTOR OF PURCHASING 713-923-2161	TOW TRACTORS ENGINES
TALLEY SERVICES INC 14360 PROTON ROAD DALLAS TX 75234	R L FIKE VICE PRESIDENT FINANCE 214-991-0800	O & M VEHICLES BASE OPERATIONS SUPPORT
TELEDYNE GEOTECH 4301 SHILOH ROAD GARLAND TX 75041	GENE SIMMONS PURCHASING AGENT 214-271-2561	GEOPHYSICAL RESEARCH OIL & GAS AUTOMATED CONTROL & MONITORING SYSTEMS
TEXAS INSTRUMENTS INC EQUIPMENT GROUP 8505 FOREST LANE DALLAS TX 75266	DOLORES L CONNOR SMALL BUSINESS LIAISON OFFICER 214-340-2617	ELECTRO OPTICS DEVICES MISSILES AND ORDNANCE RADARS
TEXAS TECH UNIVERSITY 2500 BROADWAY, PO BOX 4469 LUBBOCK TX 79409	JERRY P HOUSE CONTRACTING & PURCHASING OFCR 806-742-3841	JOINT SERVICES ELECTRONICS PROGRAM

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
TEXSTAR CORP TEXSTAR PLASTIC DIVISION P O BOX 1530 GRAND PRAIRIE TX 75051	J MINNERLY VICE PRESIDENT INDUSTRIAL REL 214-647-1366	CUSTOM INJECTION AND BLOW MOLDING PLASTICS VACUUM FORMED PLASTIC SHEETS
TEXTRON INC BELL HELICOPTER TEXTRON DIV P O BOX 482 FORT WORTH TX 76101	ROBERT E MILES SMALL&MINORITY BUSINESS 817-280-8515	HELICOPTERS SPARES SERVICES
THIOKOL CORPORATION LONGHORN DIVISION P O BOX 1149 MARSHALL TX 75670	M D SURRATT SMALL BUSINESS ADMINISTRATOR 214-679-2523	M206 FLARES SIMULATORS
TRACOR INC APPLIED SCIENCES 6500 TRACOR LANE AUSTIN TX 78721	TOMMY MARTIN DIRECTOR OF PROCUREMENT 512-929-2057	RESEARCH, DEVELOPMENT, AND ENGINEERING SERVICES ACQUISITION MANAGEMENT STUDIES
	H B ROBERSON SMALL BUSINESS LIAISON OFFICER 512-929-2155	
UNCLE BENS INC INTERNATIONAL DIVISION P O BOX 1752 HOUSTON TX 77001	R D MARTIN TAX/RISK MANAGER 713-497-1970	PARBOILED RICE FOOD PRODUCTS
GARLAND IX 75040	DREW J JERINA MATERIAL SERVICES MANAGER 214-272-3561	
VARO INC INTEGRATED SYSTEMS DIVISION 2201 WALNUT STREET GARLAND TX 75040	LEE DEWEY SMALL BUSINESS LIAISON OFFICER 214-272-6511	NIGHT VISION EQUIPMENT LAUNCHERS
VARO INC POWER SYSTEMS DIVISION 555 NORTH 5TH STREET P O BOX 401267 GARLAND TX 75040	R G CALVERT PURCHASING MANAGER 214-276-6141	INVERTERS & FREQUENCY CHANGERS HIGH VOLTAGE POWER SUPPLIES GRATED ZOOM UNINTERRUPTIBLE PW

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VOUGHT CORPORATION 9314 W. JEFFERSON, PO BOX 225907 DALLAS TX 75266	J R GRACE VICE PRESIDENT MATERIAL 214-266-2345	AIRCRAFT MISSILES SYSTEMS
WILMAC CONSTRUCTORS INC 3605 DATY FREEWAY P O BOX 3647 HOUSTON TX 77001	C RANCE BUNN EXECUTIVE VICE PRESIDENT 713-869-8501	GENERAL CONSTRUCTION
ZACHARY H B COMPANY P O BOX 1558 GRAND PRAIRIE TX 75051	W. CHANCELLOR M B E LIAISON OFFICER 512-922-1213	GENERAL CONTRACTOR
E-SYSTEMS INC MONTEK DIVISION 2268 SOUTH 3270 WEST SALT LAKE CITY UT 84119	GERALD L PERKES SBLO 801-973-4300	NAVIGATIONAL AIDS AIRCRAFT FLIGHT CONTROLS NUCLEAR SHOCK SUPPRESSOR
EDO CORPORATION FIBER SCIENCE DIVISION 506 BILLY MITCHELL ROAD SALT LAKE CITY UT 84116	VAL MORRIS PURCHASING MANAGER 801-539-0747	COMPOSITE TECHNOLOGY FILAMENT WINDING INJECTION MOLDING
EDO CORPORATION WESTERN 2645 SOUTH 300 WEST SALT LAKE CITY UT 84115	BART A PERKINS CONTRACTS ADMINISTRATOR 801-486-7481	OCEANOGRAPHIC INSTRUMENTATION CLOSED CIRCUIT T V CAMERAS PIEZOELECTRIC CERAMICS
HERCULES INC AEROSPACE DIVISION P O BOX 98 MAGNA UT 84044	GLEN E ADAMSON SM BUSINESS ADMINISTRATOR 801-250-5911	SOLID PROPELLANT MISSILES
THIOKOL CORPORATION UTAH DIVISION 3350 AIRPORT ROAD OGDEN UT 84403	C E JONES MANAGER, MATERIEL 801-626-1307	ORDNANCE (PARACHUTE AND ROCKET FLARES)
THIOKOL CORPORATION WASATCH DIVISION P O BOX 524 BRIGHAM CITY UT 84302	B E OLSON SUPERVISOR, MAJOR SUBCONTRACTS 801-626-1324	MEDIUM TO LARGE SOLID PROPEL- LANT ROCKET MOTORS AND MISSILE PROPULSION SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
VARIAN ASSOCIATES EIMAC DIVISION 1678 SOUTH PIONEER ROAD SALT LAKE CITY UT 84104	E A GALL PURCHASING MANAGER 801-972-5000	ELECTRONIC GRID TUBES X-RAY TUBES
ADVANCED TECHNOLOGY INC 7923 JONES BRANCH DRIVE MCCLEAN VA 22102	ROBERT M MARTIN JR SMALL BUSINESSM ADMINISTRATOR 703/442-4720	PROFESSIONAL SERVICES
AMERICAN MANAGEMENT SYSTEMS INC 1777 NORTH KENT STREET ARLINGTON VA 22209	JANENE BRANDERBURG CONTRACTS MANAGER 703/841-6847	MANAGEMENT ANALYSIS PROGRAM & POLICY ANALYSIS INFORMATION SYSTEMS ANALYSIS
ANALYTIC SERVICES INC 400 ARMY NAVY DRIVE ARLINGTON VA 22202	CHRISTINE K FASCHINI PLAN ADMINISTRATOR 703-797-0700	RESEARCH & DEVELOPMENT
ATLANTIC RESEARCH CORPORATION 5390 CHEROKEE AVENUE ALEXANDRIA VA 22314	B C WEBLEY PROCUREMENT MANAGER 703-642-4200	SOLID PROPNT PROP & GAS GENS TELECOMM & TELEPRODUCTS R&D SVCS CHEMISTRY, PHYSICS
B D M INTERNATIONAL INC 7915 JONES BRANCH DRIVE MCLEAN VA 22102	BAILEY G WALSH VICE PRES, CONTRACTS ADMIN 703-821-4205	PROFESSIONAL SERVICES
BRUNSWICK CORPORATION DEFENSE DIVISION 150 JOHNSTON ROAD MARION VA 24354	M M CAMPBELL MATERIALS MANAGER 703-783-3121	RADOMES PORTABLE SHELTERS
BURLINGTON INDUSTRIES INC MENSWEAR DIV P O BOX 788 CLARKSVILLE VA 23927	RAY MYRICK SMALL BUSINESS ADMINISTRATOR 919/379-2919	TEXTILES
CENTEX CONSTRUCTION COMPANY INC P O BOX 427 MERRIFIELD VA 22116	DAVID E LEE VICE PRESIDENT 703-698-6886	GENERAL CONTRACTOR

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
CENTEX CONSTRUCTION COMPANY INC P O BOX 3697 RADFORD VA 24143	D G FETZER SENIOR VICE PRESIDENT 214-357-1891	CONSTRUCTION
COMPUTER SCIENCES CORP 6565 ARLINGTON BLVD FALLS CHURCH VA 22046	ROY ELLIS PURCHASING MANAGER 703-237-2000	TECHNICAL SUPPORT SYSTEMS DESIGN SOFTWARE IMPLEMENTATION
COMPUTER SCIENCES CORP SYSTEMS DIVISION 6565 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	ROY G ELLIS PURCHASING MANAGER 703-237-2000	TECHNICAL SUPPORT SYSTEMS DESIGN SOFTWARE IMPLEMENTATION
CONTINENTAL PAGE ENGINEERS INC 801 FOLLIN LANE VIENNA VA 22180	H M WILSON DIRECTOR OF MATERIEL 703-938-4000	ENGINEER FURNISH AND INSTALL TELECOMMUNICATIONS SYSTEMS
CRADDOCK-TERRY SHOE CORPORATION 3100 ALBERT LANKFORD DRIVE LYNCHBURG VA 24506	ARTHUR W CASE PURCHASING AGENT 804-845-3411	FOOTWEAR MANUFACTURING
DEVELOPMENT SCIENCE SERVICES INC 1725 JEFFERSON DAVIS HIGHWAY SUITE 600 ARLINGTON VA 22202	JOHN M GILLISPIE SMALL BUSINESS MANAGER 703-892-6100	ENGINEERING AND TECHNICAL SUPPORT SERVICES
E-SYSTEMS INC MELPAR DIVISION 7700 ARLINGTON BOULEVARD FALLS CHURCH VA 22046	LESLIE A HICKMAN MATERIEL BUSINESS ADMIN 703-849-1524	ELECTRONIC SYSTEMS RESEARCH AND DEVELOPMENT
FLETCHER CONSTRUCTION COMPANY INC 1020 N FAIRFAX STREET P O BOX 113 ALEXANDRIA VA 22313	FRANK J LIBRIZZI PROJECT MANAGER 703-836-7616	CONTRACTOR
GENERAL ELECTRIC CO INFORMATION SYSTEMS 1755 JEFFERSON DAVIS HIGHWAY, SUITE 200 ARLINGTON VA 22202	MURIEL DEVANEY BUYER, PURCHASING 703-979-6000	CONSUMER PRODUCTS AND SERVICES INDUSTRIAL PRODUCTS&COMPONENTS POWER SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
GENERAL INDICATOR CORP VEGA PRECISION 800 FOLLIN LANE VIENNA VA 22180	THEODOR VAN DER HAYDEN MANAGER OF MATERIEL 703-281-4750	TARGET & RADAR CONTROL TARGET GROUP SETS TRANSPONDERS
GENERAL RESEARCH CORPORATION 7655 OLD SPRINGHOUSE ROAD MCLEAN VA 22102	D E GUNTHER CONTRACTS ADMINISTRATOR 703-893-5900	OPERATIONS RESEARCH STUDIES & ANALYSIS
H B H COMPANY P O BOX 1268 1555 WILSON BLVD ARLINGTON VA 22210	F M ELLIOTT MATERIAL ADMINISTRATION MGR 703-247-2363	SAUDI NAVAL EXPANSION PROGRAM OPERATIONS AND MAINTENANCE
HALIFAX ENGINEERING INC 5390 CHEROKEE AVENUE ALEXANDRIA VA 22312	E H BARNES III MANAGER COMPUTER ENGINEERING 703-750-2202	ENGINEERING SERVICE
HAYES SEAY MATTERN & MATTERN POST OFFICE BOX 13446 ROANOKE VA 24034	R F BEIRNE IV SMALL & DISADVTGED BUS UTILZTN 703-343-6971	ARCHITECTURAL, ENGINEERING, PLANNING SERVICES
HAYES SEAY MATTERN & MATTERN P O BOX 13446 ROANOKE VA 24034	R F BEIRNE IV SM&DISADV BUS UTILIZATION OFCR 703-343-6971	ARCHITECTURAL ENGINEERING PLANNING SERVICES
HENNINGSON DURHAM & RICHARDSON INC 103 ORONOCO STREET ALEXANDRIA VA 22314	STEVEN SURPRENANT MANAGER PROJECT DEVELOPMENT 703-683-3400	ARCHITECTURE & ENGINEERING SERVICES
HERCULES INC RADFORD ARMY AMMO PLANT RADFORD VA 24141	JOHN F DOWNIE SMALL&SMALL DISADV LIAISON OFC 703-639-8392	PROPELLANTS EXPLOSIVES
HYDROTRONICS INC 7926 JONES BRANCH DRIVE, SUITE 500 MCLEAN VA 22102	CLAUDE A VARELA MANAGER OF ADMINISTRATION 703-790-5270	ENGINEERING SERVICES

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
I T T CORP ELECTRO-OPTICAL PRODUCTS DIV P O BOX 7065 ROANOKE VA 24019	A E MORRIS DIRECTOR OF PURCHASING 703-563-0371	NIGHT VISION TUBES FIBER OPTICS
INTERBAKE FOODS INC P O BOX 27487 RICHMOND VA 23261	H C DUESBERRY JR OPERATIONS MANAGER 804-257-7436	CRACKERS SODA SALTED
INTERNATIONAL BUSINESS MACHINES CORP 9500 GODWIN DRIVE MANASSAS VA 22110	P M LAMBERT SB SDBC ADMINISTRATOR 703-367-2839	MILITARY ELECTRONIC SYSTEMS
MAGNAVOX DATA SYSTEMS INC 2990 TELESTAR COURT SUITE 100 FALLS CHURCH VA 22042	S M MERRALL ADMINISTRATOR 703-698-9250	COMPUTER SOFTWARE DESIGN SYSTEMS ENGINEERING SYSTEMS SOFTWARE
MANTECH INC 2121 EISENHOWER AVENUE ALEXANDRIA VA 22314	S REGAL SUPERVISOR PURCHASING & INV 703/838-5872	PROFESSIONAL SERVICES
MECHANICAL CONSTRUCTORS INC P O BOX 2786 SPRINGFIELD VA 22153	PEGGY BUCHNER SECRETARY 217/892-8130	CONTRACTOR
NEWPORT NEWS SHIPBUILDING & DRY DOCK CO 4101 WASHINGTON AVENUE NEWPORT NEWS VA 23605	MYRTLE BROWN SMALL & MINORITY BUSINESS ADM 804-380-2961	NAVAL & MERCHANT SHIPS CONSTRUCTION & REPAIR
NORFOLK DREDGING COMPANY P O BOX 539 NORFOLK VA 23501	OSCAR F SMITH SECRETARY 804/547-9391	DREDGING
NORFOLK SHIPBUILDING & DRY DOCK CORP P O BOX 2100 NORFOLK VA 23501	D H KNIGHT SUPERVISOR OF PURCHASING 804-545-3551	SHIP REPAIR CONVERSION NEW CONSTRUCTION

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
PLANNING RESEARCH CORP GOVT INFORMATION 1500 PLANNING RESEARCH DRIVE MCLEAN VA 22102	PHYLLIS A WEAVER SUBCONTRACTS ADMINISTRATOR 703-556-1383	COMPUTER FACILITY MANAGEMENT PROFESSIONAL SERVICES COMPUTER SOFTWARE
PRESEARCH INCORPORATED 2361 S JEFFERSON DAVIS HIGHWAY ARLINGTON VA 22202	CHRISTINE K FASCHINI DIRECTOR OF CONTRACTS 703/553-2860	ENGINEERING ANALYSIS COMPUTER SYSTEMS
SPERRY CORP MARINE SYSTEMS DIVISION ROUTE 29 NORTH CHARLOTTESVILLE VA 22906	ROBERT M HAMMER MANAGER, SUBCONTRACTS 804-973-0367	SHIPS NAVAGATIONAL EQUIPMENT PERISCOPES SHIPS STABILIZATION EQUIPMENT
SPERRY CORP SPERRY SYSTEMS MANAGEMENT 12010 SUNRISE VALLEY RESTON VA 22091	C MISCIO PURCHASING SUPERVISOR 703-620-7422	SIMULATORS
T R W INC DEFENSE & SPACE SYSTEMS GROUP 7600 COLSHIRE DRIVE MCLEAN VA 22102	R W RANDOLPH MANAGER SUBCONTRACTS 703-734-6350	SYSTEMS ENGINEERING SYSTEMS APPLICATIONS
UNIVERSITY OF ROCHESTER CTR NAVAL ANALYS 2000 N BEAUREGARD STREET ALEXANDRIA VA 22311	MARY ANN PIANKA EMPLOYEE SVCS ADMINISTRATION 703-998-3590	STUDIES AND ANALYSES FLEET SUPPORT
V S E CORPORATION 2550 HUNTINGTON AVENUE ALEXANDRIA VA 22303	A G HAYES CONTRACT ADMINISTRATOR 703-960-4600	ENGINEERING, LOGISTICS, AND DATA INFORMATION TECHNICAL SUPPORT SERVICES
GENERAL ELECTRIC CO ARMAMENT SYSTEMS LAKESIDE AVENUE BURLINGTON VT 05402	W A ARCHACKI MANAGER MATERIALS SUPPORT 802-657-6914	ARMAMENT
SIMMONDS PRECISION PRODUCTS INC INST SYS PANTON RD VERGENNES VT 05491	JOHN QUESNEL SUPERVISORY BUYER 802-877-2911	FUEL QUANTITY GAGING SYSTEMS FLIGHT MANAGEMENT SYSTEMS ENGINE INSTRUMENT SYSTEMS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
ALASKA HYDRO-TRAIN CORPORATION POST OFFICE BOX 2287 SEATTLE WA 98111	ERROL D ANDERSON MANAGER OF PRICING 206-583-8100	TRANSPORTATION
AUSTIN COMPANY 800 S W 16TH STREET RENTON WA 98055	J O STEENSLAND PURCHASING MANAGER 206-226-8800	ENGINEERS DESIGNERS & BUILDERS
BATTELLE PACIFIC NORTHWEST LABS P O BOX 999 RICHLAND WA 99352	M L GRAGG SMALL BUSINESS OFFICER 509-375-3966	RESEARCH & DEVELOPMENT
BLUE CROSS OF WASHINGTON & ALASKA P O BOX 77084 MOUNTLAKE TERR WA 98177	WALTER L CARDWELL DIRECTOR CHAMPUS CLAIMS 206-771-0350	MEDICAL CLAIMS PROCESSING HEALTH CARE COVERAGE
BOEING COMPANY P O BOX 3707 SEATTLE WA 98124	R DARYLL SEYMOUR CORPORATE LIAISON OFFICER 206-655-8492	COMMERCIAL AIRCRAFT MILITARY WEAPONS AND SURVEILLANCE SYSTEMS
CANRON CORP STAR IRON & STEEL DIVISION 1500 SIXTH AVE SOUTH SEATTLE WA 98134	ROBERT ZIMMERMAN MATERIALS MANAGER 206-623-1292	INDUSTRIAL CRANES STRUCTURAL STEEL
CORSAIR PARTNERSHIP 110 110TH AVENUE NORTHEAST SUITE 509 BELLEVUE WA 98004	MAHAMMED ABDELBARI TECHNICAL DIRECTOR 206-455-0952	AIRCRAFT LEASE
DECOTO AIRCRAFT INC P O BOX 9907 YAKIMA WA 98909	TOM PERKINS SENIOR BUYER 509-248-5000	HYDRAULIC ACTUATORS HYDRAULIC VALVES REPEATABLE RELEASE HOLDBACK BR
E L D E C CORPORATION 16700 13TH AVENUE WEST LYNNWOOD WA 98036	STEPHEN T GOVE CPM MANAGER PURCHASING 206-743-8380	PROXIMITY SWITCHES POWER SUPPLIES FUELD FLOW METERS & INDICATORS

SMALL BUSINESS LIAISON OFFICER PRODUCT OR SERVICE LINE COMPANY EUCON CORPORATION 1512 EAST COLUMBIA RICHARD E MCKINNON DAM CONSTRUCTION VICE PRESIDENT TRI CITIES WA 99302 503-676-9051 HAROLD J LANGSETH FLUKE JOHN MFG COMPANY INC ELECTRONIC TESTING EQUIPMENT POST OFFICE BOX C9090 MS 116A NEW PRODUCTS PURCHASING MGR EVERETT WA 98206 206-356-5185 FOSS LAUNCH AND TUG COMPANY DAN HANLEY MARINE SERVICES 660 W EWING STREET PURCHASING SUPERVISOR 206-281-3999 SEATTLE WA 98119 GENERAL CONSTRUCTION COMPANY ROBERT C HEETER CONTRACTOR P.O. BOX 24506 PURCHASING MANAGER **HEAVY & MARINE CONSTRUCTION** WA 98124 SEATTLE 206/447-3412 GROVES-KIEWIT-GRANITE K G STRICKER CONSTRUCTION P O BOX H BUSINESS MANAGER N BONNEVILLE WA 98639 509-427-5616 ELI HAMBLET JR HONEYWELL INC NAVAL ACOUSTIC ENGINEERING AND ELECTRONICS MANUFACTURE MARINE SYSTEMS DIVISION PROCUREMENT ADMINISTRATOR 6303 SHILSHOLE AVENUE NW 206-789-2000 MARINE ELECTRONIC MANUFACTURE SEATTLE WA 98107 KIEWIT PETER SONS COMPANY NINA EDSALL BUILDING CONSTRUCTION P O BOX 859 JOB OFFICE MANAGER BREMERTON WA 98310 206-479-7222 KNIK CONSTRUCTION CO INC JOANNE CREASEY CONSTRUCTION P O BOX 433 ASST CORPORATE SECRETARY LYNDEN WA 98264 206/354-4437 KUNEY MAX J COMPANY KARSTON OLSON CONSTRUCTION NORTH 120 RALPH STREET PROJECT MANAGER SPOKANE WA 99202 509-535-0651

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LOCKHEED SHIPBUILDING & CONSTRUCTION CO 2929 16TH AVENUE SW SEATTLE WA 98134	A E WINSLOW DIRECTOR OF MATERIEL 206-292-5716	SHIPBUILDING SHIP REPAIR
MANSON OSBERG COMPANY BOX 33368 SEATTLE WA 98133	ALLAN F OSBERG PRESIDENT 206-364-3562	DREDGING
MASSART COMPANY THE P O BOX 12788 SEATTLE WA 98111	NIK QUESNELL PROJECT MANAGER 206-783-6850	CONSTRUCTION
PACIFIC CAR & FOUNDRY COMPANY 1400 NORTH 4TH STREET RENTON WA 98055	J R DAVIS DIRECTOR OF PURCHASING 206-251-7588	MILITARY VEHICLES RESEARCH AND DEVELOPMENT MILITARY WINCHES
PAN AMERICAN WORLD SVCS INC TRIDENT SUPP NAVAL SUBMARINE BASE BANGOR BREMERTON WA 98315	T ROWE ACTING SMALL BUSINESS REP 206-396-4953	BASE SUPPORT SERVICES
SUNDSTRAND DATA CONTROL OVERLAKE INDUSTRIAL PARK REDMOND WA 98052	JIM RUNYON SMALL BUSINESS ADMINISTRATOR 206-885-8158	AVIONICS AND FLIGHT INSTRUMENTATION
TACOMA BOATBUILDING CO 1840 MARINE VIEW DRIVE TACOMA WA 98422	THOMAS A BURRIS MANAGER PURCHASING 206-572-0545	SHIPBUILDING SHIP REPAIR
TOTEM OCEAN TRAILER EXPRESS INC P O BOX 24908 SEATTLE WA 98124	JOHN J MARTIN DIRECTOR, INDUSTRIAL RELATIONS 206-628-9248	TRANSPORTATION
WESTERN GEAR CORP HEAVY MACHINERY DIV 2100 NORTON AVENUE EVERETT WA 98201	M D MCCULLOUGH PURCHASING MANAGER 206-259-0922	PIPE HANDLING & STOWAGE MOTION COMPENSATOR DRILL RIGS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WESTERN GEAR MACHINERY CO 2100 WEST MARINE VIEW DRIVE SEATTLE WA 98201	D MCCULLOUGH PURCHASING MANAGER 206/259-0922	PIPE HANDLING & STOWAGE MOTION COMPENSATOR DRILL RIGS & SUB MARINE PIPE
ABEX CORPORATION WAUKESHA FOUNDRY DIV 1300 LINCOLN AVENUE WAUKESHA WI 53186	KAREN VAN ZEVENBERGEN PURCHASING ADMINISTRATOR 414-542-0741	CASTINGS
ALLIS-CHALMERS CORPORATION P O BOX 512 MILWAUKEE WI 53201	FRANK L BACK MANAGER CORPORATE PURCHASES 414-475-3202	HEAVY INDUSTRIAL MACHINERY AGRICULTURAL EQUIPMENT INDUSTRIAL TRUCK & DIESEL ENGI
AMRON CORPORATION 525 PROGRESS AVENUE P O BOX 47 WAUKESHA WI 53187	LAURA L MELESKI BUYER 414-547-1661	ORDNANCE HARDWARE CARTRIDGE CASES PROJECTILES AND SUBMUNITIONS
AQUA-CHEM INC WATER TECHNOLOGIES 240 WEST CAPITOL DRIVE MILWAUKEE WI 53212	PATRICK M MCCAFFERY MANAGER OF PURCHASING 414-961-2784	SEAWATER DESALTING UNITS POLLUTION CONTROL SYSTEMS
ASTRONAUTICS CORPORATION OF AMERICA 907 FIRST STREET MILWAUKEE WI 53204	WILLIAM J LAPLANT MANAGER OF PURCHASING 414/447-8200	AIRCRAFT NAVIGATIONAL INSTRUMENTATION COMPUTER SYSTEMS
BORDEN INC WEST ALLIS DAIRY OPERATION 1540 SOUTH 108TH STREET WEST ALLIS WI 53214	STEPHEN DUFFY PERSONNEL AND SAFETY DIRECTOR 414-771-1860	FLUID MILK PRODUCTS ICE CREAM PRODUCTS NOVELTY DAIRY ITEMS
CASE J I COMPANY 700 STATE STREET RACINE WI 53404	P J PIEHLER MANAGER ADMIN & ANALYSIS 414-636-6226	CONSTRUCTION EQUIPMENT AGRICULTURAL EQUIPMENT
	LEE I MCCUTCHAN MANAGER, PURCHASING 608-364-4411	ENGINE MANUFACTURE

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
COMMAND CONSTRUCTION CORP 105 WEST MICHIGAN STREET MILWAUKEE WI 53203	DELORES DARON ADMINISTRATIVE ASSISTANT 414/273-2200	CONSTRUCTION
DRESSER INDUSTRIES INC WAUKESHA ENGINE 1000 WEST SAINT PAUL AVENUE WAUKESHA WI 53186	J C VIDER PURCHASING MANAGER 414/549-2845	INTERNAL COMBUSTION ENGINES
EATON CORP SICD 4265 N. 30TH STREET MILWAUKEE WI 53216	R.A. DESJARDIN SENIOR BUYER 414/449-6100	ELECTRONIC CONTROL
FAIRMONT RAILWAY-HARSCO NORTHWN MOTOR CO 1125 STARR AVENUE EAU CLAIRE WI 54701	R E ZANK MATERIALS MANAGER 715-835-3151	TOW TRACTORS SKID STEER LOADERS
GENERAL MOTORS CORP DELCO ELECTRONICS 7929 S HOWELL AVENUE OAK CREEK WI 53154	V R MARSH SUPERVISOR-PURCHASING 414-768-2055	
HARNISCHFEGER CORPORATION P O BOX 554 MILWAUKEE WI 53201	JUDITH M KROETEN PURCHASING COORDINATOR 414-671-4400	MINING SHOVEL MANUFACTURE CONSTRUCTION EQUIPMENT MFG INDUSTRIAL EQUIPMENT MFG
HAWTHORN MELLODY FARMS DAIRY 220 E CLAY STREET WHITEWATER WI 53190	EILEEN O'DONNELL PURCHASING MANAGER 414-473-5000	FLUID MILK PRODUCTS CULTURED MILK PRODUCTS
HEIL COMPANY BULK TRAILER DIVISION 3000 W MONTANA STREET MILWAUKEE WI 53215	RAYMOND M METSCHER SMALL BUSINESS LIAISON OFFICER 414-647-3048	FUEL TRAILERS DRY BULK HAULERS CHEMICAL TRAILERS
LITTON INDUSTRIAL PRODUCTS INC LOUIS AL 427 EAST STEWART STREET MILWAUKEE WI 53201	ROBERT KARRELS SMALL BUSINESS LIAISON OFFICER 414-481-6000	ELECTRIC MOTORS

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
LITTON INDUSTRIAL PRODUCTS INC LOUIS ALL 16555 W RYERSON ROAD NEW BERLIN WI 53151	THOMAS B CZAJKOWSKI PURCHASING AGENT 414-782-0200	AUXILIARY PROPULSION SYSTEMS SONAR & DEGAUSSING POWER SUPPLIES
NATIONAL DEFENSE CORPORATION 3925 NORTH HASTINGS WAY EAU CLAIRE WI 54701	D K DICKSON CONTRACT ADMINISTRATOR 715-839-2014	PRACTICE PROJECTILES STORAGE & MAINTENANCE CONTRACT
OSCAR MAYER & COMPANY 910 MAYER AVENUE MADISON WI 53704	R H WILSON CORPORATE PURCHASING MANAGER 608/241-6722	PROCESSED MEATS
RAY-O-VAC CORPORATION 101 E WASHINGTON AVENUE MADISON WI 53703	DARWIN R PETERSON DIR OF MATERIALS MANAGEMENT 608-252-7620	MAGNESIUM BATTERIES CADMIUM MERCURIC OXIDE BATTERIES
SANNA INC P O BOX 8046 MADISON WI 53708	R S THORNE CONTRACT ADMINISTRATOR 608-833-4020	DAIRY RELATED PRODUCTS
SIEMENS-ALLIS INC LG ROTATING APPRATUS P O BOX 2168 MILWAUKEE WI 53201	W G LANGE MBE LIAISON OFFICER 414-475-3705	GENERATORS
TRANE COMPANY THE 3600 PAMMEL CREEK ROAD LA CROSSE WI 54601	MARGIE SCHMIDT MGR AFFIRMATIVE ACTION PROGS 608/787-2637	MANUFACTURER HEATING VENTILATING AIR CONDITIONING
TWIN DISC INC 1328 RACINE STREET RACINE WI 53403	D S OLSTINSKE PURCHASING MANAGER 414/634-1981	POWER TRANSMISSIONS
WEINBRENNER SHOE COMPANY 108 SOUTH POLK STREET MERRILL WI 54452	LANCE NIENOW PURCHASING MANAGER 715-536-5520	MANUFACTURE OF FOOTWEAR

## SMALL BUSINESS SUBCONTRACTING DIRECTORY

COMPANY	SMALL BUSINESS LIAISON OFFICER	PRODUCT OR SERVICE LINE
WORMALD U S INC ANSUL FIRE PROTECTION ONE STANTON STREET MARINETTE WI 54143	W B SCHAHCZENSKI SENIOR PURCHASING AGENT 715-735-7411	FIRE PROTECTION PRODUCTS
YOUNG RADIATOR COMPANY 2825 FOUR MILE ROAD RACINE WI 53404	GOVERNOR L JOHNSON SALARIED PERSONNEL MANAGER 414-639-1010	RADIATORS - OIL COOLERS HEAT EXCHANGERS -CHARGE OIL COOLERS
A M F WYOTT INC P O BOX 1188 CHEYENNE WY 82001	DARRYL STEVENS PURCHASING MANAGER 307-634-5801	FOOD SERVICE EQUIPMENT











